Ahmed Pupalović

Address: Zeleni put 108, Sarajevo, Bosnia and Herzegovina
Phone: +387 61 497 938
Email: pupalovicahmed@gmail.com
LinkedIn: linkedin.com/in/ahmed-pupalovic-80929b142/

Summary

Engineer of Genetics and Bioengineering with experience in medical biotechnology and data-driven process optimization. Currently transitioning into the field of automation and programming: in Power Automate, Python, and data workflows. Combining a strong background in scientific analysis with modern automation tools to streamline laboratory, business, and IT operations.

Experience

06/2024 – 09/2025 | Medical Sales Manager – ELTA 90 Medical Biotechnology, Sarajevo

• Built partnerships with leading biotech companies (Illumina, ONT, Eppendorf, Nikon, Beckman Coulter, PHCbi).
• Delivered expert consultations, conducted product demos, and managed technical service operations.
• Prepared detailed sales reports and identified new business opportunities.

10/2023 – 04/2024 | Service Agent – DDC MLS, Sarajevo

• Supported Shell Energy Retail Limited customers, resolving account and technical inquiries.
• Managed client data with high accuracy and confidentiality.
• Ensured customer satisfaction through efficient issue resolution.

09/2021 – 10/2023 | Molecular biologist / Coordinator – Institute for Biomedical Diagnostics and Testing 'Nalaz', Sarajevo

• Led coordination for laboratory teams across microbiology, genetics, and biochemistry.
• Oversaw data management, safety protocols, and quality assurance.
• Implemented improvements for process efficiency and diagnostic accuracy.

Education

02/2021 – Present | Master's in Genetics and Bioengineering – International Burch University, Sarajevo

09/2015 – 07/2019 | Bachelor of Science in Genetics and Bioengineering – International Burch University, Sarajevo

Professional Skills

Excel / VBA | R Programming | HTML / CSS / JavaScript | WordPress | SEO | Cloud Computing | Azure Cognitive Services

Certifications

• Google: Foundations – Data, Data, Everywhere
• Coursera Project Network: Create a Google Ads Search Campaign
• Coursera: Creating Budget with Microsoft Excel
• Coursera: Build a Computer Vision App with Azure Cognitive Services
• Coursera: Build a Website with WordPress
• Coursera: Search Engine Optimization (Squarespace)
• Johns Hopkins University: Business Analytics with Excel – Elementary to Advanced
• Udemy: The Complete Full-Stack Web Development Bootcamp
• Udemy: Introduction to Cloud Computing
• Udemy: R Programming
• Udemy: The Modern Python 3 Bootcamp
• Udemy: Complete WordPress Fundamentals Course
• Udemy: HTML5 and CSS3 Fundamentals
• Udemy: JavaScript Essentials

Languages

Bosnian – Native | English – C1 | German – B1 | Turkish – A2