

SR No	Main Topic	Subtopic
1	Banking History	History & Barter System
		Gift Economy
		Central Bank
		Indian Banking System , Functions & Types
		Business model
		Cooperative & Commercial banks
		Evaluation
2	Retail Liabilities	Retail Banking Overview
		Products & Services offered
		Savings & Current Account – Features
		Advances, Discounting, Cash credit and overdraft
		Deposit services : Types and features
		Evaluation
3	Retail Assets	Retail Asset Products Overview
		Credit Origination System for Individuals
		Understanding the workflows and Business rule engine
		Key Business process in Credit origination system
		Credit Origination System for SME/Corporates
		Loan servicing system – Key concepts
		Loan servicing system - Interest rate management
		Debt Management system – Basic concepts
		Stages of collections
		Debt Management system - Queueing, Allocation , Work list & Trail capture
		Evaluation
4	Customer Onboarding	Customer Onboarding
		What is Customer On Boarding
		Traditional Approach
		Current Challenges
		Digital approach to customer on boarding
		Types of digital identity checks
		E KYC for Individuals–India based.
		AADHAR enabled validations
		Corporate e-KYC onboarding basic concepts
		Evaluation
5	Banking Architecture	Banking Architecture Overview
		Legacy Systems
		Modern Day Architecture
		Simplifying Banking Architecture
		Operating in a Simplified Architecture Future

		Recommendations for Banks
		Evaluation
6	Payments	Intoduction to Payments
		Classification of Payment Methods
		Payment systems & Types
		Payment Systems Architecture
		Key elements of payment systems
		Limits
		Evaluation
7	Corporate Bankin	Corporate banking Overview
		Role of Corporate banking
		Retail vs Corporate banking
		Customer Offerings
		Type of Products
		Evaluation
8	Wealth Banking	Basics of Investing & Investing terminologies
		How compounding works?
		Investment Products
		Determining Investment style and avenues
		Creating a Portfolio
		Minimizing Risks
		Investment returns
		Measurement of Risks
		SIP - Basic concepts and classification
		Mutual Funds- Basic concepts and classification
		Evaluation