

Mr Anand Nidamanuru 138, EPIP,WhiteField 560066 Bangalore India

March 3, 2016

## 2015 Bonus Payout Letter for REB: Global pool

Dear Anand,

I am pleased to confirm that you have been awarded a 2015 Revenue Enabling bonus of 605.069,00 INR gross.

For more details see the compensation statement in Success Map (as of April 13) under Home > People Profile > Public Profile > Compensation Statement. The terms and conditions of the bonus plan can be found in the portal under Employee Services/Me At SAP/Compensation or under the quicklink /myrewards.

Your bonus payment will be paid net of any deductions managed through your local payroll. Should you have questions please let me know.

Thank you for your commitment and contribution to SAP's success in 2015.

Best Regards, Rajesh Prabhu

Note: This table explains your target bonus for 2015 which was used to calculate manager's bonus budget. It includes only the period you have been on a Revenue Enabling bonus plan.

Start Date	End Date	Available Days	Annual Target Bonus	FTE%	Pro Rated Bonus	Unpaid Working Days	Unpaid Calendar Days	Deduction Amount	Target Bonus used in Calculation
1/1/15	3/31/15	90	403,840.00 INR	100%	99,576.99 INR	0	0	0.00 INR	99,576.99 INR
4/1/15	12/31/15	275	533,803.00 INR	100%	402,180.34 INR	0	0	0.00 INR	402,180.34 INR
Total		365			501,757.33 INR	0	0	0.00 INR	501,757.33 INR