BDEMO_AGE

What is your current age?



B_Generation

Do you consider yourself...?

- O An immigrant to Canada
- A first generation Canadian (a Canadian who's parents were born elsewhere)
- A second generation Canadian (a Canadian who's grandparents were born elsewhere)
- A third (or more) generation Canadian
- A native or Indigenous person
- O None of these

B_UNAIDED_AWARENESS

When you think of charitable organizations, which ones come to mind? *Please list as many as you can*.

B_SEG2

No

Not sure

Thinking back over the past 12 months, approximately how much did you donate to charity (including religious institutions such as churches, synagogues, mosques)?

Don't know

B_SEG5

How likely are you to donate to an international relief and development organization in the next 12 months?

- Very likely
- Somewhat likely
- O Somewhat unlikely
- Very unlikely

B_SEG6

From the following list, please rank the top 3 categories you are most likely to donate to.

	1	2	3	4	5	6	7	8
Education	0	0	0	0	0	0	0	0
Social services	0	0	0	0	0	0	0	0
Environment	0	0	0	0	0	0	0	0
Arts & culture	0	0	0	0	0	0	0	0
Natural disasters	0	0	0	0	0	0	0	0
Animals	0	0	0	0	0	0	0	0
International aid & development	0	0	0	0	0	0	0	0
Health	0	0	0	0	0	0	0	0

- None of these
- Not sure

B_SEG7

How likely are you, if at all, to support a charitable organization through a monthly
pledge? That is, making an ongoing monthly donation.
O Very likely
O Somewhat likely
O Not very likely
O Not at all likely
B_SEG8
Why are you unlikely to support a charitable organization through a monthly pledge?
O I am concerned about my personal finances
O I prefer supporting charities on an ad-hoc basis rather than an ongoing commitment
O I do not like to make monthly commitments
Other (please specify)
B_SEG9
Have you visited the website of any of the organizations you financially supported in the past 12 months?
O Yes
O No
O Don't recall

B1_FAMILIARITY

How familiar are you with the following organizations? By familiar, we mean how much do you know about the organization.

	Very familiar	Somewhat familiar	Just heard the name	Never heard of this organization
The Salvation Army	0	\circ	0	0
UNICEF	0	0	0	0
Plan Canada	0	0	\circ	0
Canadian Cancer Society	0	0	0	0
World Vision Canada	0	0	0	0
Doctors without Borders Canada	0	0	0	0
Compassion Canada	0	0	\circ	0
Canadian Red Cross	\circ	0	0	\circ
SickKids Hospital	0	0	0	\circ
Canadian Tire Jumpstart	0	0	0	0
UHNCR (United Nations High Commissioner for Refugees)	0	0	0	0

B2_FAVOURABILITY

Do you have a favourable or an unfavourable view of the following charitable organizations?

	Very favourable	Somewhat favourable	Somewhat unfavourable	Very unfavourable
» World Vision Canada	0	0	0	0
» Canadian Tire Jumpstart	0	0	0	0
» Canadian Red Cross	0	0	0	0
» CompassionCanada	0	0	0	0

B2b_SUPPORT

To what extent would you consider supporting each of the following organizations?

	1 – Would not consider at all	2	3	4	5	6	7 – Would strongly consider
» Canadian Red Cross	0	0	0	0	0	0	0
» CompassionCanada	0	0	0	0	0	0	0
» Plan Canada	0	0	0	0	0	0	0
» SickKids Hospital	0	0	0	0	0	0	0
» World Vision Canada	0	0	0	0	0	0	0
» Doctors without Borders Canada	0	0	0	0	0	0	0
» Canadian Tire Jumpstart	0	0	0	0	0	0	0
» The Salvation Army	0	0	0	0	0	0	0

	1 – Would not consider at all	2	3	4	5	6	7 – Would strongly consider
» Canadian Cancer Society	0	0	0	0	0	0	0
» UNICEF	0	0	0	0	0	0	0
» UHNCR (United Nations High Commissioner for Refugees)	0	0	0	0	0	0	0

B3_TRUST

To what extent do you trust each of the following organizations?

	1 – Not at all	2	3	4	5	6	7 - A lot
» Canadian Red Cross	0	0	0	0	0	0	0
» CompassionCanada	0	0	0	0	0	0	0
» Plan Canada	0	0	0	0	0	0	0
» SickKids Hospital	0	0	0	0	0	0	0
» World Vision Canada	0	0	0	0	0	0	0
» Doctors without Borders Canada	0	0	0	0	0	0	0
» Canadian Tire Jumpstart	0	0	0	0	0	0	0
» The Salvation Army	0	0	0	0	0	0	0
» Canadian Cancer Society	0	0	0	0	0	0	0

	1 – Not						
	at all	2	3	4	5	6	7 - A lot
» UNICEF	0	0	0	0	0	0	0
» UHNCR (United Nations High Commissioner for Refugees)	0	0	0	0	0	0	0

B_NegativeBaggage

Please select all charitable organizations that, in your opinion (or impression):

	Plan Canada	Canadian Red Cross	World Vision Canada	Canadian Tire Jumpstart	The Salvation Army	UNICEF	UHNC (United Nations F Commission for Refuga
Waste too much money on advertising							
Waste too much money on administrative costs							
Is too focused on getting donations							
Has a relationship with a religion / faith that makes me suspicious							
							•

B4_DONATE

How likely are you to make a donation to the following organizations in the next 12 months?

	Very likely	Somewhat likely	Somewhat unlikely	Very unlikely
» Canadian Red Cross	0	0	0	0
» CompassionCanada	0	0	0	0
» Plan Canada	0	\circ	0	0
» SickKids Hospital	0	\circ	0	0
» World Vision Canada	0	0	0	0
» Doctors without Borders Canada	0	0	0	0
» Canadian Tire Jumpstart	0	0	0	0
» The Salvation Army	0	0	0	0
» Canadian Cancer Society	0	0	0	0
» UNICEF	0	0	0	0
» UHNCR (United Nations High Commissioner for Refugees)	0	0	0	0

B_Donate_Why

Now we would like you to think about **World Vision** specifically. You said you would be \${q://qid22/choicegroup/selectedanswers/xx5} to donate to World Vision in the next 12 months. Please explain why you feel this way.

Please note that your written responses will be used to assess data quality.

Surveys with incoherent answers (e.g., random letters) will not count as valid completions.
Probe#1
\${e://Field/DonateWhyProbe}

B_TRUST_IMPROVE

Which of the following should World Vision prioritize to enhance your trust in the organization? Please rank all priorities from 1 (top priority) to 6 (lowest priority) by using your mouse or finger to reorder the list.

Prove that the money goes to where it is intended

Greater clarity around the work World Vision does

Show the results for the work done

Cut / lower administration costs

Tell me where the donations are going

Other	
-------	--

B_Comfort_Pre

How comfortable are you in describing what World Vision does? Are you...?

0	Very comfortable
0	Somewhat comfortable
0	Somewhat uncomfortable
0	Very uncomfortable

B_FamiliarityOE

If a friend had never heard of World Vision, how would you describe what World Vision does to them?

B5_WORD

Based on what you know of World Vision, please choose up to 6 words or phrases you associate with the organization.

Items

Child focused

Boring

Authentic

A leader

Modern

Pretentious

Compelling

Courageous

Poverty focused

Confident

Selected Words

Inflexible

Unreliable

Development focused

Accountable

Confusing

Outdated

B6_ASSOCIATIONS

To what extent do you associate the following with World Vision?

	Strongly associate	Somewhat associate	Not really associate	Do not associate at all
Puts in place lasting solutions for the communities it supports	0	0	0	0
Shares evidence in a relevant way	0	0	0	0
Is an organization I admire and would be proud to support	0	0	0	0
Supports communities/places around the world where families live in the most dangerous and fragile environments	0	0	0	0
Makes me feel connected to the work that is done in the field	0	0	0	0
	Strongly associate	Somewhat associate	Not really associate	Do not associate at all

	Strongly associate	Somewhat associate	Not really associate	Do not associate at all
Helps communities become self-sufficient	0	0	0	0
Makes me feel my donation is making a difference	0	0	0	0
Is in line with my values	0	0	0	0
It is transparent in what they do and how they operate	0	0	0	0
Is modern in its approach to supporting communities in need	0	0	0	0
	Strongly associate	Somewhat associate	Not really associate	Do not associate at all
Is making a big difference in people's lives	0	0	0	0
Works on causes that are important to me	0	0	0	0
Is a leader in the charitable giving space	0	0	0	0
Produces real, measurable, tangible results	0	0	0	0

BTRUST_INDEX

To what extent do you agree or disagree that World Vision...

	Agree strongly	Agree somewhat	Disagree somewhat	Disagree strongly
Has an excellent reputation	0	0	0	0
Effectively uses donor dollars	0	0	0	0
Gives me a clear sense of what they do	0	0	0	0
Is an inspiring organization	0	0	0	0
Is the best organization for doing good in the world	0	0	0	0

B7

How familiar are you with the following World Vision programs? By familiar, we mean how much do you know about the program?

	Very familiar	Somewhat familiar	Just heard the name	Never heard of this program
Gift Catalogue	0	0	0	0
Childhood Rescue	\circ	0	\circ	\circ
Raw Hope	\circ	0	\circ	\circ
Village 2 Village	0	0	\circ	\circ
Chosen	\circ	0	\circ	\circ
30 Hour Famine	\circ	0	\circ	\circ
Child Sponsorship	\circ	\circ	\circ	\circ

B8_RECALL

YesNoNot sure	
B9_CHANNEL	
Thinking of the most rece read the ad(s)? Select all t	nt ad you saw for World Vision, where did you see or hat apply.
Bus shelter ads	
At a mall	
Street posters	
Newspaper ads	
At a cinema/theatre	
Outdoor digital signs	
Magazines	
Online	
Television	
Radio	
	At a sporting event (please indicate the event(s))
	Other (please specify)

Have you seen any advertising from World Vision in the past year?

B_Noticed

Now just thinking about the last few months, have you *noticed* World Vision any more, any less or about the same?

World Vision Website

X (formerly Twitter)

Facebook

TikTok

Amazon

eBay

YouTube
Other (please specify):
Can't remember
B10_TV
D10_1 V
In a previous question you said you saw the ad(s) on television, can you tell us where you saw the television ads specifically? Select all that apply.
☐ AppleTV
☐ SmartTV
Set top / cable box
SamsungTV
Amazon Fire

B11_TVAD_RECALL

Games Console (Xbox, Play Station)

Did not see ad(s) on any of the above

Don't recall where on TV I saw the ads

Chromecast

RokuTV

Xumo

Please watch the following short video. Once you're finished, click next to continue and answer a few follow up questions.

00:31

O Yes, possibly

Do you recall seeing the following ad prior to taking this survey?
00:31
O Yes, definitely



How long ago did you see this ad?

- Within the past week
- 1 to 2 weeks ago
- 2 to 4 weeks ago
- 1 to 2 months ago
- O 2 to 3 months ago
- O More than 3 months ago

B12_ADAPPEAL

00:31

Overall, how appealing or unappealing is this ad?

Very appealing

0	Somewhat appealing
0	Somewhat unappealing
0	Very unappealing

B_APPEAL_RATING

00:31

Why did you find this ad \${q://QID123/ChoiceGroup/SelectedChoices}?

Please remember that your written responses will be used to assess data quality. Surveys with incoherent answers (e.g., random letters) will not count as valid completions.

B13_AD_PERCEPTIONS

From the statements below, please select ones that apply to the ad you just saw.
This ad makes me feel guilty
This ad gives me a better understanding of various ways to donate with World Vision
☐ This ad helps me better understand what World Vision does
☐ This ad creates a strong emotional response
☐ This ad is annoying
☐ This ad is relevant to me personally
This ad has a clear message
This ad is believable
☐ This ad makes World Vision seem different than other charities
☐ This ad illustrates how World Vision does good in the World
☐ This ad makes me want to take action
This ad is memorable
This ad is inspiring
This ad fits with what I know about World Vision
☐ This ad is impactful
This ad aligns with my values
None of the above
B16_TAGLINE_MEANING
In the ad you just viewed, it mentioned "Feed a child, feed a childhood". What does this mean to you?

B17_ACTION

Having seen this ad, how likely are you to do any of the following?

	Already did this	Very likely	Somewhat likely	Somewhat unlikely	Very unlikely
Seek more information about World Vision online	0	0	0	0	0
Talk about global poverty with my friends / family	0	0	0	0	0
Like / Share / Repost the ad to someone I know online (e.g. social media, email)	0	0	0	0	0
Talk about World Vision with my friends / family	0	0	0	0	0
Visit World Vision's website	0	0	0	0	0
Donate to World Vision by sponsoring a child	0	0	0	0	0
Donate to World Vision in some other way than sponsoring a child	0	0	0	0	0

B18_BUZZ

<u>Excluding</u> any form of advertising, have you seen or heard anything about World Vision recently?

- Yes saw / heard something positive
- O Yes saw / heard something neutral
- O Yes saw / heard something negative

B19_BUZZ

Please describe what you saw or heard about World Vision.	

B20_Social_media

How often do you use the following social media platforms, if any?

					Less	
			Once a	Once a	than	Never
		Every	week or	month or	once a	(do not
	Daily	few days	SO	SO	month	ever use)
LinkedIn	0	0	0	0	\bigcirc	0
Snapchat	0	0	0	0	\bigcirc	0
Pinterest	0	0	0	0	\bigcirc	0
X (formerly Twitter)	0	0	0	0	\bigcirc	0
Facebook	0	0	0	0	\bigcirc	0
TikTok	0	0	0	0	\bigcirc	0
Instagram	0	0	0	0	\bigcirc	0
YouTube	0	\circ	0	0	\bigcirc	0
Reddit	0	0	0	0	\bigcirc	0
Other social media (please specify)	0	0	0	0	0	0

BQSEG10

You're almost done! We have just a few more questions.

Earlier you mentioned that you personally made a donation to a charitable organization in the past 12 months... Thinking about the donations you've made over the last year, please rank the top three factors in terms of what motivated you to donate.

	1 2 3 4 5 6	5 7 8 9 3	10 11	12	13	14	15	16	17	18	19	20
The charitable organization itself appealed to me	000000	0000	00	0	0	0	0	0	0	0	0	0
I feel a strong connection to the cause	000000	0000	00	0	0	0	0	0	0	0	0	0
The cause was one that has affected me or my family	000000	0000	00	0	0	0	0	0	0	0	0	0
It's a charitable organization or cause that my friends or family supports	000000	0000	00	0	0	0	0	0	0	0	0	0
It's a charitable organization or cause that my place of worship supports	000000	0000	00	0	0	0	0	0	0	0	0	0
We have so much, so I feel it's important to help others	000000	0000	00	0	0	0	0	0	0	0	0	0
Tax benefits	000000	0000	00	0	0	0	0	0	0	0	0	O
To promote a certain philosophy or belief	000000	0000	00	0	0	0	0	0	0	0	0	0
Teaching positive values to my child(ren	000000	0000	00	0	0	0	0	0	0	0	0	0

	1 2 3 4 5	6 7 8 9	10	11	12	13	14	15	16	17	18	19	20
A reflection of my spirituality/religion	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Sharing my good fortune	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Investing in a better future for everyone	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Because you can afford to give	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Feeling of satisfaction from helping others	00000	0000	0	0	0	0	0	0	0	0	0	0	0
A moral responsibility to give	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Making a difference for the better	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Helping children in need	00000	0000	0	0	0	0	0	0	0	0	0	0	0
Giving charitable donations makes me feel better about myself	00000	0000	0	0	0	0	0	0	0	0	0	0	0
I feel pressured by others to give	00000	0000	0	0	0	0	0	0	0	0	0	0	0
I don't put a lot of thought into it	00000	0000	0	0	0	0	0	0	0	0	0	0	0
None of theseNot sure													

BDEMO_GENDER

What is your gender?	
O Male	
O Female	
Other/prefer not to answer	
BDEMO1	
Which of the following best describes your relationship status?	
○ Single	
O In a relationship	
Engaged	
O Married	
O Widowed	
O Separated / Divorced	
Other	
O Prefer not to answer	
BDEMO2	
Which one of the following best describes your religious identity?	
O Christian	
O Spiritual	
O Hindu	
O Jewish	
O Atheist	
O Buddhist	

BDEMO3

Other than special occasions such as weddings, funerals, or baptisms, how often do you attend religious services?

O More than once a week

Prefer not to say

Once a week

2-3 times a month

Once a month or so

A few times a year

Never

BDEMO_IA

Thinking about all the money you have saved and invested – in savings accounts, GICs, mutual funds, stocks, bonds, ETFs or GICs, including investments in RRSPs, TFSAs, RESPs, RRIFs or non-registered investment accounts – which one of the following ranges would the total dollar amount fall into?

Please do not include the value of any real estate you own, or an employer-provided pension that you may be entitled to.

O Less than \$25,000

,	
0	Between \$25,000 and \$49,999
0	Between \$50,000 and \$99,999
0	Between \$100,000 and \$249,999
0	Between \$250,000 and \$499,999
0	Between \$500,000 and \$749,999
0	Between \$750,000 and \$999,999
0	Between \$1 million and \$2.5 million
0	\$2.5 million or more

BDEMO_Education

Don't know

Please select the highest level of education you have completed.

0	Elementary / grade school
---	---------------------------

O S	ome l	high	school
-----	-------	------	--------

- O High school graduate
- O Some college / technical school
- O Completed college / technical school
- O Some university
- O University undergraduate degree
- Some post-graduate school
- O Post-graduate degree

Removed questions

Why did you rate the World Vision ad as \$\{q://qid44/choicegroup/selectedchoices\}?

ease remember that your written responses will be used to assess data rveys with incoherent answers (e.g., random letters) will not count as m pletions.	
00:30	
the ad you just viewed, it mentioned "Help girls and boys in the world' ngerous places". What does this mean to you?	s most

Overall, how appealing or unappealing is this ad?

0	Very appealing
0	Somewhat appealing
0	Somewhat unappealing

Very unappealing

00:30

Do you recall seeing the following ad?

00:30

- Yes, definitely
- Yes, possibly
- O No / don't recall

O Don't know

Please take a moment to read the statement below. Imagine this as forming the base of a new ad campaign with ads that would use this language. How appealing do you find this ad campaign description? Is it...?

Every action can be the start of something new—something that with God, reaches further than is possible for any of us to see.

When belief moves from our hearts to our hands, we act.

We choose to feed the hungry. We choose to give the thirsty something to drink. We care. And we choose to do.

Because every act can make a difference, revealing a child's God-given gifts and abundant potential.

You believe because you had a believer.

Someone who opened your eyes to what was possible.

Now you can be the spark for another,

showing a child that they have purpose. That they can be more.

Because even the simplest act can ignite hope, when done in Jesus' name.

Everyone needs a believer.

0	Very appealing
0	Somewhat appealing
0	Somewhat unappealing
0	Very unappealing

This makes me feel guilty

Which of the following statements apply to the ad campaign description you just read. *Select all that apply.*

☐ This helps me better understand what World Vision does
☐ This is relevant to me personally
☐ This is annoying
☐ This is different from other World Vision messages
☐ This is memorable

Please watch the following ad.

Overall, how appealing or unappealing is this ad?

- Very appealing
- Somewhat appealing
- Somewhat unappealing
- Very unappealing

Why did you rate the World Vision ad as \$\{q://QID108/ChoiceGroup/SelectedChoices}\?

Please remember that your written responses will be used to assess data quality. Surveys with incoherent answers (e.g., random letters) will not count as valid completions.		
From the statements below, please select ones that apply to the ad you just saw.		
This ad portrays the issue(s) in a new way / differently from what I have seen from similar organizations		
This ad is inspiring		
This ad makes me want to take action		
This ad is memorable		
This ad makes me feel guilty		
This ad is believable		
This ad illustrates how World Vision does good in the World		
☐ This ad is impactful		
☐ This ad is unique		
This ad helps me better understand what World Vision does		
This ad has a clear message		
This ad is relevant to me personally		
☐ This ad is annoying		
This ad aligns with my values		
☐ This ad fits with what I know about World Vision		
This ad gives me a better understanding of various ways to donate with World Vision		
None of the above		

00:30

00:30

Do you recall seeing the following ad?

No / don't recall

Do you recall seeing the following ad?

00:30

- O Yes, definitely
- O Yes, possibly
- O No / don't recall

00:30

00:30

Please watch the following ad.

11/15/23, 5:17 PM	Qualtrics Survey Software	

Powered by Qualtrics