

Regional Chinese Restaurant Saturation in Greater Vancouver, Canada

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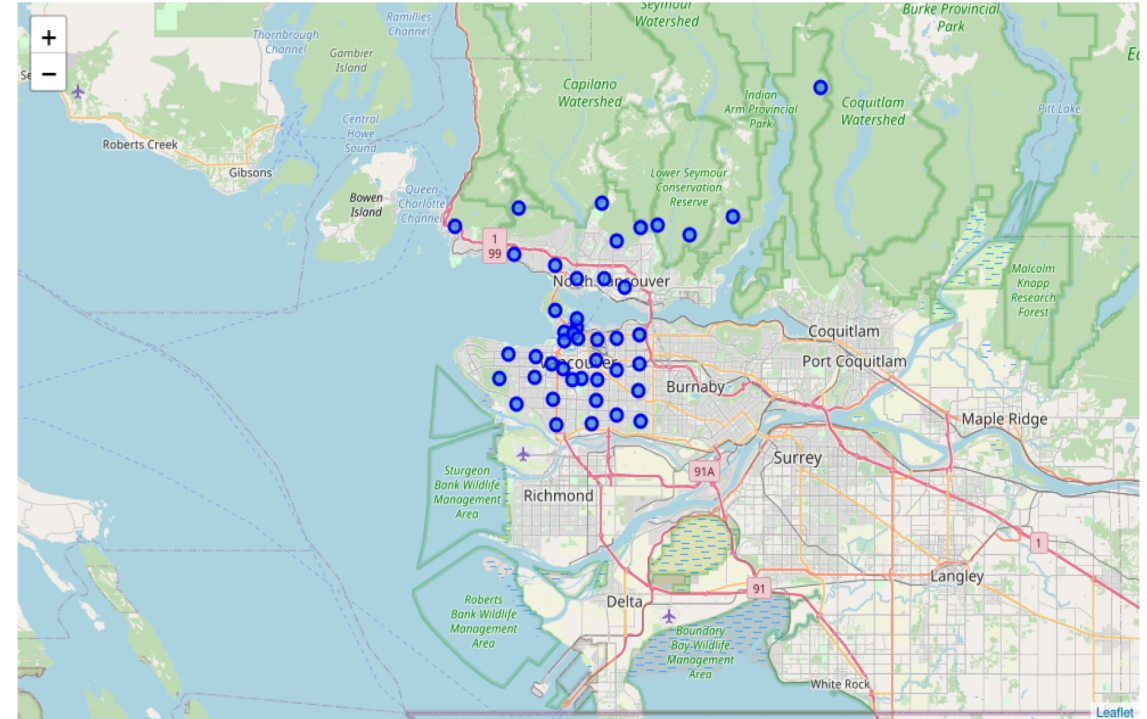
2020

Introduction

- Vancouver has a large Asian community.
- The 2011 Census found that people of Chinese ethnicity made up 27.7% of the city's population.
- Among the city of Vancouver's thousands of restaurants there is a large proportion of Chinese and other Asian restaurants.
- This analysis aims to assist an entrepreneurial restaurateur to identify a potential location for a new Chinese restaurant within the greater city area.
- The research aims to answer the question: Which region has a large number of restaurants (and hence prospective clients) while having a small number of directly competing Chinese restaurants?

Data

- Regional postal code-based data for the province of British Columbia and Vancouver.
- A dataset of 100 top venues within a 1000 meter proximity of each distinct region within the greater Vancouver area from the Foursquare API



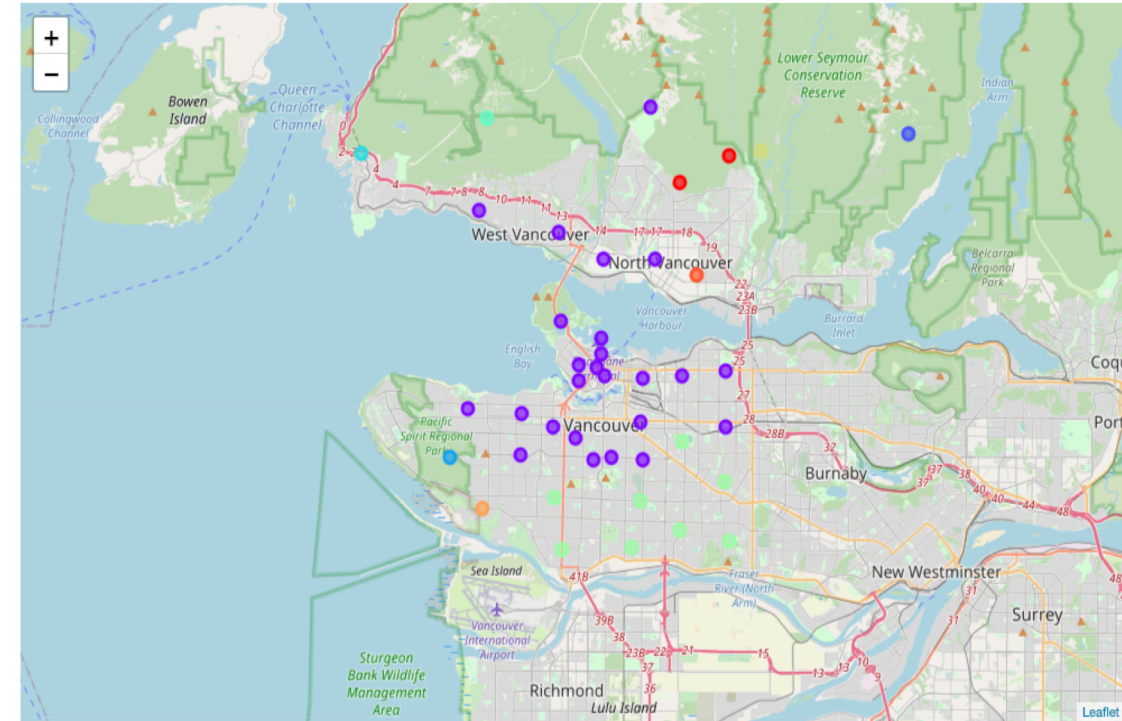
Map of Greater Vancouver, BC, with key regions superimposed in purple markers

Methodology

- Use of K-Means Clustering algorithm. An Unsupervised Learning approach.
- Through Machine Learning, identify patterns and similarities by which city regions can be split into subgroups.
- Key project steps:
 1. Scrape and wrangle region post code dataset and merge with venue data.
 2. One-hot coding to classify venue frequency at the regional level.
 3. Split regions into subgroups of similar characteristics using K-Means Clustering algorithm.

Results

- With K-Means algorithm, where $K = 10$, 2 largest clusters represent north and south regions of central Vancouver (the Metro area).
- Most common venues in these clusters include restaurants, cafes, and hotels.
- Other clusters appear on city outskirts and less urban areas.
- These clusters display top common venues such as parks, trails, golf courses, and ski areas.



Greater Vancouver with clusters superimposed and color-coded

Discussion

- Results are based on a pre-defined number of $K = 10$. Additional exploration may identify a more optimal number K .
- Other key factors for each region were ignored and could be accounted for in future research such as:
 1. Commercial rent prices
 2. Average spend on eating out
 3. Local business tax rates
 4. Socio-economic status of residents

Conclusion

- The project successfully narrows potential target regions for a new restaurant to one key subgroup cluster.
- Within the target subgroup, the results also go further and identify regions to avoid due to high saturation of existing Chinese restaurant competitors.
- Prospective entrepreneurs should conduct further due diligence on the remaining target regions taking into account additional factors mentioned above.