Amit Negi

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Objective

As an aspiring professional in the hospitality and tourism industry, my primary objective is to support business operations through effective staff management, coordination, and exceptional customer service. With a strong foundation in mathematics, statistics, and computer science, I aim to leverage my analytical skills and computer knowledge to implement revenue management strategies and optimize business performance. I am dedicated to creating a positive and productive work environment by setting clear goals, communicating effectively with team members, and monitoring performance. Passionate about sustainable tourism, I am eager to contribute to an organization's growth and success by enhancing guest experiences and driving operational efficiency.

Education

S.S.J University, Almora, Uttarakhand
Bachelor of Science (BSc) in Mathematics, Statistics, and Computer Science

Digital Resume

https://amit-negi-resume.streamlit.app/

Certificate

Data Science Mentorship Program (7-8 Months)

The Fundamental Of Hotel Distribution (1 Months)

Cost and Economics In Price Strategy (1 Months)

The Fundamental Of Revenue Management (1 Months)

Demand Management (1 Months)

Sustainable Tourism: Promoting Environment and Public Health (1 Months)

Key Skills

Technical Skills:

		Non-Technical Skills:
Pandas	Pythons	Problem solving
Visualization	SQL	Revenue management
Power bi	Tableau	Price optimization
Streamlit	Flask	Demand management
Plotly	Matplotlib	Innovation
Statistics	Machine learning	Decision-making
Data analyst	Web scarping	Conflict resolution
Selenium	Beautiful soap	Teamwork

Project:

Our project involves web scraping the Hosco website to analyze job postings across various countries and cities within the hospitality industry. We aim to identify trends in job types, including full-time positions, apprenticeships, and internships. By extracting and analyzing this data, we seek to uncover insights into which countries and cities offer the most opportunities in different job categories within the hospitality

sector. This analysis will provide valuable information for stakeholders interested in workforce trends and employment
opportunities across the industry.

Technologies Used: Selenium, Beautiful Soup, Pandas, Plotly, Seaborn, Streamlit.

Project: In this project, we are conducting web scraping on the Booking.com website to analyze reviews for two prominent hotels: Seashell Suites and Villas in Candolim Goa, and Taj Fort Aguada Resort & Spa, Goa. By leveraging tools like Selenium and Beautiful Soup, we extract and parse review data to uncover insights. Our analysis includes examining reviewer demographics, such as country of origin and traveler types, and exploring trends based on ratings, room types, booking methods, review lengths, and stay durations. Visualizations using Plotly and Seaborn enhance our understanding of patterns and outliers within the data. The ultimate goal is to provide actionable insights that contribute to informed decision-making and enhance customer experiences in the hospitality industry.

Technologies Used: Selenium, Beautiful Soup, Pandas, Plotly, Seaborn, Streamlit

Communication Implemented new procedures and technologies that improved efficiency and streamlined operations.

Leadership Effectively applied my expertise in marketing and data analysis to lead a team that surpassed sales targets, all while achieving high customer satisfaction ratings.