# A 10 Step Program for Great Tech Talks

TODO: everything here

## **Introductions**

#### **Josh Berkus**

• TODO: Add Josh info

#### VM (Vicky) Brasseur

• TODO: Add Vicky info

## **Know Your Audience**

#### Some Criteria To Consider

- Technical level
- Human language
- Expected audience size
- Style expectations
- Culture
- Current events in the community

TODO: Everything here

## **Know Your Audience**

#### How to learn this information...

- Ask the conference organizers
- Social media
- Define it yourself up front
  - Declare technical level, language, etc. & the audience will self-select

#### The elevator pitch

• CFP

TODO: everything here

## Have An Idea

#### Know your topic

- Something you know well (or will by the time you present)
- Something you care about
- Research!
- Develop the necessary examples (demos, apps, examples)

## Targeting the audience

• Refer to the "Know your audience" section

TODO: everything here

## Have An Idea

#### Casual surveys

- Using social media to gather information
- · Questions which can be answered
  - What does the audience want to hear?
  - What questions would the audience like answered?
  - What problems have the audience had?

#### What will the audience learn?

- Take-aways must be specific and actionable
- What would you like the audience to be able to do by the end?

TODO: everything here

## Have An Idea

#### Appropriate to timeslot

• Not all content is proper for every timeslot

#### Appropriate to timeslot

Four basic timeslots

- 5 minutes
- 20 minutes
- 40 minutes
- Tutorial

TODO: everything here

## Have An Idea

## Appropriate to timeslot

• Have different versions for different timeslots

#### Do Not

- Be a sock puppet
  - Have your own story. Tell your own story
- Present incomplete projects
- Bait & Switch
  - Always fulfill the promise of your proposal
- Sales & Marketing
  - Expo floor is for the pitch. Session floor is for the learning.

TODO: everything here

## Tell A Story

#### **Outlining**

- Organize your thoughts before starting to write
- Hi-fi methods
  - Mind-mapping software
  - Kanban boards

# Tell A Story

#### **Outlining**

- Lo-fi methods
  - Sticky notes
  - Note cards

TODO: everything here

## Tell A Story

## Seven basic presentation story types

- Catalog
- End-to-end
- Enlightenment
- Quest
- Theme & Variations
- Show & Tell
- Post mortem

# Tell A Story

## Storycraft

• stuff here

TODO: everything here

# Tell A Story

#### **Exercises**

- Adapting presentation to match the audience
- Creating a topic sentence
- Selecting a story type

#### No slides

- Demo-only
- Web tour

TODO: everything here

## **Craft Your Presentation**

#### Slide software

- The Big Four
- reveal.js and alternatives

#### Slides

- Colors
  - Light/dark, heraldry
  - Typefaces
  - Words per slide (one idea == one slide)
  - Slides per presentation
  - Animations/transitions
  - Think inside the box
  - Twitter/IRC/Slack contact on each slide

TODO: everything here TODO: Refactor this into multiple slides

## **Craft Your Presentation**

#### Presenting code

- Colors
- Typefaces
- Lines of code per slide
- How to show a lot of code
  - Collapse/zoom
  - Terminal/text editor
  - Link rather than show

#### Special sections

- Table of contents
- About/intro
- Recap
- More information

TODO: everything here

## **Craft Your Presentation**

#### Bonus section!

- Keep one in reserve
- Use if you have more time
- Easy to cut if running short on time
- Audience-specific

#### Accessory themes

• cats, pirates, racecars, etc.

TODO: everything here

## **Craft Your Presentation**

#### You don't have to be a gigolo

• Work mandated slides

TODO: everything here TODO: change the subtitle of this slide

## This is NOT optional

• stuff here

TODO: everything here

## **Craft Your Presentation**

## Avoids reading from your slides

• Even if you have a lot of speaker notes

#### How to practice

- To a mirror (or your pet)
- To your friends
- At a local meetup
- Record yourself!

TODO: everything here

## **Craft Your Presentation**

### Timing, pacing, and tools

- Allow extra time
- Write down section times
  - Practice each section separately to hit its time
- Use a timer
- Use a clicker

## Editing

• stuff here

TODO: everything here

## **Craft Your Presentation**

#### Flow

• Section and slide transitions (verbal and structural)

# Getting Ready To Speak

#### Seven days before

- Confirm the schedule
- Check for opposing talks
- Confirm special equipment
- Double-check talk length and description

TODO: everything here

## Getting Ready To Speak

#### One day before

- Double-check schedule
- Have a look at the room
- Test the projector
- Check out other equipment
- Prepare backup slides
- Do another run-through
- Get some sleep

# Getting Ready To Speak

#### One hour before

- Finalize/confirm demos
- Shut down all other apps on presentation laptop
- Check clothes/hair

TODO: everything here

# Getting Ready To Speak

#### Twenty minutes before

(Or session prior)

- Go to the bathroom
  - Double-check clothes, hair, teeth, fly
- Be in the presentation room

# Getting Ready To Speak

#### Ten minutes before

- Turn off phone
  - Verify all apps are off/silenced
- Empty pockets
- Remove lanyard
- Plug in machine
- Verify internet (if needed)

TODO: everything here

## **Present Yourself**

## Eye contact

- Critical
- "Floating"
  - Not only your friends or those people in the first 2 rows
- Avoid staring

## **Present Yourself**

#### Body language

- Expansive (open stance)
- Move around
- Smile and be engaged
- Bad habits

TODO: everything here

## **Present Yourself**

#### Voice

- Projection
- Diction
- Emotion/color
- "Um..." and related vocal ticks

## **Present Yourself**

# Never apologize for being an inexperienced speaker

• Just...just don't.

TODO: everything here

## **Present Yourself**

#### **Exercises**

- Floating
- Stance
- Diction/tongue-twisters

## Dealing With Demo Failure

#### Prepping demos

- Docker/VMS
- Scripts
- Test runs

TODO: everything here

## Dealing With Demo Failure

#### Terminal settings & setup

- Text size & colors
- Set up windows in advance
- Practice swapping between slides & demo
- Command history
- Virtual screens
- Keep text in top half of screen
- Multiple desktops
- Embedded terminal

# Dealing With Demo Failure

#### Failure

- · Why demos fail
- Fallbacks
- Dealing with the audience

TODO: everything here TODO: Consider moving this to the top of this stack

# Dealing With Demo Failure

#### Fake it 'til you make it

- When a live demo is best
- How to fake demos/fallbacks

#### Before the talk starts

- Quick polling
- Announcements
- Pre-Q&A
- Get people to move to the front of the room

TODO: everything here

# Interacting With The Audience

## Asking for a response

• stuff here

#### Jokes

• Good but hard to do right

TODO: everything here

# Interacting With The Audience

#### Basic Q&A

- Determining question periods
- Picking audience members
- Repeating the question
- Ask for questioner's name

#### Audience problems

- You don't have an answer
- That Guy In The Third Row
- · Jesus in the audience
- Offending your audience
- "I have a story..." (comments rather than questions)

TODO: everything here

# Interacting With The Audience

#### Interactive exercises

• Rewarding audience members

**Exercises** 

• Q&A

TODO: everything here

## **Continue The Conversation**

#### Hallway track

- Take the conversation out to the hall
- BoFs/Follow ups
- Business cards!

#### Social networking

- Replying to mentions
- Sharing slides, audio/video

TODO: everything here

## Continue The Conversation

#### Sharing slides, audio/video

- Slideshare
- Internet Archive
- Personal page
- Speaker notes
- Licensing!
  - Copyright != license
- Sharing additional code

#### Curating slides/talks

- Version control
- Version your talks!
- Revise for each conference

TODO: everything here

## Continue The Conversation

## Getting feedback

• stuff here

#### Getting feedback

Conference systems

· stuff here

TODO: everything here

## Continue The Conversation

## Getting feedback

Soliciting on your own

- Online services
  - Joind.in
  - Google Forms
  - SurveyMonkey
  - etc.

#### Getting feedback

How to use feedback

- · Grains of salt
- Improving your talk

TODO: everything here

## Continue The Conversation

#### Video/audio

- Making videos/audio
- Sharing video/audio