

# **WIL PROJECT - Quisine Analytics**

**Program Name:** Business Analytics

Project Code: CPL-5559-BAMM-WIL1713

# Week 13

# Applicable VLOs or EESs for This Week's Case Study

Implement data analytics solutions in compliance with corporate policies, ethical standards, and industry regulations.

### FSS:

- Communication
- Information management
- Numeracy

## This Week's Detailed Case Study Information

Amidst the muted twilight of a bustling farmers' market, where the scent of fresh herbs mingles with the promise of rain, you, as a group of esteemed consultants, are here to find inspiration among the vibrant stalls. The earthy fragrance of beets, the zesty snap of citrus, and the rustic charm of artisanal cheeses don't serve merely as ingredients; they are the palette from which you might help Quisine Analytics paint its next masterpiece. This evening, however, your thoughts are imbued with the potent possibility of forging a new partnership with a major retail chain.

Just a few streets away, in a cozy neighborhood bookstore, your focus isn't on the latest culinary tome, but rather on a spreadsheet detailing customer demographics. To you, this dance of numbers and patterns reveals the tastes and preferences of the clientele. This data is as crucial as the perfect pinch of salt. You understand that Quisine Analytics' venture into ready-to-cook meal kits is a delicate recipe—one that calls for a blend of analytics and intuition, garnished with a commitment to privacy and ethics.



**Program Name:** Business Analytics

Project Code: CPL-5559-BAMM-WIL1713

As night deepens, you meet in Quisine Analytics' test kitchen, surrounded by the clatter of pots and the hum of refrigerators. Your expertise is the secret ingredient needed to select which dishes will translate into the meal kit format, a decision that hinges on understanding the customer without compromising their trust.

The first metric to consider is the Customer Purchase Frequency, which at Quisine Analytics averages 2.4 visits per month—a healthy sign of engagement, suggesting which dishes might have the stickiness to succeed in the retail space. The next is the Dish Repurchase Rate, which for top performers like the maple-glazed salmon, sits at an impressive 60%. Lastly, you cannot overlook the Data Privacy Compliance Rate, currently holding strong at 100%, the bedrock upon which the company's trust is built.

You are tasked with ensuring that these metrics translate into a strategy that respects each individual customer's story while serving the collective narrative of market success. Remember the trivia night in Val-d'Or, where strategic data analysis led to a 23% surge in patronage? Or the software glitch that was swiftly contained, upholding Quisine Analytics' reputation for data integrity? These moments emphasize that your path forward must weave together the threads of creativity, analytics, and unwavering ethical standards.

## Deliverables for This Week's Case Study

- 1. Analyze the Customer Purchase Frequency and Dish Repurchase Rate metrics, and synthesize findings into a comprehensive Strategy Report for potential meal kit offerings.
- 2. Develop a Data Privacy Compliance framework presentation tailored to Quisine Analytics' operations, ensuring ongoing adherence to ethical standards.