

INTERVIEW PITCH

Hello, Am I speaking to (applicant's name). Myself "Your name" from ILP Overseas as you have applied for an internship on LinkedIn. This call is regarding your interview. May I know if this is the right time to schedule your interview? Shall we start the interview?

☐ **Basic Question for all Domains:**

1. Tell me something about yourself?
2. What are your hobbies?
3. Do you have any prior experience in this field?
4. What is your dream job?
5. How do you handle stress and pressure?
6. What is your inspiration and what do you do to motivate yourself?
7. What is Your Greatest Strength?
8. What is Your Greatest Weakness?

☐ **SOME QUESTIONS FOR DIGITAL MARKETING DOMAIN :-**

- Q.1 Explain Digital Marketing?
- Q.2 What are the different types of Digital Marketing?
- Q.3 Why did you choose the Digital Marketing domain?
- Q.4 Name some useful Digital Marketing tools.
- Q.5 What are the two main ways of Digital Marketing?

☐ **SOME QUESTIONS FOR SALES & MARKETING DOMAIN :**

- Q.1 What is sales and Marketing?
- Q.2 Are you comfortable making client calls?
- Q.3 What qualities make you a good salesperson?
- Q.4 How do you stay updated with the latest trends in sales?
- Q.5 Why do you want to work in the sales and marketing industry?

□ INTERVIEWER :- Do you have any questions ??

APP: YES

APP: May I know about the company profile??

INT:- So basically ,ILP Overseas is an institute which helps students who want to go overseas for their education.We have 20 plus years of experience in this and have 10000 plus alumni studying inTop colleges across the world. We have our branches all over the world.We provide all the servicesRight from the admission counselling, scholarship counselling,coaching classes,visa counselling and other services too-like transportation and accommodations too.

APP:- What about the stipend of HR DOMAIN?

INT:- YOU WILL GET RS.50/- ON EACH INTERN WHO IS PAYING FOR THE ENTRY. YOU WILL GET THIS AMOUNT AFTER TOTALLING OF 15 DAYS. Suppose you are enrolling only 9 interns and failed to do the 10th paid intern then you won't get any rupee but if you are enrolling 10 paid interns then you will get for all 10 i.e. $10 \times 50 = \text{Rs.}500/-$

APP:-What kind of work do we do?? (FOR HR)

INT:-

- I. Recruitment.
- II. Training and team.
- III. Building exercise

APP:- What are the timings? .

INT:- (Flexible Timings) You can do your work whenever you want but make sure you're available when a training session is scheduled.

APP:- When is the training session scheduled??

INT:- Training session is mostly scheduled after 5 p.m

APP:- Is the company giving any certificate & all ??

INT:- Yes

1. International certificate after Completing.
2. Letter of Recommendation.

And according to performance 2 Best Performers will be able to Join Our Core Team.

Okay!! [applicant name] May I know is this your WhatsApp Number ?

If you get selected then I will message you in whatsapp for the further process.

May I know is this your whatsapp number ?

If yes , Okay then You will get your Telephonic interview response within 30 minutes and it will be sent to you on your whatsapp number.

"It's been a pleasure talking with you, and I'm sure we'll be in contact with you about next steps. Bye!