Dossier 3: Sales Grid Chapter 1 - Page 1 - Overview

(All) Mid-Atlantic Northeast Southeast Southwest Central Northwest South Web **East Coast Sales Call Center** Revenue Per Units Sold Region Category Subcategory Profit Revenue \$15.78 Mid-Atlantic Washington, DC Books Art & Architecture \$9,690 \$42,614 Business \$7,985 \$35,920 \$13.70 Literature \$26,888 \$5,211 \$7.29 Books - Miscellaneous \$4,735 \$28,318 \$7.89 Science & Technology \$16,783 \$73,429 \$31.87 Sports & Health \$6,319 \$28,420 \$12.08 \$50,723 \$235,588 \$14.77 Total Electronics Audio Equipment \$52,361 \$314,627 \$231.51 Cameras \$81,528 \$456,433 \$445.73 Computers \$28,782 \$163,053 \$114.42 Electronics - Miscellaneous \$74,890 \$430,860 \$360.25 TV's \$57,638 \$332,784 \$248.72 Video Equipment \$89,459 \$495,953 \$460.92 \$384,658 \$2,193,709 \$310.26 **Total** Movies Action \$3,425 \$55,852 \$12.54 Comedy \$2,845 \$58,634 \$12.37 Drama \$3,676 \$60,713 \$14.84 Horror \$3,461 \$56,942 \$12.25 Kids / Family \$3,578 \$59,947 \$14.29 \$5,451 \$71,515 \$21.03 **Special Interests**