

AMIR KHAN HUSSAIN

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Education

- Bachelor of Business Administration (Ongoing)
Aug 2023 - Aug 2026
Manipal University Jaipur
- Diploma In Pharmacy - 66%
Aug 2012 - Aug 2014
Krupanidhi College of Pharmacy

Technical Skills:

- ERP Systems - Microsoft D365 & Dynamics AX.
- Analytics Tools - Microsoft Excel, Google Sheets, Microsoft Power BI, Google Collab, Cursor AI.
- Programming - Python, NumPy, scikit-learn, Ridge/Lasso Regression, Random Forest, PyTorch, XGBoost, LightGBM.
- Applications - Microsoft Outlook, Web Scraping, Forecasting, Flask, Chatbot Development, Deep Learning, CNNs, NLP

Certifications:

- [IBM Generative AI Engineering \(2025\) \(173 Hours\)](#)
- [IBM AI Engineering \(2025\) \(161 hours\)](#)
- [Google Advanced Data Analytics \(2024\) \(172 Hours\)](#)
- [Google Data Analytics Professional Certificate \(2024\) \(152 Hours\)](#)

Projects: Retail Sales & Stock Forecast Model – Developed a demand-forecasting engine using regression and ensemble ML models to optimize retail stock planning.

Additional Information

- Languages
 - English (Fluent)
 - Hindi (Fluent)
 - Tamil (Native)
 - Kannada (Native)
 - Telugu (Fluent)
 - Malayalam (Basic)
- Nationality: Indian

Summary

Results-driven **Procurement & Inventory Analyst** with 10+ years of experience in pharmaceutical operations, purchasing, and warehouse management across UAE and India. Skilled in **supply chain analytics, ERP-driven procurement, and data-based vendor performance evaluation**. Proven success in improving inventory turnover, reducing stockouts, and enhancing cost efficiency. Currently pursuing Bachelor of Business Administration while expanding expertise in **Data Analytics and AI** to drive measurable business impact through **forecasting and process automation**.

Work Experience

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| <p>• Warehouse Assistant
Docib Healthcare LLC Dubai</p> <ul style="list-style-type: none">Managed procurement and inventory operations across 36 outlets, collaborating with 5 key vendors to maintain optimal stock levels and ensure timely replenishment.Coordinated with vendors such as New Country Healthcare, Al Shabak, Delta, HW International, and Areen to streamline supply chain processes.Executed purchasing strategies for online sales channels, including Docib Online, Amazon, and Noon, effectively fulfilling e-commerce demand on schedule.Analyzed inventory data to optimize allocation, successfully identifying overstocked items and reallocating them to meet high-demand areas.Leveraged data-driven insights to enhance procurement efficiency and improve overall inventory management processes.Transitioned expertise in retail pharmacy into data analysis and business strategy, focusing on optimizing supply chain operations. <p>• Retail Assistant Pharmacist & Purchaser
Creekline Pharmacy LLC Dubai</p> <ul style="list-style-type: none">Delivered exceptional customer service to 75-100 clients daily across diverse branches, enhancing satisfaction and loyalty.Managed and prioritized requests from a wide range of nationalities, showcasing strong interpersonal skills.Proactively ensured continuous product availability by sourcing medicines from alternative suppliers during stock shortages.Developed and presented detailed quotations and bulk medical supply proposals for institutional clients, including clinics and high-profile hotels, driving significant revenue growth.Leveraged analytical skills to streamline procurement processes, contributing to efficient inventory management and cost reduction. <p>• Medical Representative
Indoco Remedies (1 year) Cadila Pharmaceuticals (4 Years) India</p> <ul style="list-style-type: none">Consistently achieved and exceeded monthly sales targets, surpassing the annual goal by 108%, which led to a promotion opportunity for Territory Manager (declined due to relocation to Dubai).Developed strong negotiation and communication skills through collaboration with physicians, pharmacies, and distributors across multiple territories across Bengaluru, Kolar and Chikkaballapur Districts.Built long-term customer relationships by providing accurate product information and ensuring consistent availability, improving repeat sales and territory performance. | <p>May 2023 - Present</p> <p>March 2020 - May 2023</p> <p>Feb 2015 - Dec 2019</p> |
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