



Rapport projet

Nettoyage et visualisation des données

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1 Introduction

Un constructeur automobile envisage de pénétrer de nouveaux marchés avec ses produits existants (P1, P2, P3, P4 et P5). Après une étude de marché intensive, ils ont déduit que le comportement du nouveau marché est similaire à leur marché existant.

Dans leur marché existant, l'équipe commerciale a classé tous les clients en 4 segments (A, B, C, D).

Ce dataset a été acquis à partir du hackathon Analytics Vidhya. Cliquez ici Les outils itilisés sont Python et Power BI

```
[42]: import numpy as np
   import matplotlib.pyplot as plt
   from sklearn.preprocessing import LabelEncoder
   import seaborn as sns
   import missingno as msno
   import pandas as pd

# Machine Learning
   from sklearn.impute import SimpleImputer
   from sklearn.model_selection import train_test_split
   from sklearn.tree import DecisionTreeClassifier
   from sklearn.tree import DecisionTreeRegressor
   from sklearn.metrics import accuracy_score
   from sklearn import metrics
   from sklearn import tree
   from wordcloud import WordCloud, STOPWORDS
```

```
[60]: df = pd.read_csv("Train.csv")
    df_test = pd.read_csv("Test.csv")
    display(df.head())
```

	ID	Gender	Ever_Married	Age	Graduated	Profession	Work_Experience	\
0	462809	Male	No	22	No	${\tt Healthcare}$	1.0	
1	462643	Female	Yes	38	Yes	Engineer	NaN	
2	466315	Female	Yes	67	Yes	Engineer	1.0	
3	461735	Male	Yes	67	Yes	Lawyer	0.0	
4	462669	Female	Yes	40	Yes	Entertainment	NaN	

```
Spending_Score Family_Size Var_1 Segmentation
0
             Low
                          4.0 Cat 4
                          3.0 Cat 4
1
         Average
                                                Α
2
             Low
                          1.0 Cat_6
                                                В
            High
                          2.0 Cat_6
3
                                                В
4
            High
                          6.0 Cat_6
                                                Α
```

Analyse du dataset

Gender

0

```
[44]: df.info()
     <class 'pandas.core.frame.DataFrame'>
     RangeIndex: 8068 entries, 0 to 8067
     Data columns (total 11 columns):
          Column
                          Non-Null Count Dtype
         _____
                          _____
      0
          ID
                          8068 non-null
                                          int64
      1
          Gender
                          8068 non-null object
      2
         Ever_Married
                          7928 non-null object
      3
         Age
                          8068 non-null int64
                          7990 non-null object
      4
          Graduated
         Profession
                          7944 non-null object
         Work_Experience 7239 non-null float64
                          8068 non-null object
      7
          Spending_Score
         Family_Size
                          7733 non-null float64
      9
          Var_1
                          7992 non-null
                                          object
      10 Segmentation
                          8068 non-null
                                          object
     dtypes: float64(2), int64(2), object(7)
     memory usage: 693.5+ KB
     2.1
          Verification des duplicata
[45]: print(df.duplicated().sum())
     print(df_test.duplicated().sum())
     0
     0
          Verification des valeurs manquantes
[46]: print(df.shape)
     print('*'*20)
     print(df.isnull().sum())
     print('*'*20)
```

```
print('Pourcentage des valeurs manquantes :\n',df.isnull().mean()*100 )
print('*'*20)
msno.matrix(df)
plt.title('Distribution des valeurs manquantes',fontsize = 50)
(8068, 11)
*******
TD
                    0
```

Ever_Married	140
Age	(
Graduated	78
Profession	124
Work_Experience	829
Spending_Score	(
Family_Size	335
Var_1	76
Segmentation	(
dtype: int64	

Pourcentage des valeurs manquantes :

104100110460 400	varours manquances
ID	0.00000
Gender	0.00000
Ever_Married	1.735250
Age	0.000000
Graduated	0.966782
Profession	1.536936
Work_Experience	10.275161
Spending_Score	0.000000
Family_Size	4.152206
Var_1	0.941993
Segmentation	0.000000
d+	

[46]: Text(0.5, 1.0, 'Distribution des valeurs manquantes')

Distribution des valeurs manquantes

```
[47]: # Description des données de type objet, on en aura besoin pour remplacer # les nan par la valeur la plus mentionnée i.e. le mode df.describe(include='object')
```

[47]: Gender Ever_Married Graduated Profession Spending_Score Var_1 \ count 8068 7928 7990 7944 8068 7992 unique 2 2 2 9 3 7 Male Yes top Yes Artist Low Cat 6 freq 4417 4643 4968 2516 4878 5238

Segmentation count 8068 unique 4 top D freq 2268

2.3 Value count

[48]: # les valeurs distincts de chaque colonne
colTypeObj = df.select_dtypes('object')

for i in colTypeObj:
 print(df[i].value_counts(), end="\n\n")

Male 4417 Female 3651

Name: Gender, dtype: int64

Yes 4643 No 3285

Name: Ever_Married, dtype: int64

Yes 4968 No 3022

Name: Graduated, dtype: int64

Artist 2516 Healthcare 1332 Entertainment 949 Engineer 699 Doctor 688 Lawyer 623 Executive 599 Marketing 292 Homemaker 246

Name: Profession, dtype: int64

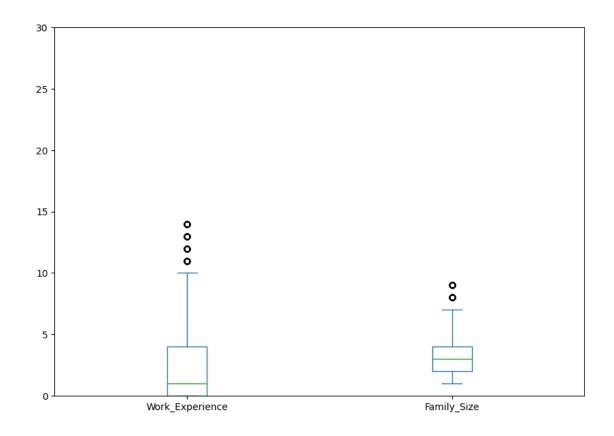
Low 4878

```
Average
          1974
High
          1216
Name: Spending_Score, dtype: int64
Cat_6
        5238
Cat_4
       1089
Cat_3
        822
Cat_2
         422
Cat_7
         203
Cat_1
         133
Cat_5
          85
Name: Var_1, dtype: int64
D
     2268
     1972
Α
     1970
С
     1858
Name: Segmentation, dtype: int64
```

2.4 Verification des Outliers

```
[49]: nouveau_df = df[['Work_Experience', 'Family_Size']]
nouveau_df
nouveau_df.plot(kind='box', figsize=(10,7))
plt.ylim(0,30)
```

[49]: (0.0, 30.0)





3 Nettoyage de données

3.1 Procedure

- On remplace les valeurs manquantes de 'Ever Married' et 'Graduated' par 'NO'.
- On remplace les valeurs manquantes de 'Profession' et 'Var 1' par la valeur la plus mentionnéé.
- On remplace les valeurs manquantes de 'Work_Experience' et 'Family_Size' par la valeur la mediane et on enleve les valeurs abberantes.

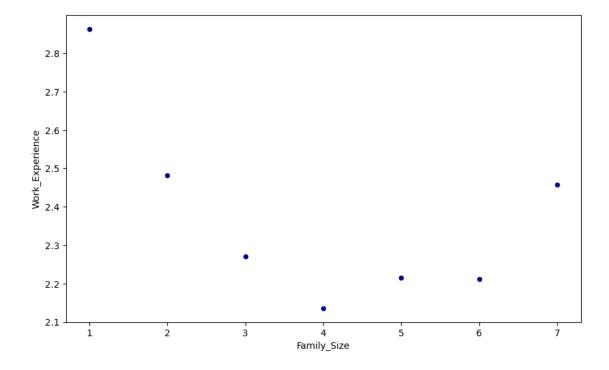
```
for col in ['Profession', 'Var_1']:
             df[col] = df[col].fillna(df[col].mode().values[0])
         for col in ['Work_Experience', 'Family_Size']:
             df[col] = df[col].fillna(df[col].median())
             df[col] = supp_valAbberantes(df, col)
         segment_map = {'A':1, 'B':2, 'C':3, 'D':4}
         df['Segmentation'] = df['Segmentation'].map(segment_map)
         for col in df.select_dtypes(exclude='number'):
             df[col] = df[col].apply(lambda x: str(x).strip())
         return df
[52]: Donnees_nettoye = Nettoyer_Donnees(df)
     display(Donnees_nettoye.head())
     print('*'*20,'\n')
     print(df.shape)
     print('*'*20,'\n')
     print(Donnees_nettoye.isnull().sum())
            ID Gender Ever_Married Age Graduated
                                                      Profession Work_Experience \
     0 462809
                 Male
                                No
                                     22
                                               Νo
                                                      Healthcare
                                                                             1.0
     1 462643 Female
                               Yes
                                     38
                                              Yes
                                                        Engineer
                                                                             1.0
     2 466315 Female
                               Yes
                                     67
                                              Yes
                                                        Engineer
                                                                             1.0
     3 461735
                 Male
                               Yes
                                     67
                                              Yes
                                                          Lawyer
                                                                             0.0
     4 462669 Female
                                              Yes Entertainment
                               Yes
                                     40
                                                                             1.0
       Spending_Score Family_Size Var_1 Segmentation
     0
                 Low
                              4.0 Cat_4
                                                     1
     1
             Average
                              3.0 Cat_4
     2
                 Low
                              1.0 Cat_6
                                                     2
     3
                High
                              2.0 Cat_6
                                                     2
     4
                High
                              6.0 Cat_6
     *******
     (8068, 11)
     *******
     ID
                        0
     Gender
                       0
     Ever_Married
                       0
                       0
     Age
                       0
     Graduated
     Profession
                       0
     Work_Experience
```

```
Spending_Score 0
Family_Size 0
Var_1 0
Segmentation 0
dtype: int64
```

4 Visualisation de données

4.1 Visualisation avec Python

[53]: <AxesSubplot:xlabel='Family_Size', ylabel='Work_Experience'>



```
[54]: A = Donnees_nettoye.groupby("Gender",axis = 0).count()[["Graduated"]]

A["Graduated"].plot(kind='pie',
figsize=(5, 6),
autopct='%1.1f%%', # add in percentages
```

```
startangle=0,  # start angle 90° (Africa)
shadow=True,  # add shadow
)

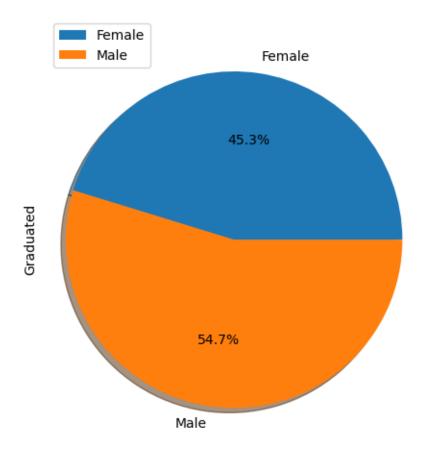
plt.title('Distribution des categories', y=1.12)

plt.axis('equal')

# add legend
plt.legend(labels=A.index, loc='upper left')

plt.show()
```

Distribution des categories



```
[55]: FS1 = Donnees_nettoye.groupby("Age",axis = 0).mean()[["Work_Experience"]]

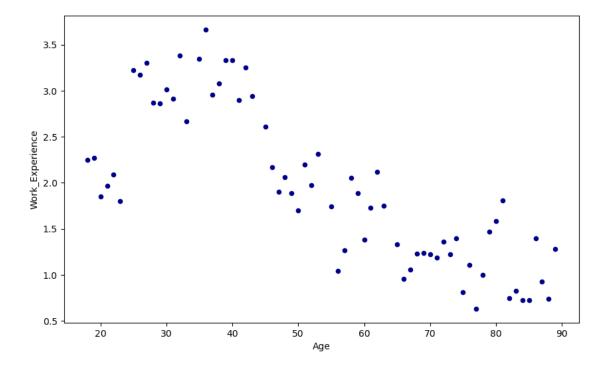
new_df = pd.DataFrame({'Age' : np.array(FS1.index) , 'Work_Experience' : np.

→array(FS1["Work_Experience"])})

new_df.plot(kind='scatter', x='Age', y='Work_Experience', figsize=(10, 6), 

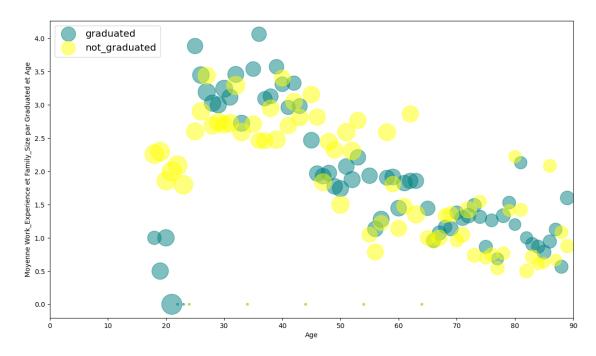
→color='darkblue')
```

[55]: <AxesSubplot:xlabel='Age', ylabel='Work_Experience'>



```
[57]: # Plotting
      # Graduated
      ax0 = new_df_taille_fam.plot(kind='scatter',
                          x='Age',
                          y='Work_Experience_yes',
                          figsize=(14, 8),
                          alpha=0.5,
                                                       # transparency
                          color='teal',
                          s=new_df_taille_fam['fam_yes'] * 200 + 10, # pass in weights
                          xlim=(0, 90)
      # not_graduated
      ax1 = new_df_taille_fam.plot(kind='scatter',
                          x='Age',
                          y='Work_Experience_no',
                          alpha=0.5,
                          color="yellow",
                          s=new_df_taille_fam['fam_no']* 200 + 10,
                          ax = ax0
                         )
      ax0.set_ylabel('Moyenne Work_Experience et Family_Size par Graduated et Age')
      ax0.set_title('')
      ax0.legend(['graduated', 'not_graduated'], loc='upper left', fontsize='x-large')
```

[57]: <matplotlib.legend.Legend at 0x1f6000aae80>



```
[58]: B = Donnees_nettoye.groupby("Var_1",axis = 0).count()
```

```
[59]: K = B.sort_values(by = "ID", ascending=True)
      colors_list = ['gold', 'yellowgreen', 'lightcoral', 'lightskyblue', 'brown', _
      explode_list = [0.2, 0, 0, 0.2, 0, 0.2] # ratio for each continent with which
       \rightarrow to offset each wedge.
      B["ID"].plot(kind='pie',
                                  figsize=(15, 6),
                                  autopct='%1.1f%%',
                                  startangle=90,
                                  shadow=True,
                                  labels=None,
                                                       # turn off labels on pie chart
                                  pctdistance=1.12,
                                                      # the ratio between the center\Box
       →of each pie
                                                        # slice and the start of the_
       \rightarrow text generated by autopct
                                  colors=colors_list, # add custom colors
                                  explode=explode_list # 'explode' lowest 3 categories
```

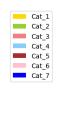
```
# scale the title up by 12% to match pctdistance
plt.title('Distribution des categories', y=1.12)

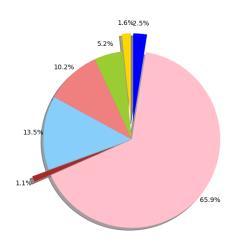
plt.axis('equal')

# add legend
plt.legend(labels=B.index, loc='upper left')

plt.show()
```

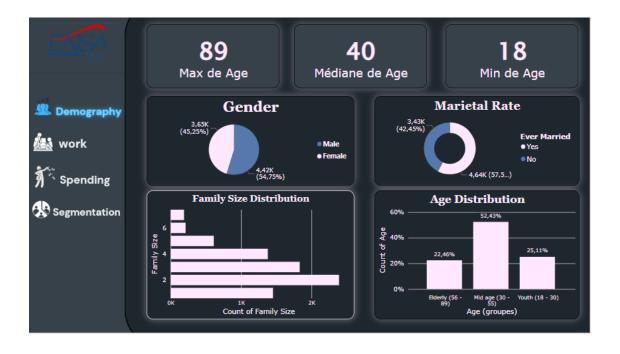
Distribution des categories



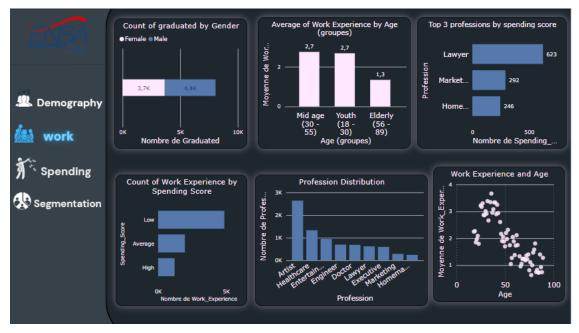


4.2 Visualisation avec Power BI

- What is the gender distribution within the dataset?
- How many indivisuals are married vs unmarried?
- What is the age distribution of the dataset?
- What is the proportion of individuals who have graduated?
- What is the distribution of family sizes in the dataset?
- Which professions are most common among the dataset?
- What is the distribution of spending scores among individuals?



- What is the average work experience for different age groups?
- How does graduation vary by gender?
- What are the top 3 profession by spending score?
- How does work experience vary with age ?



- How does the spending score vary across different segments?
- How does the spending score vary between married and unmarried individuals?

• Are there any notable differences in spending behavior across segments?



- How are customers segmented in the dataset?
- How does the segmentation differ between those who have graduated and those who haven't?
- How does the segmentation vary by gender?
- How does the segmentation differ based on the Var1 category?



5 Conclusion

Dans cette analyse, nous avions pu identifier les anomalies de notre dataset, les corriger et visualiser le résultat dans un outils de visualisation adapté, pour mieux en tirer des décisions .