# ZHE(BETTY) JI

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## **EDUCATION**

Ph.D. Candidate in Marketing McMaster UniversitySept 2018 - PresentM.B.A. Schulich School of Business, York University2018Honors B. Comm., McMaster University2014

## RESEARCH INTERESTS

Substantive Livestream Commerce, Influencer Marketing, Platform Economy Methodological Mathematical Modelling, Applied Econometrics, Empirical IO

## **SELECTED WORKING PAPERS**

- 1. Influencers' Strategic Timing Decisions in Livestream Shopping, with Ruhai Wu and Jiaping Qiu
  - Accepted at AMA Summer Academic Conference (2023)
- 2. Platform Pricing in the Presence of Cross-platform Network Effects, with Ruhai Wu
  - Presented at AMA Summer Academic Conference (2021)

#### TEACHING EXPERIENCE

Instructor, McMaster University	
Electronic Marketing (Undergraduate)	Jan 2022 - Apr 2022
Evaluation: 9.5/10	
Teaching Assistant, McMaster University	
Electronic Marketing (MBA)	Jan 2021 - Apr 2021
Applied Marketing (Undergraduate)	Sept 2020-Dec 2020
Consumer Behavior (Undergraduate)	Jan 2020 - April 2020
Introduction to Marketing (Undergraduate)	Sept 2018 - Jun 2020
HONORS AND SCHOLARSHIPS	

MacData Fellowship	May 2021- Dec 2021
Ontario Graduate Scholarship	2018-2021

#### **GRADUATE COURSEWORK**

Wan keeing	
Marketing Foundations	Ashish Pujari
Marketing Models and Modeling	Manish Kacker
Inter-Organizational Research in Marketing	Sourav Ray
Special Topics in Marketing Strategy II	Ruhai Wu

**Economics** 

Marketing

Microeconomics I	Seungjin Han
Microeconomics II	Maxim Ivanov
Econometrics I	Arthur Sweetman
Econometrics II	Youngki Shin
Industrial Organization and Competition Policy	Frank Mathewson

Industrial Organization I Yao Luo

Industrial Organization II Victor Aguirregabiria

#### **SKILLS**

Python, R, SQL, Stata

#### **CITIZENSHIP**

Chinese, Permanent Resident of Canada