

Customer Satisfaction and Loyalty Questionnaire

Objective: To determine which factors—product quality, service speed, and pricing—have the strongest association with customer loyalty.

Each question uses a 5-point Likert scale. Here's a sample for each response option:

- 1 = Strongly Disagree
- 2 = Disagree
- 3 = Neutral
- 4 = Agree
- 5 = Strongly Agree

Section A: Customer Satisfaction Factors

Product Quality

- i. The products I purchased met my expectations for quality.
- ii. The materials used in the products feel durable and high-quality.
- iii. The product I purchased works as advertised without any issues.
- iv. The design of the product is visually appealing and well-crafted.
- v. I feel confident in the reliability of products from this brand.

Service Speed

- i. The time it took to complete my transaction was reasonable.
- ii. The staff assisted me promptly when I needed help.
- iii. I received my online orders within the expected timeframe.
- iv. The checkout process in the store was quick and efficient.
- v. I did not experience unnecessary delays when interacting with this brand.

Pricing

- i. The pricing of products is fair and reasonable.
- ii. The value I receive for the price paid is satisfactory.
- iii. This brand offers competitive prices compared to similar brands.
- iv. There are frequent discounts or promotions that add value.
- v. I would be willing to pay a bit more for the quality and service provided by this brand.

Section B: Loyalty Indicators

Likelihood to Repurchase

- i. I am likely to purchase from this brand again in the future.
- ii. This brand is my preferred choice for this type of product.
- iii. I often check this brand's offerings first before considering others.

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GitHub analysis: https://github.com/Analyst-E/customer_satisfaction_and_loyalty_analysis_for_a_retail_company

Portfolio: <https://analyst-e.github.io/lamAnalystE.github.io/>

- iv. I see myself as a repeat customer of this brand.

Willingness to Recommend

- i. I would recommend this brand to friends and family.
- ii. I am confident that others would also be satisfied with this brand.
- iii. I would speak positively about this brand in a conversation.
- iv. I believe this brand is among the best in the market for this product type.