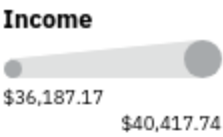


Vehicle Class	Vehicle Size
SUV	Large
Luxury SUV	Small
Four-Door Car	Medium
SUV	Medium
Four-Door Car	Small
Two-Door Car	Large
Luxury SUV	Medium
Luxury Car	Medium
Sports Car	Large
Sports Car	Medium
SUV	Small
Luxury Car	Small
Sports Car	Small
Luxury Car	Large
Two-Door Car	Medium
Four-Door Car	Large
Two-Door Car	Small
Luxury SUV	Large

Month	Renew Offer Type	Accepted	Declined
Jan	Offer 1	899	318
Jan	Offer 2	386	637
Jan	Offer 3	3,662	150
Feb	Offer 2	341	470
Feb	Offer 3	4,196	93
Feb	Offer 1	750	299
Mar	Offer 1	1,101	390
Mar	Offer 2	270	517
Mar	Offer 3	3,709	162
Apr	Offer 1	1,062	276
Apr	Offer 2	293	749
Apr	Offer 3	3,630	103
May	Offer 2	311	463
May	Offer 1	1,044	235

Minimum Range	Middle Range	Maximum Range	Target
14,250	19,000	23,750	20,000



Gender
● F ● M



Income
\$36,007.74
\$39,500.51
\$38,504.45
\$36,570.00
\$36,995.29
\$37,944.88
\$35,151.55
\$37,794.46
\$31,917.33
\$34,889.51
\$34,892.01
\$40,418.00
\$40,809.54
\$41,388.44
\$39,223.86
\$35,487.50
\$39,467.03
\$30,161.33

Month	Renew Offer Type	Accepted	Declined
May	Offer 3	3,671	77
Jun	Offer 3	3,754	125
Jun	Offer 2	318	545
Jun	Offer 1	1,113	266
Jul	Offer 3	3,946	178
Jul	Offer 2	316	608
Jul	Offer 1	1,053	300
Aug	Offer 1	873	300
Aug	Offer 2	299	685
Aug	Offer 3	3,462	108
Sep	Offer 2	296	569
Sep	Offer 3	3,669	188
Sep	Offer 4	1,043	271
Oct	Offer 4	864	255
Oct	Offer 3	4,210	89
Oct	Offer 2	283	682
Nov	Offer 4	1,003	297
Nov	Offer 2	282	598
Nov	Offer 3	3,719	202
Dec	Offer 3	3,892	145
Dec	Offer 4	1,006	235
Dec	Offer 2	166	468