

AMIR KHAN HUSSAIN

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LinkedIn: [www.linkedin.com/in/amir-khan-hussain](http://www.linkedin.com/in/amir-khan-hussain) | Location: UAE

Education

- **Bachelor of Business Administration (Ongoing)**  
Aug 2023 - Aug 2026  
Manipal University Jaipur
- **Diploma In Pharmacy - 66%**  
Aug 2012 - Aug 2014  
Krupanidhi College of Pharmacy

Technical Skills:

- **ERP Systems** - Microsoft D365 & Dynamics AX.
- **Analytics Tools** - Microsoft Excel, Google Sheets, Microsoft Power BI, Google Collab, Cursor AI.
- **Programming** - Python, NumPy, scikit-learn, Ridge/Lasso Regression, Random Forest, PyTorch, XGBoost, LightGBM.
- **Applications** - Microsoft Outlook, Web Scraping, Forecasting, Flask, Chatbot Development, Deep Learning, CNNs, NLP

Certifications:

- [IBM Generative AI Engineering \(2025\)](#) (173 Hours)
- [IBM AI Engineering \(2025\)](#) (161 hours)
- [Google Advanced Data Analytics \(2024\)](#) (172 Hours)
- [Google Data Analytics Professional Certificate\(2024\)](#) (152 Hours)

**Projects:** Retail Sales & Stock Forecast Model – Developed a demand-forecasting engine using regression and ensemble ML models to optimize retail stock planning.

Additional Information

- **Languages**  
English (Fluent)  
Hindi (Fluent)  
Tamil (Native)  
Kannada (Native)  
Telugu (Fluent)  
Malayalam (Basic)
- **Nationality:** Indian

Summary

Results-driven **Procurement & Inventory Analyst** with 10+ years of experience in pharmaceutical operations, purchasing, and warehouse management across UAE and India. Skilled in **supply chain analytics, ERP-driven procurement, and data-based vendor performance evaluation**. Proven success in improving inventory turnover, reducing stockouts, and enhancing cost efficiency. Currently pursuing Bachelor of Business Administration while expanding expertise in **Data Analytics and AI** to drive measurable business impact through **forecasting and process automation**.

Work Experience

- **Warehouse Assistant** May 2023 - Present  
**Docib Healthcare LLC | Dubai**
  - Managed procurement and inventory operations across 36 outlets, collaborating with 5 key vendors to maintain optimal stock levels and ensure timely replenishment.
  - Coordinated with vendors such as New Country Healthcare, Al Shabak, Delta, HW International, and Areen to streamline supply chain processes.
  - Executed purchasing strategies for online sales channels, including Docib Online, Amazon, and Noon, effectively fulfilling e-commerce demand on schedule.
  - Analyzed inventory data to optimize allocation, successfully identifying overstocked items and reallocating them to meet high-demand areas.
  - Leveraged data-driven insights to enhance procurement efficiency and improve overall inventory management processes.
  - Transitioned expertise in retail pharmacy into data analysis and business strategy, focusing on optimizing supply chain operations.
- **Retail Assistant Pharmacist & Purchaser** March 2020 - May 2023  
**Creekline Pharmacy LLC | Dubai**
  - Delivered exceptional customer service to 75-100 clients daily across diverse branches, enhancing satisfaction and loyalty.
  - Managed and prioritized requests from a wide range of nationalities, showcasing strong interpersonal skills.
  - Proactively ensured continuous product availability by sourcing medicines from alternative suppliers during stock shortages.
  - Developed and presented detailed quotations and bulk medical supply proposals for institutional clients, including clinics and high-profile hotels, driving significant revenue growth.
  - Leveraged analytical skills to streamline procurement processes, contributing to efficient inventory management and cost reduction.
- **Medical Representative** Feb 2015 - Dec 2019  
**Indoco Remedies (1 year) | Cadila Pharmaceuticals(4 Years) | India**
  - Consistently achieved and exceeded monthly sales targets, surpassing the annual goal by 108%, which led to a promotion opportunity for Territory Manager (declined due to relocation to Dubai).
  - Developed strong negotiation and communication skills through collaboration with physicians, pharmacies, and distributors across multiple territories across Bengaluru, Kolar and Chikkaballapur Districts.
  - Built long-term customer relationships by providing accurate product information and ensuring consistent availability, improving repeat sales and territory performance.