



# Sukant

## Business Development Executive

Seeking for an opportunity to utilize my knowledge, skills, and abilities in the industry of Business Administration with competitive environment, true professional to put in the acquired knowledge and gain exposure to challenges while being resourceful, innovative and flexible.

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☎ 9878883692

📍 Chandigarh, India

🌐 LinkedIn

## SKILLS

Client dealing

Negotiation

R&D skills

Organizational skill

Presentation skills

Technical knowledge

## LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

## INTERESTS

Hiking

Badminton

Meme Making

Travelling

## EDUCATION

### Bachelor of Business Administration

Punjabi University Patiala

Mohali

Aug 2019 - July 2022

CGPA- 8.2

## WORK EXPERIENCE

### Business Development Executive

Xperge

Achievements/Tasks

- As a BDE increased company revenue by 9 lakhs (as an individual) and handled all projects and reported to the client
- 90% + client reply rate on proposals result in increasing global customers within a month
- Handled Clients and closed almost 80%+ lead result in more hiring for different technologies which led to company growth.
- Led the BDE team working as a team lead in company and get projects in various technologies and increased client reach within 2 months.

Mohali

Jun 2022 - Present

### Advisor I Receipt Banking

Concentrix

Achievements/Tasks

- Maintaining monthly bill for clients analysing data and providing them better understanding for monthly expenses
- Analyzed Data and research about clients' expenses created PPTs for personal clients and communicate with them result in decreasing irrelevant expenses.
- Awarded as a Employer of the month two times within 3 month of work period.

Ranchi

Jan 2021 - Mar 2021

## CERTIFICATES

Certified Course of Stock Market and Investment.

Certified Course of Advance Social Media Marketing.

Awarded with Certificate of Appreciation from International model United Nation.

## FREELANCING

upwork

Oct 2022 - Nov 2022

Worked as a freelancer with different clients and providing them new projects based on their tech sack. Communicate with foreign clients and handle all the processes upto project completion