# A 10 Step Program for Great Tech Talks

TODO: everything here

## **Introductions**

#### **Josh Berkus**

• TODO: Add Josh info

#### VM (Vicky) Brasseur

• TODO: Add Vicky info

### **Know Your Audience**

#### Some Criteria To Consider

- Technical level
- Human language
- Expected audience size
- Style expectations
- Culture
- Current events in the community

TODO: Everything here

### **Know Your Audience**

#### How to learn this information...

- Ask the conference organizers
- Social media
- Define it yourself up front
  - Declare technical level, language, etc. & the audience will self-select

#### The elevator pitch

• CFP

TODO: everything here

## Have An Idea

#### Know your topic

- Something you know well (or will by the time you present)
- Something you care about
- Research!
- Develop the necessary examples (demos, apps, examples)

### Targeting the audience

• Refer to the "Know your audience" section

TODO: everything here

### Have An Idea

#### Casual surveys

- Using social media to gather information
- · Questions which can be answered
  - What does the audience want to hear?
  - What questions would the audience like answered?
  - What problems have the audience had?

#### What will the audience learn?

- Take-aways must be specific and actionable
- What would you like the audience to be able to do by the end?

TODO: everything here

## Have An Idea

#### Appropriate to timeslot

• Not all content is proper for every timeslot

#### Appropriate to timeslot

Four basic timeslots

- 5 minutes
- 20 minutes
- 40 minutes
- Tutorial

TODO: everything here

## Have An Idea

### Appropriate to timeslot

• Have different versions for different timeslots

#### Do Not

- Be a sock puppet
  - Have your own story. Tell your own story
- Present incomplete projects
- Bait & Switch
  - Always fulfill the promise of your proposal
- Sales & Marketing
  - Expo floor is for the pitch. Session floor is for the learning.

TODO: everything here

## Tell A Story

#### **Outlining**

- Organize your thoughts before starting to write
- Hi-fi methods
  - Mind-mapping software
  - Kanban boards

# Tell A Story

### **Outlining**

- Lo-fi methods
  - Sticky notes
  - Note cards

TODO: everything here

# Tell A Story

### Seven basic presentation story types

- Catalog
- End-to-end
- Enlightenment
- Quest
- Theme & Variations
- Show & Tell
- Post mortem

# Tell A Story

### Storycraft

• stuff here

TODO: everything here

# Tell A Story

#### **Exercises**

- Adapting presentation to match the audience
- Creating a topic sentence
- Selecting a story type