

Guides for result based campaign testing worksheet.

From (paid) video course:

<https://www.udemy.com/campaign-response-testing/>

Source code:

<https://github.com/WinVector/CampaignPlanner/>

Response Driven Campaign Planner

GPL3 license, no warranty

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<https://github.com/WinVector/CampaignPlanner/>

Online version:

<https://win-vector.shinyapps.io/CampaignPlanner/>

Choose Task

Evaluate Campaign

Actions

100

Successes

1

Success Value:

2

Actions

100

Successes

2

Success Value:

1

Wish Price

0.05

Scale Factor

1

	Label	Actions	Successes	ValueSuccess	observedSuccessRate
1	Campaign_1	100	1	2	0.01485149
2	Campaign_2	100	2	1	0.02475248

	observedValuePerAction	pAboveWishPrice
1	0.02970297	0.1681113
2	0.02475248	0.0702618

Bayesian posterior action to success value estimates

Posterior Probabilities

	Deal1	Deal2	p1Greater2
1	Campaign_1	Campaign_2	0.5324614

Sheet chooser

Description of experiment
resultsto be analyzed
(supplied by user)

Extra
analysis
controls

Results of
outcome
analysis

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Description of parameters be analyzed
(supplied by user)

Extra
analysis
controls

Results of
plan
analysis

Regenerate
typical experiment
button

Eval sheet
of typical
drawn experiment

Choose Task

Plan Campaign

Success Rate:
0.5

Success Rate:
0.5

Success Value:
1

Success Value:
1

Error Probability:
0.05

Relative Error:
0.2

Count Goal
5

Find a campaign size that will find the expected value of an action to within the chosen relative error, with confidence 1 - chosen Error Probability.

Suggested Campaign Actions/Sizes


	Label	ActionsToMeetErrorGoals	ActionsToMeetCountGoals	MatchingRates
1	Campaign_1	150.0000	10.0000	0.5000
2	Campaign_2	150.0000	10.0000	0.5000

Enter Campaign Actions/Sizes

100

100

distribution of possible outcomes



Posterior Probabilities

	Deal1	Deal2	p1gt2	p1lt2
1	Campaign1	Campaign2	0.4717249	0.4717249

Typical Outcome

Regenerate

	Label	Actions	Successes	ValueSuccess	expectedSuccessRate
1	Campaign1	100	40	1	0.4009901
2	Campaign2	100	54	1	0.5396040

expectedValuePerAction