

AMIT SINGH

SALES TEAM LEADER

CONTACT

8127371768

amitdee97@gmail.com

PROFILE

An experienced and dedicated sales team leader seeking to utilize proven customer service, problem-solving skills, and product knowledge to provide exceptional service to customers and exceed expectations. Committed to optimizing customer engagement and growing loyalty through tailored experiences and thoughtful solutions. Focused on leveraging customer feedback to create improvement strategies that boost customer satisfaction and drive business growth.

SKILLS

- Understanding of marketing and sales principles
- Team Management
- Self-motivated and proactive team player
- Problem-solving and analytical mindset
- Ability to design custom experiences for improved customer loyalty and retention
- Proven ability to increase sales.

EDUCATION

- BBD UNIVERSITY- 2020 B.Tech(CSE)
- SMLK Inter College- 2013
- Higher & Secondary Education

EXPERIENCE

Afinoz Digitalizing Finance | Team Lead 2021 – 2022

- Managed a team of professionals to deliver innovative
- digital finance solutions.
- Streamlined processes to enhance operational efficiency and improve client engagement.
- Collaborated with stakeholders to identify growth
- opportunities and deliver high-impact projects.

Paisabazaar | Sales Executive 2018 – 2019

- Provided personalized financial product recommendations
- to clients, driving sales and customer acquisition.
- Built and maintained relationships with clients, ensuring their
- financial needs were met with tailored solutions.
- Consistently exceeded sales targets, contributing to overall
- business success.

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