

Mr Anand Nidamanuru
138, EPIP, WhiteField
560066 Bangalore
India

March 30, 2018

2017 Bonus Payout Letter for REB: Global pool

Dear Anand,

I am pleased to confirm that you have been awarded a 2017 Revenue Enabling bonus of 723.505,00 INR gross.

For more details see the compensation statement in Success Map under Home > People Profile > Compensation Statement (as of April 1st). The terms and conditions of the bonus plan can be found in the portal under the link: </go/revenue-enabling-bonus-plan>

Your bonus payment will be paid net of any deductions managed through your local payroll. Should you have questions please let me know.

Thank you for your commitment and contribution to SAP's success in 2017.

Best Regards,
Rajesh Prabhu

Note: This table explains your target bonus for 2017 which was used to calculate manager's bonus budget. It includes only the period you have been on a Revenue Enabling bonus plan.

Start Date	End Date	Available Days	Annual Target Bonus	FTE%	Pro Rated Bonus	Unpaid Working Days	Unpaid Calendar Days	Deduction Amount	Target Bonus used in Calculation
1/1/17	3/31/17	90	620,592.00 INR	100%	153,022.68 INR	0	0	0.00 INR	153,022.68 INR
4/1/17	12/31/17	275	720,251.00 INR	100%	542,654.86 INR	0	0	0.00 INR	542,654.86 INR
Total		365			695,677.54 INR	0	0	0.00 INR	695,677.54 INR