

AMIR KHAN HUSSAIN

Business Operations Analyst | Procurement & Inventory planning

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[LinkedIn](#)

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Education

- **Bachelor of Business Administration (Ongoing)**
Aug 2023 - Aug 2026
Manipal University Jaipur
- **Diploma In Pharmacy - 66%**
Aug 2012 - Aug 2014
Krupanidhi College of Pharmacy

Technical Skills:

- **ERP Systems** - Microsoft Dynamics 365
- **Analytics Tools** - Microsoft Excel, Microsoft Power BI, Google Collab.
- **Programming** - Python
- **Applications** - Microsoft Outlook

Certifications:

- IBM Generative AI Engineering (2025) (173 Hours) [VERIFY](#)
- IBM AI Engineering (2025) (161 hours) [VERIFY](#)
- Google Advanced Data Analytics (2024) (172 Hours) [VERIFY](#)
- Google Data Analytics Professional Certificate (2024) (152 Hours) [VERIFY](#)

Projects:

Expertise:

Languages:

- English (Fluent)
- Hindi (Fluent)
- Tamil (Native)
- Kannada (Native)
- Telugu (Fluent)
- Malayalam (Basic)

Summary

Results-driven **Business Operations Analyst** currently handling **Procurement & Inventory** with 10+ years of experience in pharmaceutical operations, purchasing, and warehouse management across UAE and India. Skilled in **supply chain analytics, ERP-driven procurement, and data-based vendor performance evaluation**. Proven success in improving inventory turnover, reducing stockouts, and enhancing cost efficiency. Currently pursuing Bachelor of Business Administration while expanding expertise in **Data Analytics and AI** to drive measurable business impact through **forecasting and process automation**.

Work Experience

Procurement and Inventory Management

May 2023 - Present

Docib Healthcare LLC | Dubai

- Managed procurement and inventory operations across 36 outlets, collaborating with 5 key vendors to maintain optimal stock levels and ensure timely replenishment.
- Coordinated with vendors such as New Country Healthcare, Al Shabak, Delta, HW International, and Areen to streamline supply chain processes.
- Executed purchasing strategies for online sales channels, including Docib Online, Amazon, and Noon, effectively fulfilling e-commerce demand on schedule.
- Analyzed inventory data to optimize allocation, successfully identifying overstocked items and reallocating them to meet high-demand areas.
- Leveraged data-driven insights to enhance procurement efficiency and improve overall inventory management processes.
- Transitioned expertise in retail pharmacy into data analysis and business strategy, focusing on optimizing supply chain operations.

Retail Assistant Pharmacist & Purchaser

March 2020 - May 2023

Creekline Pharmacy LLC | Dubai

- Delivered exceptional customer service to 75-100 clients daily across diverse branches, enhancing satisfaction and loyalty.
- Managed and prioritized requests from a wide range of nationalities, showcasing strong interpersonal skills.
- Proactively ensured continuous product availability by sourcing medicines from alternative suppliers during stock shortages.
- Developed and presented detailed quotations and bulk medical supply proposals for institutional clients, including clinics and high-profile hotels, driving significant revenue growth.
- Leveraged analytical skills to streamline procurement processes, contributing to efficient inventory management and cost reduction.

Medical Representative

Feb 2015 - Dec 2019

Indoco Remedies (1 year) | Cadila Pharmaceuticals(4 Years) | India

- Consistently achieved and exceeded monthly sales targets, surpassing the annual goal by 108%, which led to a promotion opportunity for Territory Manager (declined due to relocation to Dubai).
- Developed strong negotiation and communication skills through collaboration with physicians, pharmacies, and distributors across multiple territories across Bengaluru, Kolar and Chikkaballapur Districts.
- Built long-term customer relationships by providing accurate product information and ensuring consistent availability, improving repeat sales and territory performance.