

25.03.2014

Mr Anand Nidamanuru (01038020) SAP LABS INDIA PVT. LTD.

Dear Anand.

At SAP, we recognize our success is truly determined by the individual contributions of our employees. Your passion, hard work and innovative efforts are the required ingredients to ensure that together we achieve SAP's ambitious goals in support of our vision—to make the world run better and improve people's lives. Thank you for your contributions during 2013.

Following is your **2014 Total Target Cash Compensation** package, determined by your manager.

Annual Base Salary: 1,839,719.76 INR

Annual Target Bonus: 403,840.00 INR

Total Target Cash Compensation: 2,243,559.76 INR

Any changes to your base salary and target bonus are effective April 1, 2014 and will be reflected in the April 2014 payroll, based on your country's payroll schedule.

The Total Target Cash Break up will be as follows:

561,099.00 INR Flexible Benefits Plan (FBP): 1,042,041.00 INR Benefits Allowance: 58.094.16 INR Provident Fund: 67,331.88 INR Superannuation Allowance: 84,164.88 INR Gratuity: 26,988.84 INR Total Fixed Pay: 1,839,719.76 INR On Target Variable: 403,840.00 INR On Target Earning: 2,243,559.76 INR

If you have any questions about your 2014 compensation package, please contact your manager. We look forward to your ongoing support and a successful 2014.

Best Regards,

SAP HR Service Centre APJ