

# Incident Response

Beyond the Technical  
10/19/2023



# What are we talking about today?



## Agenda

1. Introductions
2. Typical Model
3. 3<sup>rd</sup> Parties
4. Legal
5. Marketing
6. Finance
7. Take-aways





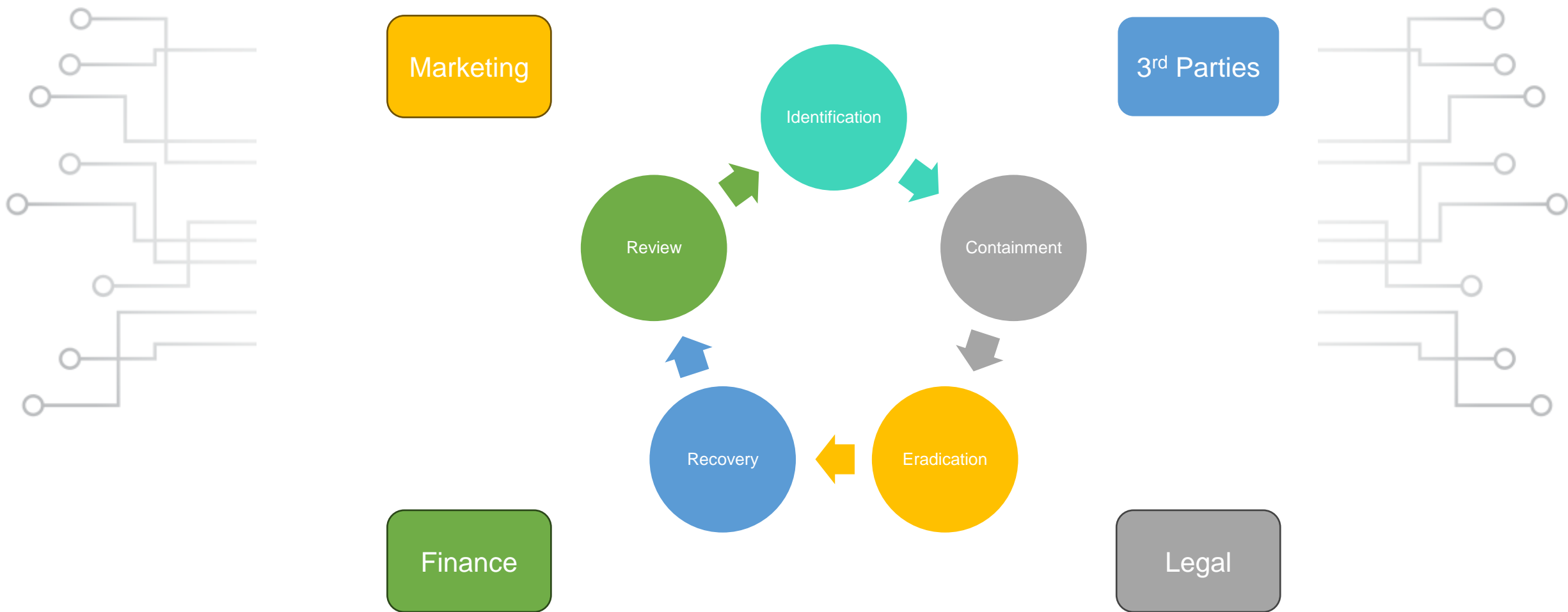
## Marc French

CISO & Managing Director

Marc French is the CISO and Managing Director of the Product Security Group. A product guy turned security leader, Marc has more than 30 years in software engineering, product management, and security. Prior to founding PSG, Marc has held a variety of CISO/senior security roles at EMC/RSA, Iron Mountain, Constant Contact, Mimecast and Dun & Bradstreet.

With a passion for growing the future security leaders within infosec, he recently open sourced infosec career ladders and runs a one-on-one mentoring program for students and mid-career professionals.

## 2 Typical Model - Technical





### *In a "Typical Response"*

1. Insurance Providers
  - Breach counsel
    - Payment facilitator - more on that later
  - Forensic experts
  - PR firm - more on that later
2. Cloud Providers
  - Production providers
  - Business Systems Providers - Often forgotten
3. Law Enforcement
  - Assisting
  - Collecting
  - Enforcing
    - National Security Letters and such
4. Regulatory
  - Data Protection Authorities
  - FTC
5. Liaison Officer Role



### *In a "Typical Response"*

1. Interfacing
  1. Breach counsel
  2. Law enforcement and regulatory
2. Communications
  - Privileged Communications
  - E-Discovery
3. Declaration
  - Breach or not
4. Reporting
  - Regulatory
  - Shareholder / exchange
  - E-Discovery - yes... called it out again



### *In a "Typical Response"*

1. Crisis Communications
  - Definition of a crisis
    - BC/DR interface
    - ESG impact
  - PR Firm
2. Monitoring- aka "reputation management"
  - Social Media
  - Press interactions
    - Vishing
3. Security Researchers - Often forgotten



### *In a "Typical Response"*

#### 1. Payments

- Pre-authorization
  - Sustained operations
    - Food, Lodging, Ubers, etc.
- Interface with external payment facilitator
  - Ransomware
  - Value of Life
- Contractor payment
- Support services for employees

#### 2. Tracking

- Time
  - Team bonuses
  - Demobilization
- Services - return to normal operations

#### 3. Insurance Reimbursement





- 90% of the incident response plans we see only contain the technical response processes.
- This generally represents maybe 60% of the activities that occur in a mid-to-large scale incident.
- IR plans should represent all activities that will likely be needed in a “typical” incident that an organization will experience. Do not over clock the doc.
- You need to practice all these activities in your tabletops.

Reference Note: Take a look at NIMS at [FEMA.gov](https://www.fema.gov)



# THANK YOU

## CONTACT INFORMATION

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