Mental Dental - Patient Management

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Ethics & Professional Liability

Principles of Ethics Autonomy -Respect Pt's right to self-determination and privacy Self governance - Treat the Pt according to the Pt's desires within the bounds of acceptable treatment - Safeguard the confidentiality of patient records **Informed Consent** Dentist must share information w/ and obtain consent from the patient Must inform patient about the nature of the procedure, benefits, risks, alternative options (including no treatment) Fees are not included If informed consent is not given = Assault or Battery **Minors** 1-7 = Infant, not responsible for actions 8-14 = Competent, but not responsible 15-17 -> Responsible for actions <18 years old can give implied consent, or assent, but not actual consent Exception: If emancipated (freed from care and control of parents) or emergency - Married - Pregnant - Parent - Military **Patient Records** Original charts/X-Rays are owned and kept by the dentist Patients have the right to copies of their charts/x-rays Keep as long as possible (Legally 7 years after patient is out of your practice though) **Risk Management** Constantly weigh the risks and benefits of your patients Documentation is the most essential component! Documents must be: Specific Objective Complete Timely Written by yourself, for your own Tx Never delete or change records -> Make addendums and strikethroughs Don't write anything you don't want to read out loud in court **Nonmaleficence** Practitioners must keep skills and knowledge up-to date w/ CE Do no harm Know your limits and refer difficult cases to a specialist **Beneficence** Professionals have a duty to act for the benefit of others Do good Provide service to the patient and public at large Promote patient welfare Same ethical standard exists no matter what the financial arrangement is **Justice** Be Fair in their dealings with patient, colleagues, and society Deal w/ patients justly and deliver dental care w/o prejudice **Fairness** Never slander another dental professional Be Honest and trustworthy in dealing w/ public Veracity Respect the position of trust inherent in the dentist-patient relationship Truthfulness Must not represent care being rendered, fees charged, or any form of advertising in a false or misleading way

Legal Terms

0	
Statute of Limitations	= Laws that set the maximum time after an event within which legal proceedings may be initiated
	 Occurrence Rule: SOL starts to run after the injury or malpractice Occurred
	Statute of Limitations

	- <u>Discovery Rule</u> : SOL starts to run after the injury or malpractice is Discovered
Witnesses	Expert Testimony = expert with an expertise in dentstry and can testify to the existing <u>Standard of Care</u> and how it
	was breached
	Fact Witness = Someone who was there
Good Samaritan Act	= Offers <u>legal protection</u> to health professionals and others who provide reasonable assistance to individuals who
	are:
	- Injured
	- 111
	- In peril
	- Incapacitated

Communication & Interpersonal Skills

Active Listening	 Prepare to listen by setting time aside, free from distraction 		
	- Paraphrase!		
	- Lean Forward and maintain good eye contact		
	- Face the patient		
	- Ask questions, nod and smile		
Rapport	= Mutual sense of trust and openness. Be human		
	- Ask about patient's interests		
	- Disclose some personal information as appropriate		
Empathy	= Ability to understand and share the feelings of another		
	 Reflection and showing understanding, acknowledging their concerns and being open-minded 		
	- DON'T share personal experiences and reroute the focus on yourself		
Nonverbal Communication	= Continuous, automatic, and informative		
	 First, and most common reaction of discomfort = Eye and Eyebrow movement 		
Verbal Communication	- Be simple, specific, and direct		
	 Don't just advise -> Help them make an informed decision 		
	 Don't falsely reassure and say "Everything will be fine, don't worry" -> Easy for us to say! 		
	- Make expectations clear		
	Clinical Interviewing:		
	 Ask open ended Q's -> Allows the patient to explain what is important to them 		
	 Closed Questions -> Elicit more specific information 		
	- Leading questions -> Directs the patient to respond a certain way BAD		
	- Probing -> Gather additional information		
	 Laundry List -> Ask patient to respond from a list of choices 		
Treatment Planning	= Present Tx in descending order of desirability		
	- Only present options that are consistent with your standard of care		
	- Ask patient what their understanding is of Tx options to verify their understanding (Teach-back		
	method)		

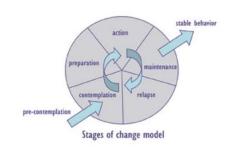
Health Behavior Change

= Complex interplay of a persons thoughts, feelings, and behaviors

ABC Model of Behaviour Change	
Antecedent	= Factor that facilitates behavior
	- le: Food stuck between your teeth
Behavior	= The behavior itself
	 le: Flossing your teeth to get the food out
Consequences = Consequences of the behavior	
	- le: Relief

Stages of Change

- 1. <u>Precontemplation</u>
 - Not considering behavior change
- 2. Contemplation
 - o Begins to consider behavior change
- 3. Preparation
 - Preparing to take steps to change, often expresses a desire to change
- 4. Action
 - o Engaged in taking action towards behavior change (often requires support)
- 5. <u>Maintenance</u>
 - o Attempts to maintain a changed behavior



Social Cognitive Theory	
= motivation to change is influenced by several factors	
1. Self-Efficacy = Cognitive perception that YOU can execute behaviors necessary for a given situation	
- Positive affirmation, telling yourself you can do something (achievable goals)	
2. Behavioral Modeling = Learn proper behavior from models around you	
3. Social Reinforcement	= Positive social consequences

Health Belief Model	
= Motivation to change behavior is influenced by several factors:	
Perceived Susceptibility = for a given disease or problem	
	 If some people are not prone to cavities, why are they?
2. Perceived Costs and Benefits = Severity of consequences	
3. Cues to Action	= Prompts to engage (or not) a certain behavior based on social cues

Types of Behavioral Learning

Classical Conditioning	le: Pavlov's Dogs
- Based on Stimuli	 Condition a neutral stimulus using an unconditioned stimulus
Operant Conditioning	Positive Reinforcement
- Based on Consequences	 Do a good thing and get rewarded (Prize for kids after appointment)
	Negative Reinforcement
	- Do a good thing and remove a bad stimulus (Appointment will be done faster)
	Positive Punishment
	- Do a bad thing and get punished (don't brush your teethso you have to clean your room)
	Negative Punishment
	- Do a bad thing and remove a good stimulus (behave poorlyso take your phone away)
Observational Learning	= Acquisition of a skill by observing someone else doing it
- Based on Modeling	- Ask anxious or uncooperative child to observe his or her cooperative sibling

Behavioral Strategies

- Change the antecedent (Place floss on the nightstand as a reminder to floss)
- Altering consequences (reward yourself with videogames after you floss)
- **Shaping** -> Set small attainable goals and reward yourself after each step
- **Premack Principle** -> Making a behavior that has a higher probably of being performed contingent on a behavior with a lower probability of being performed
- Ability to change depends on lucus of control (Internal and External motivation)

Motivational Interviewing

- = Person-centered counseling style to assist the resolution <u>from ambivalence to change</u>
- **O** Open questions
- **A** Affirmations
- R Reflective Listening
- **S** Summarizing

4 Stages:

- 1. <u>Engaging</u> = Forming a relationship
- 2. Focusing = Exploring motivation, goals, and values
- 3. <u>Evoking</u> = Eliciting their own motivations
- 4. <u>Planning</u> = Exploring how one might move toward change
 - a. Sustain talk -> Not ready to change
 - b. Change talk -> favors change
 - c. Commitment talk -> Ready to change

Anxiety and Pain Control

Definitions:

- Stress = Perceived threat to one's well-being
- Anxiety = Subjective experience involving cognitive, emotional, behavioral and psychological factors
 - o These patients are more likely to sit still and not say much
 - o Require more interpersonal distance to be comfortable

Stress Management	#1 Trust! -> Give patients a sense of control		
	- Tell Patient what to expect beforehand		
	- Develop hand signals, "Raise your hand to have a break"		
	- Time Structuring, Counting down injections		
	<u>Comfort</u> -> Acknowledge the patients experience		
	- Be empathetic and tactful in your initial response		
	<u>Coping</u> -> Cognitive-Behavioral interventions		
Coping Strategies	- <u>Diaphragmatic breathing</u> (Deep breathing triggers physiologic relaxation response)		
	- <u>Progressive Muscle Relaxation</u> (Tensing and relaxing certain muscle groups, focusing on the difference		
	between tension and relaxation)		
	- <u>Guided Imagery</u> (Imagine pleasant scenes)		
	- <u>Hypnosis</u> (Attentional focus)		
	 <u>Rehearsals</u> (allow patient to practice using a coping strategy like deep breathing) 		
	- <u>Systematic Desensitization/Graded Exposure</u> (Exposing patient to items from an agreed upon hierarchy of		
	slowly ↑ feared stimuli, allow them to pair a relaxation response)		
	- <u>Distraction</u> (Music, TV) -> Least effective for a hypervigilant anxious patient		
	- <u>Tell-Show-Do</u> (instructional method)		
	- Habituation (Decrease in response that occurs as a result of repeated or prolonged exposure to a		
	conditioned stimulus)		
	- <u>Rational Response/Reframing/Cognitive Coping</u> (Develop an adaptive thought or statement as a means of		
	coping)		
Cognitive Appraisal of a	Controllability		
Threat	- How controllable the situation seems to be		
- How we assess a threat	Familiarity		
	- How familiar the situation is		
	Predictability		
	- How predictable the situation is		
	Imminence		
	- If the situation seems to be approaching near		

Child Behavior Management

- 1. Create a child-oriented environment
 - a. Toys and books in the waiting area
 - b. Hang posters
 - c. Ask about interests
 - d. Have a silent parent in the room
- 2. Ask them to be a helper
- 3. Tell-show-do
- 4. Ask about fears
- 5. Count!

Dental Pain

- = Complex phenomenon involving cognition and emotion
 - Anxious patients are more likely to report pain and discomfort

Behavioral Pain Management	- Start with the simplest and least invasive procedure first	
	- Give patient choices when possible and appropriate	
	 Use hand signals and respond immediately to signs of discomfort 	
Pharmacologic Pain Management	<u>Rx</u> :	
	- <u>Mild</u> : Ibuprofen or Acetaminophen	
	- <u>Moderate</u> : Ibuprofen + Acetaminophen	
	- <u>Severe</u> : Ibuprofen + Acetaminophen +/- Opioid	
	Nitrous Oxide	
	 Sedation before onset -> Tingling 	
	- Side Effect -> Nausea	
	- Contraindications: COPD	
	IV Sedation	
	- Allows dose titration	

Epidemiology

Public Health	= Science and art of preventing disease, prolonging life, and promoting physical health and efficiency through organized community efforts			
	Epidemiology = Study of the distribution and determinants of disease			
		DMFT	Irreversible Measure	
		Gingival Index	Reversible Measures	
		Periodontal Index	The Version El Wiedsures	
		Simplified Oral Hygiene Index		
		Dental Epidemiology I	ndexes	
DMFT			pulation	
		DMFT = Decayed, Missing and filled <u>permanent teeth</u> as a result of caries		
	DMFS = Decayed, Missing and filled <u>surfaces</u> due to caries			
		DEFT = Decayed, <u>extracted</u> and filled teeth due to <u>caries</u>		
<u> </u>	dmfs = Decayed, missing, or filled <u>primary teeth</u> as a result of caries			
Gingival Index		= Uses 4 surfaces on 6 indicator teeth		
		- 0 = Normal gingiva		
		- 1 = Mild inflammation		
	 2 = Moderate inflammation 3 = Severe inflammation, ulcerated tissue w/ tendency toward spontaneous bleeding 			
Periodontal Index			tendency toward spontaneous bleeding	
renouontarinaex	= Lots of different indices - CPITN = Community Periodontal Index of Treatment Needs		atment Needs	
	- CPTN = Community Periodontal index of Treatment Needs - 0 = Healthy			
	- 1 = Bleeding on Probing			
	- 2 = Calculus			
		- 3 = Shallow pockets		
		- 4 = Deep Pocket		
		Not super sweet, because it doesn't accou	nt for recession (so CAL is inaccurate)	
Simplified Oral	= Quantifies the about of Debris (DI-S) and Calculus (CI-S)			
Hygiene Index	- Oral Hygiene ranked as: Good, Fair, Poor			

Early Childhood Caries

- AKA Baby bottle tooth decay
- Defined as: 1+ dmfs between birth and 72months old (6 Years)
 - o Mostly occurs from 3-5 yrs
 - o Mostly involves maxillary incisors and molars
- 5% of the US infant and toddler population

Oral Cancer

- Tongue is the most common site for cancers in the oral cavity
- Cancer screening should be done at every appointment

Prevention of Oral Diseases

Stages of Prevention		
Primary Prevention	Primary Prevention = Prevents disease <u>before</u> it occurs	
	- Ex: Sealants, and F ⁻ in water	
Secondary Prevention	= Eliminates or ↓ disease after it occurs	
	- Ex: Restorations	
Tertiary Prevention = Rehabilitates a patient after a disease has taken place		
	- Ex: Prosthodontics	

Prevention Tools/Strategies		
Fluoride	Topical = Strengthens teeth present, making it more resistant	
	- Best for smooth surfaces, and can help with root caries and ECC	
	- Varnish is adhesive and maximizes F tooth contact w/ 5% fluoride	
	- Acidulated Phosphate Fluoride (APF) has pH 3.0 and 1.23% fluoride -> Idea is that it slowly	
	demineralizes the enamel so it can then remineralize it with F to make it stronger	
	Systemic = Incorporated into teeth being developed to make them more resistant + Incorporated into saliva to also have a topical effect	
	Community H ₂ O Fluoridation	
	- Most cost effective and most practical preventive measure to prevent tooth decay	
	- Prevalence of caries in US ↓↓ since its initiation	
	- 1ppm (1mg F per L H ₂ O) is optimal	
	- F = Odorless, colorless, tasteless when: 0.7-1.2ppm (ideal)	
	- 210 million US people live in Fluoridated communities	
	School H ₂ O Fluoridation	
	- 4.5x concentration of community H ₂ O -> Kids only at school for part of the day, so need ↑ F	
	- Fluoride mouth rinse is another good school program	
	Salt Fluoridation	
	- Used for developing countries that don't have safe public water	
	- 200-350mg Fluoride per Kg of salt	
	- NOT recommended to combine this with H₂O F (too much F)	
	Fluoride Supplements	
	- Rx only	
	- Used for children at risk for caries who live in non-F area	
	- ≤3 years -> Fluoride drops (easier to swallow)	
	- > 3 years -> Fluoride tabs and lozenges	
	- > 6 years -> Fluoride mouthrinse (0.2% NaF solution weekly, or 0.05% NaF daily)	
	Fluoride Supplement Dosage	
	- Rule of 6's = no supplemental systemic Fluoride if:	
	- Fluoride level in drinking H ₂ O is >0.6ppm	
	- Patient is < 6 months old	
	- Patient is > 16 years old	
	Stannous Fluoride	
	- Adds benefit of antimicrobial action (with tin ion)	
	- Has Astringent taste, and can cause yellow-brown tooth staining	

	Fluoride Toxicity Rule of 5's	
	- Toxic dose = 5mg/kg	
	- Lethal Dose = 5g for adult	
Sealants	= Best for occlusal surfaces	
	 Recommended for 1st and 2nd permanent molars for kids at risk for caries 	
Mouth Guards	= Made for athletes to prevent tooth trauma	
	- Protruding upper incisors are especially vulnerable trauma (Class II Div 1)	
Health Education	Health Literacy = Capacity at which individuals obtain, process and understand basic health information	
	and services	
	- Education along cannot function as a method to prevent disease	
Toothbrushing	Dental plaque is the main cause of both caries and periodontal disease	
	- Children <6 years should be monitored during brushing	
Flossing	= Apparently flossing does not prevent tooth decay, but is helpful for gingival health	
Diet	= Frequency of sugar consumption is more important than amount (Stephan curve)	
	- Are they eating during the day or before bed?	
	 How long are sticky foods in the mouth before being brushed out? 	

Evidence Based Dentistry

Hierarchy of Evidence



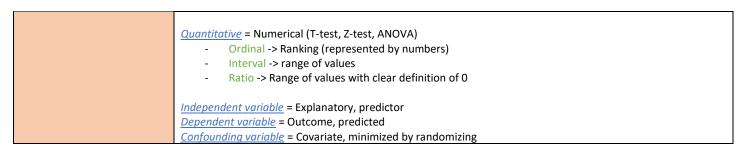
Descriptive/Epidemiological	= to quantify the disease status in a community	
Studies	- Prevalence = Proportion of a given population that is affected by that condition at a given time	
Analytical/Observational	= to determine the etiology of a disease	
Studies		
	Cross-Sectional Study	
	- Survey/measurement taken to represent a snapshot in time	
	- Measures: Prevalence	
	- No follow up needed	
	- Ex: Survey people who drink alcohol and see how many have oral cancer vs don't	
	Longitudinal Studies	
	<u>Case-Control study</u>	
	 People with a condition (cases) are compared to people without it (controls) in the past (Retrospective study) 	
	- Risk of getting a disease with already known exposure factors	
	- Measures: Odds Ratio	
	Prospective Cohort Study	
	- Cohort is followed through time to see who develops a disease	
	- Measures: Incidence, and Relative Risk	
	Retrospective Cohort Study	
	- Look back after following the cohort and decide what disease you want to look for	
	- What the possible risk factors were when you have the disease	
	- Measures: Incidence, and Relative Risk	
Experimental Studies	= To determine the effectiveness of a therapy	

<u>Clinical Trial</u>

- Aim to isolate one factor and examine its contribution to a patient's health by holding all other factors as constant as possible
 - Random sampling
 - Random allocation
 - Blinding (single or double blind)

Biostatistics

Frequency Distributions Norn				-
,,	nal Distribution = Bell-s	shaped	Median Median Mode	Mode
Skew	ed Distribution = tail t	o the right or left	Median Median	Median
Bimo	odal Distribution = 2 pe	eaks	S Mean	Mean
	Negatively Skewed Normal Distribution Positively Skewed			
Measures of Central Mea	n = Average value			
Tendency Med	ian = Middle value			
Mod	e = most frequent mea	asurement in a set of data		
Measures of Dispersion Rang	e = max - min			
Varia	ince = how spread out	individual values are from	the mean	
Stan	Standard deviation = square root of variance			
	- Larger the standard deviation = more spread out the numbers are (larger variance)			
Quality of a Diagnostic Test Relia	Reliability			
	- Precision			
	- Are you getting co	onsistent results from the t	ests?	$(\mathbf{O})) = ((\mathbf{O}))$
<u>Valia</u>	<u>lity</u>			
	- Accuracy			/ Description
	 How close to the 	truth are the results?		X Precision X Accuracy Accuracy
<u>Sens.</u>	<u>itivity</u>			
	 Test is correctly in 	dentifying the disease		
	- 个 True Positive a	and ↓ False Positive		
	 "2 S's in Sensitivit 	ty and Disease"		
<u>Spec</u>	<u>ificity</u>			
	•		'T have the disease (Healthy)	
		and ↓ False Negative		
Inferential Statistics Statis	stical Significance (p-vo			
	-	variables are un-related		
	 p <0.05 = reject the null hypothesis -> Statistically significant 			
		the null hypothesis -> Not s	tatistically significant	
Null	Null Hypothesis (H _o)			
	- A hypothesis which the researcher tries to disprove, reject, or nullify			
		H₀ is false	H ₀ is true	
	Reject H ₀ (p < 0.05)		FP – Type I error (α)	
	Accept H_0 (p > 0.05)	FN – Type II error (β)	TN - Correct	
Correlation Analysis Corre	elation coefficient (r)			
	- Statistical measure that represents the strengths of relationship between 2 quantitative variables			
ŕ			gths of relationship between 2	quantitative variables
,	- Always between -	-1 - +1	gths of relationship between 2	quantitative variables
	Always between -0 means no linear	-1 - +1	gths of relationship between 2	quantitative variables
	 Always between - 0 means no linear quared test (X²) 	-1 - +1 r relationship		
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Infection Control

Routes of Transmission	Direct contact = Via person
	Indirect contact = via fomite (instrument, clothing, furniture)
	Droplets or aerosols = via air
	Parenteral contact = via needle stick injury (IV, IM, Subcutaneous)

	Hepatitis		
Нер А	Transmission:		
	- Fecal-oral		
Нер В	= DNA Virus		
	Transmission		
	- Contaminated blood		
	30% risk of transmission after percutaneous injury		
	 Vaccine is available and should be offered to all employees 		
	 Post exposure prophylaxis includes vaccine and additional immunoglobulin 		
Нер С	= RNA Virus		
	Transmission		
	- Contaminated blood		
	1.5% risk of transmission after percutaneous injury		
	- No vaccine is available		
	- Postexposure prophylaxis is now available (but \$\$\$\$)		
Hep D	Transmission		
	- Direct contact, prior infection w/ HBV		
Hep E	Transmission		
	- Fecal-oral		
Contaminated Blood			
FEcAl-oral			
Direct			

Other important infections			
HIV	= RNA Virus		
	O.3% Risk of transmission after percutaneous injury Diagnosed when antibodies to HIV are detected in blood by ELISA test No vaccine is available		
	- Post exposure prophylaxis is a course of antivirals		
Tuberculosis (TB)	Transmission:		
	- Inhalation of infected droplet nuclei		
	Diagnosed by: symptoms, sputum culture, chest X-ray, or +'ve tuberculin skin test - Pt w/ active TB should not be seen for elective dental care - Health care workers should have tuberculin skin test Once per year		

PPE

Gloves	Whenever touching something that is contaminated with body fluids
	Changed between patients of course

	Utility gloves -> not for surgery, used for washing instruments	
Masks	sks Changed per patient	
Protective eye wear	Protect from splatter splash, and projectiles	
	- Dentist is most at risk for eye injury	
Gowns	Change daily	

Sterilization

= Destruction of all life forms including bacteria, viruses and spores

Glutaraldehyde	= cold solution used for heat-sensitive items	
	- Requires long soak time	
Pressure Sterilization	= 121°C at 15 PSI for 20 mins	
(Autoclave)	- Moist heat destroys bacteria by denaturation of proteins	
	- Biologic monitors (Test strips with spores to test efficacy) -> Weekly monitoring	
	- Process Indicators (Temperature and pressure) -> With each load	
Dry Heat Sterilization	= 160°C for 60 minutes	
	 Only glass or metal objects can be sterilized by this method b/c of high temps 	
	- Destroys bacteria by coagulation of proteins	
	- Best preservation of cutting edges	
Ethylene Oxide	= Low temps, but can penetrate materials to sterilize pre-packaged items (PSP plates for ex)	
	- Needs lengthy Aeration process	

Disinfection

- Used on inanimate objects...**spores are not** destroyed but **Mycobacterium tuberculosis** is
- Let sit on surface for 10 minutes and then wipe

Antisepsis

- Used on living tissue to ↓ bacterial load

Alcohol = Most common	
	- Denatures proteins
Chlorhexidine	= Has substantivity (continuous long lasting effect)
Detergents = Helps loosen and remove microbes from surface	
Quaternary ammonium compounds = Disrupts cell membrane and is lethal to many microbes	
(Quats)	- Doesn't kill endospores, TB or non-enveloped viruses

Spaulding Classification System

Critical	Contacts sterile tissue or vascular system
	- Requires sterilization
	- Ex: Needles
Semi-critical	Contacts mucosa
	- Minimum of high-level disinfection, but sterilization if the material is heat stable
	- Ex: Mouth mirror
Non-Critical	Contacts skin
	- Requires disinfection
	- Ex: Blood pressure cuffs

Materials and Equipment Safety

Mercury	*Inhalation of mercury vapors is the biggest risk*	
	- If a spill occurs -> Special vacuum system + Sulfur powder	
	Acute Mercury Toxicity	
	- Muscle Weakness (Hypotonia)	
	- Loss of hair (alopecia)	
	- Weight loss/GI disorders	
	- Exhaustion	
Airborne Particles	<u>Splatter</u> = Visible ≥ 50um,	
	- Falls within 3ft of patients' mouth	
	- Can carry blood-born pathogens (HIV, Hep B, C)	

	Aerosols = Invisible, <50 um	
	- Remain floating in the air for hours	
	- Can only carry respiratory infections (TB)	
Noise Control	= Hearing loss develops slowly over time and by repeated exposures of \geq 90dB	
Water Lines	EPA requires ≤ 500 CFU of heterotrophic bacteria per mL of water	
	- Not recommended to flush lines at the beginning of clinic -> Makes no difference	
	- Anti-retraction valves prevent retraction of fluid from a patient into the handpiece	e and water spray (Could
	pass onto the next patient)	
Material Safety Data	= Manual made by the manufacturer that details the hazard of particular chemicals, how to	deal with spills etc
Sheet (MSDS)		Health Hazard Fee Hazard
	National Fire Protection Association color and number (0-> 4 = least to most dangerous)	O States Days
	- Blue = Health hazard	Household Hammar Mil. 7 and 200 T Maybey Halambase Maybey Halambase
	- Red = Fire hazard	0
	- Yellow = reactive chemical	Specific Hazard Reactivity ACID Acid Republication
	- White = Requires PPE	ALK - Alkali COR - Corrosive (2) Volent Chemical Change
		OXY - Oxidizer OXY - Refrestive Oxidizer
		₩ - Use No Water

Insurance Terms & Healthcare Systems

Insurance Terms			
Beneficiary	= Person w/ the insurance plan		
Benefactor	= The Insurance company		
Benefits	= What insurance pays for dental services covered under the contract		
Premium	= Monthly amount you pay to have insurance		
Copayment	= Predetermined rate you pay at the time of care		
Deductible	= What you need to pay before insurance starts kicking in		
Co-Insurance	= Percentage of charge that you pay		
Out-of-pocket-maximum	= The most you have to pay before insurance covers 100% of the bill		
Third-Party Payer	= When a "third" party negotiates payments between <u>providers</u> (dentist) and <u>patients</u> for services		
	- Usual, customary, and reasonable (UCR) = Reasonable fee based on geographic location		
	- Table of allowances = Maximum amount a plan will pay for each procedure but allows dentists to		
	charge more in they want		
	- Fee Schedule = List of fees the dentist has agreed upon for dental services and the insurance will cover		
	in full		
Payment Plans	<u>Fee-for-Service</u>		
(how dentist gets paid)	- Dentist is payed per procedure		
	- Leading payer for dental treatment		
	Capitation Plan (HMO)		
	 Per capita = dentist is paid flat fee for each patient seen (not procedures) 		
	- Cap on how dentist is paid		
	- Value of service > Payment -> Dentist's loss		
	- Payment > value of service -> Dentist's gain		
	Sliding Scale Fee		
	 Cost of treatment is adjusted based on patient income and ability to pay 		
	Balance billing		
	- Dentist charges the remaining balance between the total fee and what the insurance company covered		
	- Balance after deductible + Co-pay + Insurance coverage		
	Prospective reimbursement (FQHC)		
	- Dentist is paid predetermined fixed amount <i>before</i> treatment is provided		
	Fraud Terms		
Unbundling	= Separating of a dental procedure into component parts		
(Dentist)			
Bundling	= Combining of distinct dental procedures		
(Insurance Company)	- Opposite of unbundling -> done by the insurance company		
Upcoding	= Reporting a more complex or higher cost procedure than was actually performed		
(Dentist)			
Downcoding	= Code changed to a less complex or lower cost procedure than was reported		
(Insurance Company)			
Overbilling	= Charging more than legally or ethically acceptable		
(Dentist)	- Dentist doesn't charge the co-pay to the patient, but still bills the insurance company the full fee		

Healthcare Systems



Health Maintenance Organization	= Insurance option that limits coverage to care provided through specific providers who are under			
(HMO)	contract			
	- Doctors are paid on Capitation Plan			
Preferred Provider Organization (PPO)	= Panel of providers who agree to accept less than usual fees in exchange for a higher volume of			
	patients			
	- Subscribers to this plan have a financial incentive to use providers from this panel			
Dental Managed Care				
Open panel plans	= Participating dentist can see any patient in addition to people in the organization system			
Closed panel plans	= Participating dentist is contracted and can only see patients who are members of the managed			
	care organization (HMO)			