



AMIR YEKTA

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Summary

Enthusiastic and results-driven sales professional with over 3 years of experience in dynamic sales environments. Exceptional track record in driving revenue growth, expanding customer bases, and cultivating strong client relationships. Skilled in negotiation, team leadership, and developing innovative strategies to meet and exceed business objectives.

Skills

- Strong Interpersonal Skills
- Communication
- Problem solving
- Leadership & Teamwork

Experience

Mayfair clubs | Toronto, ON

Marketing Assistant

07/2018 - Current

- Responded promptly to customer inquiries via phone calls and emails while maintaining a friendly attitude.
- Tracked results from various marketing activities utilizing analytics tools like Google Analytics and Hootsuite.
- Assisted with the development and implementation of marketing campaigns.

Metawebwork | Toronto, ON

Sales Associate

01/2023 - 10/2023

- Provided accurate information about products, prices and services.
- Processed transactions using a point-of-sale system.
- Built relationships with customers to encourage repeat business.

racquetguys | Markham, ON

Sales Manager

05/2022 - 12/2022

- Identified and developed new markets for products or services.
- Established relationships with key clients, while maintaining existing customer base.
- Monitored industry trends and competitor activities to stay ahead of the competition.

Education and Training

George Brown College | Toronto, ON

Bachelor of Science

Expected in 05/2024

Certifications

- CPR
- Tennis instructors license
- HubSpot Sales Software Certification