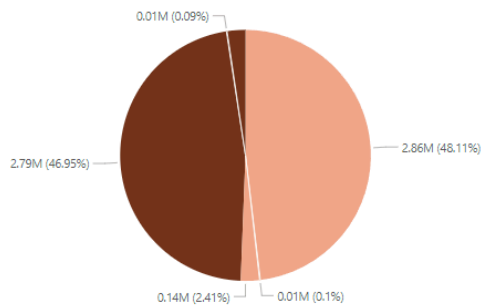


ASSIGNMENT 1 TASK 2 : SALES DATA ANALYSIS

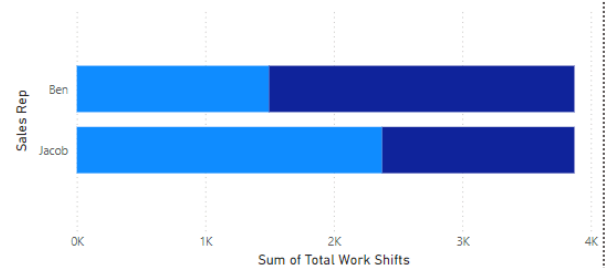
Sales Rep	Total Sales	%GT Sum of Profit	Commission
Ben	27,92,775.50	48.35%	1,39,638.78
Jacob	28,61,602.00	51.65%	1,43,080.10
Total	56,54,377.50	100.00%	2,82,718.88

Total Sales, Sum of Profit and Commission by Sales Rep



Sum of Total Work Shifts by Sales Rep and Shift

Shift ● Day ● Night



Areas for Further Improvement: Ben has to increase their work on day shifts and Jacob has to increase their work on night shift which further boost the sales of both.

Work Shift Analysis: Ben mostly works on night shifts while Jacob mostly works on day shifts.

Additional Impact: Both of them (Jacob and Ben) work for the same number of shifts but the Jacob sales were more than Ben's, which shows that the Day shift was more productive than night shifts.