

Net Sales \$1.27M

1996

Revenue Sales \$1.35M

**Discounts** 

89K

Orders 2155

Quantity 51K

1998

Products 77

Avg Discounts

41.1

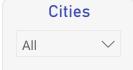


## Sales Dashboard



E- Commerce Analysis



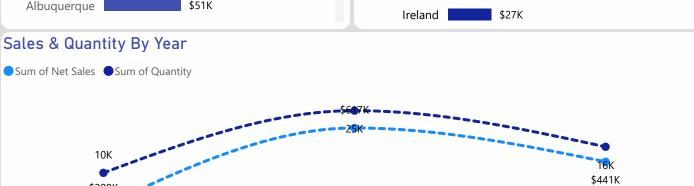




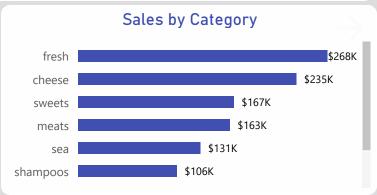








1997





ProductName	Avg orders per Product
Original Frankfurter grüne Soße	77.00
Lakkalikööri	76.00
Rhönbräu Klosterbier	75.00
Longlife Tofu	74.00
Röd Kaviar	73.00
Mozzarella di Giovanni	72.00
Fløtemysost	71.00
Outback Lager	70.00
Total	40.79



Net Sales

\$1.27M

Orders

2155

Customers

91

Country

21

Cities

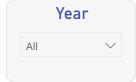
69



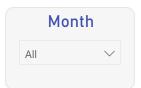
## Customer Dashboard



E- Commerce Analysis

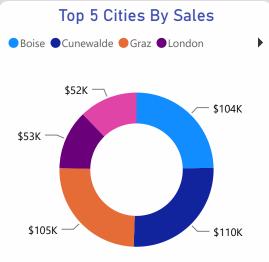




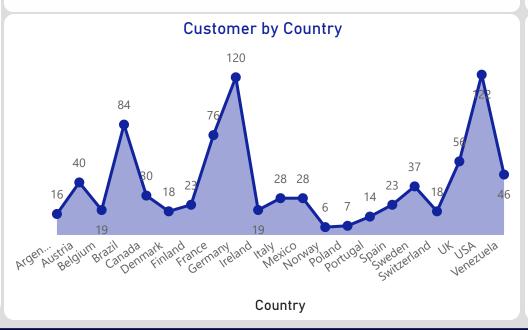
















## **E- Commerce Analysis**

Sales

**Customers** 

## **Insights**

- The best year out of the three years is 1997, with a value of 617k.
- April is the Month with the most sales at 177k.
- Cunewadle is the City with the most sales at 110k.
- The Most countries are USA with 126K.
- The best-selling categories are **Fresh** No. 268K.
- The best-selling and most popular Code da Blaye product No. 141K.
- The most frequent place we deal with is **Sales Representative** with 420 orders.
- The company with the most dealings is **Quick Stop** No. 110K.