

## DEPARTMENT OF INDUSTRIAL ENGINEERING & MANAGEMENT

| Date         | : | 23 <sup>rd</sup> June 2025 | Improvement CIE | Max. Marks  | : | 10 + 50     |
|--------------|---|----------------------------|-----------------|-------------|---|-------------|
| Semester     | : | VI .                       | UG              | Duration    | : | 30 + 90 Min |
| Course Title | A |                            |                 | Course Code | : | HS361TA     |

Note:

1. Answer all the Questions.

| SI.<br>No | Questions  | M       | BT   | CC     |
|-----------|--|---------|------|--------|
| 110       | Part – A   |         |      |        |
| 1.        | List 4Ps of marketing?   | T 0     |      |        |
| 2.        | Define Unique Value Proposition (UVP)?   | 2       | 1    | 3      |
| 3.        | What is budgeting?   | 2       | 2    | 4      |
| 4.        | What is 'fair use' in copyright law?   | 2       | 1    | 4      |
| 5.        |  | 2       | 2    | 4      |
|           | List any two rights granted to broadcasting organizations and performers?                      | 2       | 2    | 4      |
| 1         | Part – B   |         |      | COMM P |
| 2         | Explain branding with examples. How do Branding contribute to business success?                | 10      | 2    | 3      |
| 3         | Describe the key functions of Human Resource Management.                                       | 10      | 2    | 4      |
| '         | A startup company designs an ergonomic and uniquely shaped water bottle with an aesthetic      | 10      | 2    | 4      |
|           | twist for sports users. They want to protect the design under Indian law. Explain the features | 1-12-26 |      |        |
|           | of industrial design protection and the procedure to obtain protection.                        | - x     |      |        |
|           | A freelance photographer named Arjun took a series of wildlife photographs during a jungle     | 10      | 1    | 4      |
|           | safari. One of his photos went viral after being posted on social media. A popular travel      |         |      |        |
|           | magazine downloaded the image and used it in a commercial advertisement without seeking        |         |      |        |
|           | Arjun's permission or providing any credit. Arjun discovers this usage and wants to take       |         |      |        |
|           | egal action.   |         |      |        |
| 1         | Discuss the rights Arjun has under the Copyright Act, 1957, possible remedies available to     | X-      |      |        |
| l b       | nim.   |         |      |        |
| I         | nnoTech Solutions, a Bangalore-based AI startup, developed a proprietary algorithm for         | 10      | 1    |        |
| re        | eal-time fraud detection in digital payments. The startup had not patented the algorithm to    |         |      |        |
| n         | naintain it as a trade secret. A junior developer, Akhil, who worked on the codebase, left     |         |      |        |
| 1         | nd started his own company using a similar algorithm.  |         | 16.0 |        |
|           | InnoTech sued Akhil for misappropriation of trade secrets, citing his employment contract's    |         |      |        |
|           | onfidentiality clause.   |         |      |        |
| (a)       |  |         |      |        |
|           | India. Which laws or doctrines can be used in the absence of a dedicated Trade Secrets         |         |      |        |
|           | Act? Evidence Required   |         |      |        |
| 6         | Analyze the possible legal arguments both the plaintiff and the defendant can present in       |         |      |        |
| b)        |  |         |      |        |
|           | a trade secret misappropriation case   |         |      |        |
| c)        | What type of evidence is essential to prove trade secret infringement or misuse in court?      |         |      |        |
|           | Provide examples relevant to the case.   |         |      |        |