London Hayes, UB3 1AL | 07415988807 | ASALIMI.94@GMAIL.COM | UK Driving License

#### **SUMMARY**

Software development student with extensive knowledge, proficient in various languages & technologies, committed to continuous learning. Strong problem-solving skills & capable of effectively representing a firm's products. Equipped to provide expert advice & recommendations as a member of professional bodies. Excellent communication skills to convey technical information & build strong relationships with clients. Highly organized and able to work efficiently in a team.

## **SKILLS**

- HTML/CSS/JavaScript
- Python
- SQL
- Risk Assessment

- Business Development
- Operations Management
- Analytical Thinking
- Problem Solving

### **EDUCATION**

- 2012 | Bellerbys College A-Levels: Math, Further Math, Physics, Chemistry
- 2013 | Queen Mary University Computer Science
- 2020 | Azad University Civil Engineering BSc
- 2022 | Brunel University London Management MSc

# **WORK HISTORY**

May 2018 - January 2021

International Relations Manager – Maymak Co. | Tehran

- Estimated expected changes in business operations and made proactive adjustments to employee schedules and inventory levels to address needs.
- Assisted in organising and overseeing assignments to drive operational excellence.
- Identified and communicated customer needs to supply chain capacity and quality teams.
- Improved staffing during busy periods by creating employee schedules and monitoring call-outs.
- Maintained positive customer relations by addressing problems head-on and implementing successful corrective actions.
- Established performance goals for employees and provide feedback on methods for reaching those milestones.
- Defined clear targets and objectives and communicated to other team members.
- Communicated best practices among on-site and external personnel to align efforts and goals.
- Established team priorities, maintained schedules and monitored performance.
- Streamlined and monitored quality programs to alleviate overdue compliance activities.
- Planned, created, tested, and deployed system life cycle methodology to produce high-quality systems to meet and exceed customer expectations.
- Launched quality assurance practices for each phase of development

# October 2017 - April 2018

### Assistant Quantity Surveyor – Fanavaran Pars Parto Co. | Tehran

- Oversaw cost planning, conducting dilapidation surveys to generate bills of quantities.
- Avoided project delays by ensuring timely, accurate completion of sub-contract documentation.
- Maximised profitability, verifying appropriate tender margin was met on each project.
- Provided accurate analysis of subcontractor applications to ensure high standards of quality.
- Ensured successful project outcomes by delivering effective performance assessments of contractors.
- Controlled project risk by compiling detailed construction phase plans and producing site-specific RAMS.
- Prevented overspending by reviewing and approving subcontractor payments.
- Identified and mitigated potential fraud and transaction risks.
- Supported Project Managers with commercial and contract management of consultants and contractors to maintain cost-effectiveness.
- Identified and reported suspicious behaviour to security personnel as appropriate.
- Explained bank services, financial products and applicable fees to customers.
- Responded and assisted customers with account inquiries and updates.
- Assisted customers in bank operations, including opening accounts, accessing safe deposit boxes and cash point operations.
- Recommended bank products and services to current and prospective customers.