

AtliQ Hardwares



region All
market All
division All
customer All
FY **2019**

P & L 2019

All Values Are In USD

Metrics	Quaters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net_Sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%

region All
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FY **2020**

P & L 2020

All Values Are In USD

Metrics	Quaters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net_Sales	17.1M	20.6M	28.7M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%

region All
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FY **2021**

P & L 2021

All Values Are In USD

Metrics	Quaters				
	Q1	Q2			
	Sep	Oct	Nov	Dec	Jan
Net_Sales	44.8M	54.6M	74.3M	78.1M	44.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%

Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%

AtliQ Hardwares

Note:Do Not Modify Pivot Tble

Q2	Q3	Q4			Grand Tota		
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q2	Q3	Q4			Grand Tota		
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

Q2	Q3	Q4			Grand Tota		
Feb	Mar	Apr	May	Jun	Jul	Aug	
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.48%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.85%

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