



# PFE BOOK 2023

Improve your career with new exciting opportunities...

## BAKO IN ANUTSHELL

Bako Motors is the **first** Tunisian German startup that develops and manufactures Solar Electric vehicles powered by **sun**.







## HOW TO APPLY?

Choose your topic Find the topic in the next pages

Send your Send your CV with the reference topic to: info@bakomotors.com

3.

Pre-selection & Interview

After the acceptance, we will welcome you for the interview.





## 2023 PFE fields:

- Automotive manufacturing engineering
- Mechatronics
- Lean Management and Supply chain
- Quality
- IT and machine learning
- Design
- Marketing and Sales





Vehicle's dynamic stability

- Number of trainees: 1
- Period: 4-6 months



#### What you will do:

- Modelize different assembly parts of the vehicle.
- Study the suspension behavior on different roads.
- Study the gravitational dynamics.
- Optimize the results to the better vehicle stability.

- SolidWorks, Catia
- Matlab
- Good analyzing skills
- Teamwork skills and flexibility





### Electric Engineering

Automotive Engineering

- Number of trainees: 1
- Period: 4-6 months

#### What you will do:

- Create vehicle electrical harnesses.
- Analyze the EMC.
- Calculate the wire sections and length.
- Study the electrical safety.
- Validate the results through a test drive.

- CAD
- Matlab
- Good analyzing skills
- Teamwork skills and flexibility



### Industry Engineering

**Production** 

- Number of trainees: 1
- Period: 4-6 months

#### What you will do:

- Production planning.
- Develop supply chain strategies.
- Participate in studies and implementation of new industrial methods in manufacturing to make tasks more efficient in the plant (balancing and layout of workstations, continuous improvement projects, Kaizen, 5S, Lean Manufacturing ...)
- Manage information flows and optimize the flow of parts from order to delivery.
- Simulation of the production line.

- Arena, FlexSim, GPAO
- Good analyzing skills
- Teamwork skills and flexibity



- Number of trainees: 1
- Period: 4-6 months



- Assist in obtaining compliance certification.
- Realize a monitoring plan for the control at the reception.
- Control the respect of the quality criteria by the suppliers and participle in the selection and evaluation of suppliers.
- Participate in the realization of internal audits.
- Ensure the production quality control.
- Ensure the implementation of the Quality tools.
- Participate in the implementation of the Quality
   Management system, alongside the process pilots.
- Ensure the treatment of non conformities.

#### **Required Expertise:**

- ISO9001:2015
- Good analyzing skills
- Teamwork skills and flexibility

**SUBJECT: 4** 





- Measure customer satisfaction.
- Study and implement corrective and preventive actions to reduce customer complaints.
- Participate in the management review.
- Study Carry out the procedures for managing complaints.
- Participate in the organization and management of the after-sales service.
- Participate in the repair of defects on the vehicle.

- ISO 9001:2015
- Electronics and electric knowledge





- Preliminary study for the implementation of an occupational health and safety management system according to ISO 45001:2018.
- Identify, analyze and prevent the risks in the production process.
- Carry out diagnostics.
- Ensure the necessary documentation.

- ISO 45001:2018
- Good analyzing skills
- Teamwork skills and flexibility



Embedded system

- Number of trainees: 1
- Period: 4-6 months



#### What you will do:

- Ensure the car parts detection during the production.
- Save and analyze the production Database
- Create and manipulate the data made in the factory.

- IA
- I.o.T
- Python
- SQL, HTML, C++
- Good analyzing skills
- Teamwork skills and flexibility



Embedded application development

- Number of trainees: 1
- Period: 4-6 months



#### What you will do:

- Collect real-time data from the vehicle.
- Create graphical user interface in C++ with Qt.

- Qt's framework
- C++
- Raspberry pi 4 skills
- Good analyzing skills
- Teamwork skills and flexibility



## UX/UI & Motion Design

Platforms design

- Number of trainees: 1
- Period: 3-4 months

#### What you will do:

- Support the team in the website development and interface design.
- Work on the graphic chart and help to improve the graphic universe.
- Work on 3D/2D animation to support the marketing and software design team.

- Adobe: PS, AI, XD
- Good analyzing skills
- Teamwork skills and flexibility



Car parts Modeling

- Number of trainees: 1
- Period: 3-4 months



#### What you will do:

- Work with the R&D team on the 3D modeling
- Generate high quality surfaces.
- Work on the technical specs of the parts
- Generate high quality renderings using render engines

- Catia, Alias, Blender
- Keyshot, Vred, Corona
- Understanding the technical data
- Good analyzing skills
- Teamwork skills and flexibility

## Industrial / Product Design

Future products design

- Number of trainees: 1
- Period: 3-4 months



#### What you will do:

- Make preliminary sketches of several projects designs, including interior and exterior design.
- Use computer-aided design (CAD) software to create three-dimensional mockups, preliminary models.
- Participate in the creative process including market and project research, ergonomics, design brief, UX and Prototype.

- Free hand sketch and/or digital sketch.
- Modeling software: SolidWorks, ALIAS...
- Technical background.
- Teamwork skills and flexibility.
- Good creative mindset, under pressure work capability.





- Number of trainees: 1
- Period: 4-6 months



- Perform a market analysis and research on the latest trends.
- Create the social media posting schedule.
- Present new social media campaign ideas.
- Contribute to the planning and hosting of marketing events.
- Work on the SEO, SEM and Google Analytics.

- Social media
- SEO, SEM, Google Analytics
- Good communication skills
- Teamwork skills and flexibility
- Adobe PS, AI, Premiere Pro (preferable)



#### **Finance**

Financial Analysis and Forecasting

- Number of trainees: 1
- Period: 4-6 months

#### What you will do:

- Define financial models, templates, statements, sheets, and elements.
- Create and use different methods for financial forecasting.

- Microsoft office
- Good analyzing skills
- Teamwork skills and flexibility



## Sales Management

Sales Management

- Number of trainees: 1
- Period: 4-6 months

#### What you will do:

- Research and generate lists of potential customers.
- Participate in meetings with clients, or other staff members to discuss sales goal or marketing strategies.
- Provide customers with information about products.
- Develop new business opportunities through networking and relationship building with new clients.
- Work on MAAS.

- Good analyzing skills
- Teamwork skills and flexibility
- Good communication skills





- Conduct competitive analysis of startups in the MENA region.
- Analyze the customer behavior and anticipate market trends to develop solutions to customer problems and needs.
- Analyze sales and trends to promote ideas for sustained revenue growth.
- Identify and evaluate new customers to increase the sales targets and marketing campaign audience.
- Support the search for new suitable business partners to increase the the networking capabilities and customer reach.

- Managerial mindset
- Negotiation and persuasion capabilities
- Good interpersonal skills





## Administration HR

- Number of trainees: 1
- Period: 4-6 months

#### What you will do:

- Update the internal databases with new employees' information
- Schedule and confirm interviews with candidates.
- Review and share company policies.
- Participate in organizing the company's events and careers days.

- Teamwork skills and flexibility
- Good communication skills



# Develop your career with new exciting Opportunities...

FIND US:







**Bako Motors** 



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