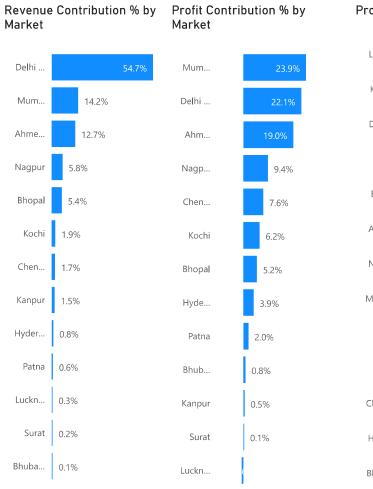


2017 2018 2019 2020 Jan 20 Feb 20 Mar 20 Apr 20 May 20 Jun 20 **₹2.1 M**Total Profit Margin

Revenue Trend

*25M

Luckn... -2



350K

Sales Qty

₹142M

Revenue

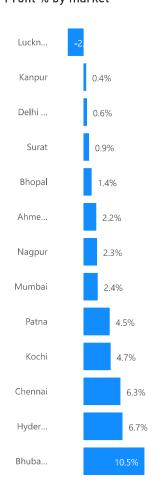


Table 15M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution % Electricalsquipo Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Logic Stores ₹3,319,243 2.3% 0.6% 0.4% Electricalslytical ₹5,537,904 3.9% 1.3% 0.5% Premium Stores ₹5,899,748 4.1% 1.4% 0.5% Premium Stores ₹5,899,748 4.1% 1.4% 0.5% Path ₹1,723,307 1.2% 1.0% 1.1% Control ₹4,182,662 2.9% 2.5% 1.2%	Souria					
Table 15M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020	Coustmer_name Revenue Contribution % Profit Margin Contribution % Profit Margin Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Logic Stores ₹3,319,243 2.3% 0.6% 0.4% Electricalslytical ₹5,537,904 3.9% 1.3% 0.5% Peremium Stores ₹5,899,748 4.1% 1.4% 0.5% Zone ₹927,154 0.7% 0.2% 0.5% Path ₹1,723,307 1.2% 1.0% 1.1% <td>Cound</td> <td>₹740,856</td> <td>0.5%</td> <td>0.5%</td> <td>1.3%</td> <td></td>	Cound	₹740,856	0.5%	0.5%	1.3%	
Tomas Test	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Electricalsquipo Stores ₹3,319,243 2.3% 0.6% 0.4% Electricalslytical ₹5,537,904 3.9% 1.3% 0.5% Premium Stores ₹5,899,748 4.1% 1.4% 0.5% Zone ₹927,154 0.7% 0.2% 0.5%	Control	₹4,182,662				
Tomas Test	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Electricalsquipo Stores ₹3,319,243 2.3% 0.6% 0.4% Electricalslytical ₹5,537,904 3.9% 1.3% 0.5% Premium Stores ₹5,899,748 4.1% 1.4% 0.5% Zone ₹927,154 0.7% 0.2% 0.5%	Path	₹1,723,307		1.0%		
Tip Apr 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Apr 202	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Logic Stores ₹3,319,243 2.3% 0.6% 0.4% Electricalslytical ₹5,537,904 3.9% 1.3% 0.5%	Zone	₹927,154				
Tip Apr 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Apr 202	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4% Logic Stores ₹3,319,243 2.3% 0.6% 0.4%	Premium Stores	₹5,899,748				
Tan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Scustmer_name Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% -	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Espic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3% Electricalsara Stores ₹65,641,977 46.2% 11.9% 0.4%	Electricalslytical	₹5,537,904	3.9%	1.3%	0.5%	
Tan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Custmer_name Revenue Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Expression ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Expic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2% Relief ₹773,301 0.5% 0.1% 0.3%	Logic Stores	₹3,319,243	2.3%	0.6%	0.4%	
Total Squipo Stores ₹86,908 0.1% -0.5% -11.5% Electrical squipo Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0% Integration Stores ₹1,909,611 1.3% -0.2% -0.2%	Electricalsara Stores	₹65,641,977	46.2%	11.9%	0.4%	
Total Stores ₹86,908 0.1% -0.5% -11.5% Electrical squipo Stores ₹80,008,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% nsight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9% Synthetic ₹916,267 0.6% -0.4% -1.0%	Relief	₹773,301	0.5%	0.1%	0.3%	
Total Stores ₹86,908 0.1% -0.5% -11.5% Expression ₹82,845 0.1% -0.2% -4.2% nsight ₹571,430 0.4% -0.5% -1.9%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2% Insight ₹571,430 0.4% -0.5% -1.9%	Integration Stores	₹1,909,611	1.3%	-0.2%	-0.2%	
Total Segment Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Custmer_name Revenue Revenue Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7% Expression ₹82,845 0.1% -0.2% -4.2%	Synthetic	₹916,267	0.6%	-0.4%	-1.0%	
Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Custmer_name Revenue Revenue Profit Margin Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7%	20M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Profit Margin Contribution % Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5% Epic Stores ₹3,002,834 2.1% -6.8% -4.7%	Insight	₹571,430	0.4%	-0.5%	-1.9%	
Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Revenue Profit Margin Profit Margin % Contribution Contribution % **Electricalsquipo Stores** \$86,908 0.1% -0.5% -11.5%	Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Profit Margin Profit Margin % Contribution Contribution % Electricalsquipo Stores ₹86,908 0.1% -0.5% -11.5%	Expression	₹82,845	0.1%	-0.2%	-4.2%	
Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Profit Margin Profit Margin % Contribution Contribution %	Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Profit Margin Profit Margin % Contribution Contribution %	Epic Stores	₹3,002,834	2.1%	-6.8%	-4.7%	
Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Profit Margin Profit Margin % Contribution Contribution %	20M 15M Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 custmer_name Revenue Profit Margin Profit Margin % Contribution Contribution %	Electricalsquipo Stores	₹86,908	0.1%	-0.5%	-11.5%	
15M	20M	custmer_name	Revenue	Contribution		Profit Margin %	
	23/4/	15M · · · · · · · · · · · · · · · · · · ·	eb 2020 N	Mar 2020	Apr 2020	May 2020	Jun 2020

₹142M

350K

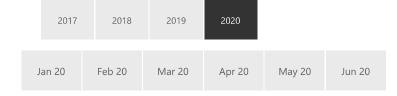
₹2.1M

Revenue

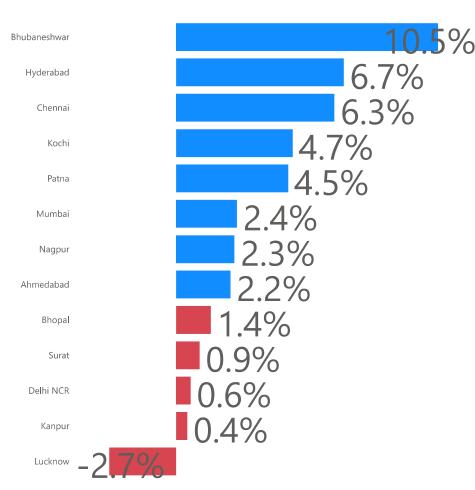
Sales Qty

Total Profit Margin

Profit Target V

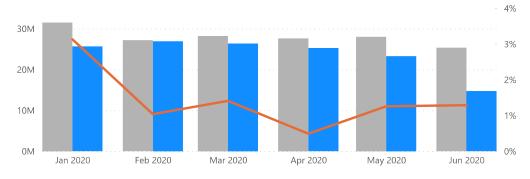


Revenue Contribution % by Market



Revenue Trend

■ Revenue LY ■ Revenue ■ Profit Margin %



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹65,641,977	46.2%	11.9%	0.4%
Excel Stores	₹7,928,385	5.6%	12.5%	3.3%
Premium Stores	₹5,899,748	4.1%	1.4%	0.5%
Electricalslytical	₹5,537,904	3.9%	1.3%	0.5%
Info Stores	₹5,064,374	3.6%	7.8%	3.2%
Control	₹4,182,662	2.9%	2.5%	1.2%
Surge Stores	₹3,953,600	2.8%	11.9%	6.2%
Logic Stores	₹3,319,243	2.3%	0.6%	0.4%
Acclaimed Stores	₹3,116,384	2.2%	6.1%	4.0%
Nixon	₹3,028,345	2.1%	4.7%	3.2%
Epic Stores	₹3,002,834	2.1%	-6.8%	-4.7%
Forward Stores	₹2,560,961	1.8%	5.4%	4.3%
Electricalsocity	₹2,520,938	1.8%	3.3%	2.7%
Modular	₹2,453,519	1.7%	5.0%	4.2%
Surface Stores	₹2,420,004	1.7%	3.2%	2.7%
Atlas Stores	₹2,189,613	1.5%	2.1%	2.0%
Total	₹142,224,545	100.0%	100.0%	1.4%