



WELCOME TO MTF

Key Facts about MTF Institute

SCIENTIA ET
PRATIQUE



MTF
INSTITUTE OF MANAGEMENT,
TECHNOLOGY & FINANCE

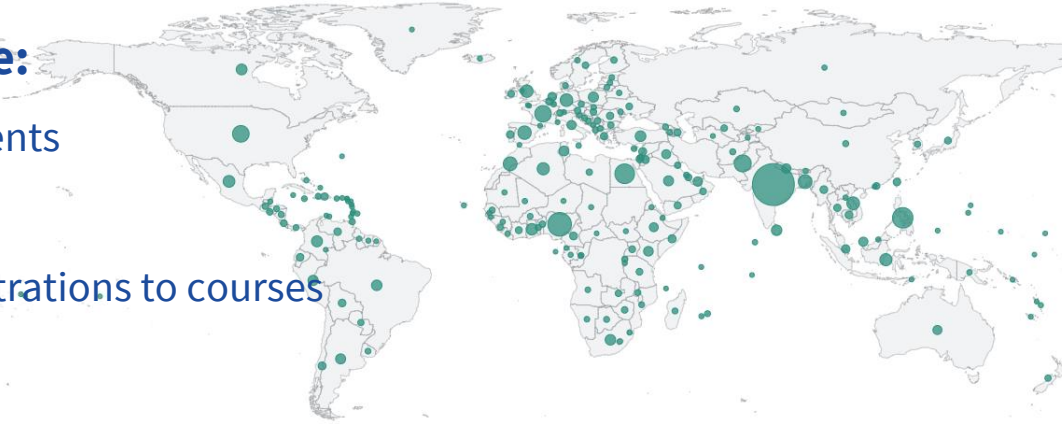
MTF INSTITUTE OF MANAGEMENT, TECHNOLOGY & FINANCE

Key Facts:

MTF is the global educational and research institute with HQ at Lisbon, Portugal, focused on business & professional hybrid (on-campus and online) education at areas: Business & Administration, Science & Technology, Banking & Finance.

Global Presence:

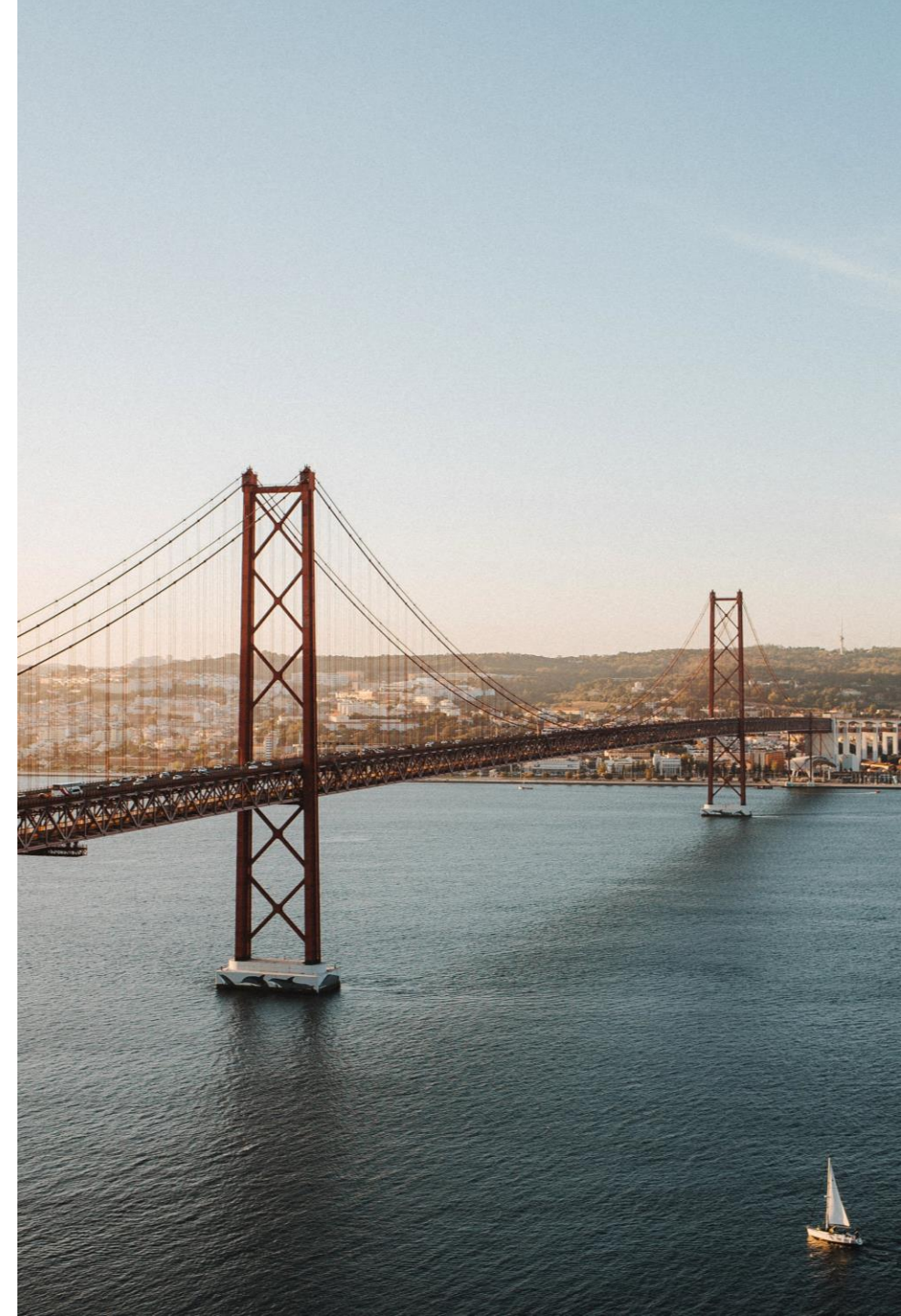
- > **671 000** students
- **215** countries
- > **3.7 Mln.** registrations to courses



We are Alumni:



Our Partners:





Digital Transformation



Women's Leadership



Omnichannels & Chat Bots



Digital Products Management



Business Pitching



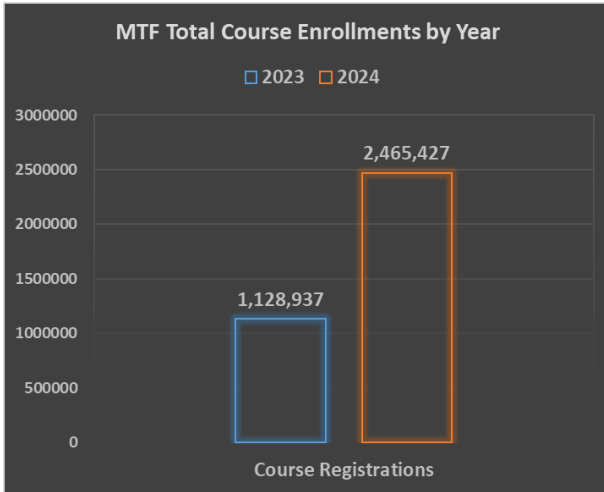
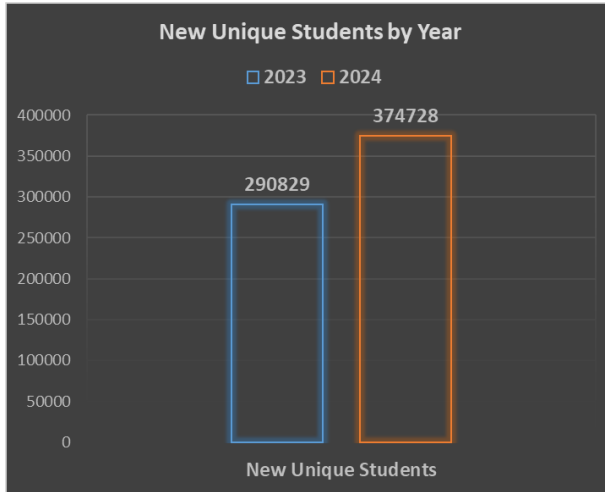
General Management



Leadership Program



Finance Management



Education:

- > 200 Executive / Professional programs and courses
- Business, Management, IT, Technology topics
- More than 3.7 mln. Registrations
- > 6 Professors with Doctorates Degree in Sciences

Path of Success:

- Strong month-to-month dynamics
- High level of secondary registrations: 5 courses per student



LET'S BUILD FUTURE TOGETHER

Founder & CEO of MTF INSTITUTE **Digital Transformation and Banking Expert**

Education:

- MBA, The Boston University, Diploma with Honors
- Master of Science at Engineering (Technical) Management, The State University of New York at Buffalo
- Master of Science at Informatics and Economics, The Saint Petersburg State University of Finance and Economics
- Six Sigma Black Belt

Experience:

- Expert at Banking (>18 years), FinTech & Digital (>15 years), Experienced Manager (>16 years) with successful track of records at personal and corporate entrepreneurship.
- More than 12 years at worldwide banking groups such as Societe Generale, Raiffeisenbank.
- Experience at roles: CEO, Head of Business, Chief Digital & Marketing Officer, Head of Digital Transformation and Channels, Head of Products and Marketing.



ADDITIONAL CORPORATE LEARNING OPPORTUNITIES:

Areas of Education:

- Generative AI at Sales and Service
- Digital Products / Services Management
- CRM (Sales/Service/Operational)
- Digital B2C/B2B Sales & Service Channels

Benefits:

- Meeting of requirements for annual trainings for company
- Post-education questions answering and hot-line
- Flexible curriculum and tailored programs

CONSULTING AND PRACTICAL BUSINESS SUPPORT

Areas of Expertise:

- Digital Channels and Ecosystems
- CRM (Sales, Service, Operational)
- Lending
- CJM / UX Analysis
- PnL Analysis

Benefits:

- E2E support from brainstorming to implementation
- Data Analysis and Business Analysis Support
- Global Best-practices and know-how usage



FROM MTF
WITH LOVE!



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