

## Project Objective key results (OKR)

**Project Name** : KAVS relay product upgrade  
**Group code** : NEXT81\_ONL1\_ERP8\_M1d  
**Revision** : 01  
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## Project OKRs

### **O1 Enhance connection to customer that derive increasing retention rate.**

- KR1** 15% increase in product request from existing customers after three months of launch
- KR2** 10% increase in new customers within two months after launch.
- KR3** 20% improve of customer service within one month.

### **O2 Motivate growth by increasing the sales of KAVS product**

- KR1** 5% increase of the product KAVS sales after three months of launch
- KR2** 10% increase of the product KAVS sales after 6 months of launch
- KR3** 15% increase of the product KAVS sales by the third quarter of the year.