

## Smart questions -and how to ask one-



Journey to your best - Challenge 0





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#### Question and smart question

**Question**: a sentences or phrase used to find out information

**Smart question**: a question that is well-constructed, clear, and thought-provoking

In summary, the smart question is more effective because it provides context, specificity, and purpose, encouraging a more meaningful and targeted response.







#### **Key characteristic**

#### Clear

Straightforward and easy to understand

#### **Purposeful**

Identify the information, opinion behind your question

#### Relevant

Directly related to the topic

#### **Thoughtful**

Consider if it adds value to the discussion.

#### Specific

Define the scope of your question

#### **Open-ended**

Encourage detailed and informative responses.







## †02 Prepare









Make the responder to think outside the box and give thoughtful answers.



#### **Purposefulness**

Choose your words with purpose and make sure you're asking at an appropriate time.



#### **Brave**

Sometimes you must ask the right one to gain clarity.





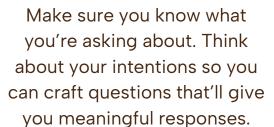
#### What to prepare













Pay attention when someone gives you an answer or explains. After that, formulate questions that build on the information shared.



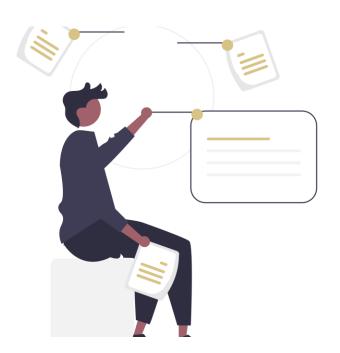


# †03 How to approach

#### **Brainstorming**

A good question stimulates critical thinking and prompts the respondent to reflect or delve deeper into the topic.

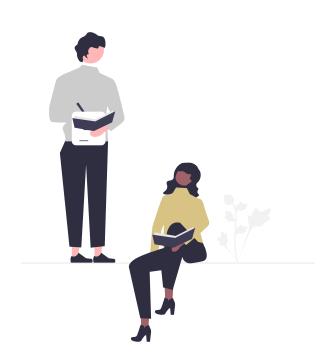
Brainstorming assists in evaluating whether the question is effectively communicated, clear, purposeful, etc., ensuring it is sufficiently structured to extract the desired information.





#### **Provide Context**

Offer relevant background information to help others understand the context of your question.







# Ask questions with confidence, politeness, and an open mind.

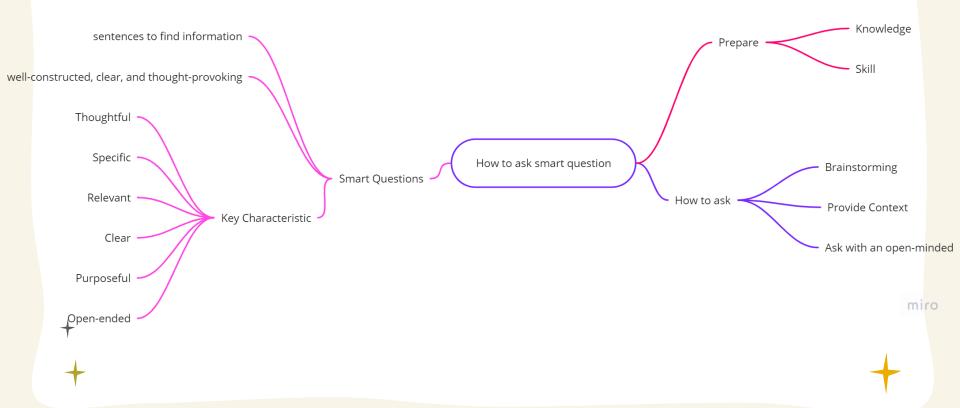
Confidently and politely pose your questions, maintaining an open-minded attitude to encourage constructive dialogue.







#### Mind map





### Thanks!

