Yvonne Koppen

Product Manager



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Germany

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DATE OF BIRTH 02.02.1982

Profile

An energetic, self-motivated team leader, and online entrepreneur that thrives in international environments. Direct experience in managing projects and distributed teams. Experience at prioritizing tasks properly to maximize the teams' output and efficiency.

Employment History

Jul 2019 - Jul 2020

Country Product Manager

DUSSELDORF, GERMANY EF Education First

> Responsible for Product Development and all Sales in Germany for students and professionals for language travel to 52 EF International Language Campuses. Managed a distributed team of

17 with record sales weeks.

Jun 2017 - Jun 2019

Country Product Manager

DUSSELDORF, GERMANY

EF Education First

Responsible for Product Development and all Sales in Germany for students aged 7-17 for language travel during school holidays to 7 different countries. Managed a distributed team of 7 with a YoY growth of 15%.

Sep 2015 - May 2017

Sales Consultant

DUSSELDORF, GERMANY

EF Education First

Responsible for maximizing individual sales of language travel to German adults and professionals to 52 EF International Language Campuses. Set a new record of sales in one week.

Education

May 2008 - Sep 2009

University of Sunderland

BONN, GERMANY - DISTANT LEARNING

Bachelor of Arts

Business Management, Second Class Honours

Focus Areas: Marketing, Finance, Human Resources, Strategic Management

Aug 1997 — May 2006 BONN, GERMANY Tannenbusch Gymnasium

High School

Aug 2003 — Jun 2004

BATON ROUGE, LOUISIANA, USA

Episcopal High School

Student Exchange

Skills

Salesforce Exact Target

Microsoft Office

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Languages

German English ••••

Spanish French

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Hobbies

Road trips with campervans, compete in triathlons, watch superhero movies, build puzzles, read horror stories.

19.09.2020

Yvonne Koppen