

Ajay Kumar Singh

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Profile Summary

- **Google PMP Certified Project Manager with 3+ years of experience** leading **teams of 10** to deliver projects from **₹0.1 million to ₹5 million**, across all phases: initiation, planning, execution, monitoring, and closure.
- Skilled in Budget Management, Risk Management, Agile/Waterfall methodologies, Stakeholder Management & Vendor Management.

Work Experience

Project Manager - Prographer

April 2022 – Present

- Led teams on important projects for clients like Asian Paints, Club Mahindra, Godrej Interior, Sumadhura, and Zomato, ensuring client satisfaction and forging strong relationships with them.
- Led Sowparnika's LOTG **entire project branding** (website, videos, 3D VR, etc.) **valued at ₹3M**. Secured loyal clients (**70% future projects**) & increased our real estate **revenue by 20%** that quarter.
- Led Team to a record day capturing **100 Zomato photoshoots in a day**, directly contributing to their **₹0.5 million one-day revenue** increase and a massive **250% growth jump** that month.
- Spearheaded Ivy Homes' visual branding (photos, tours, brochures) exceeding expectations with **over 150 projects in a year**. This increased their **project growth by 300%**, boosting success for both of us.

Team Lead - Honda Logistics India

June 2021 – April 2022

- Led a **10-person team** at Honda's biggest two-wheeler factory, implementing process improvements and tracking performance to boost production.
- Monitored execution, supplying the right parts on time to build **900 bikes/scooters (8-hour shift)**.
- Streamlined operations to **reduce manpower needs by 5%** by analyzing tasks, optimized staffing across different zones, and boosted efficiency, leading to a profit jump.
- Kept close track of **inventory (95% accurate)**, **reducing excess stock by 65%** to streamline production

Production Executive - Peps Industries Pvt Ltd

Jan 2021 – June 2021

- Optimized production processes, supervised staff, and ensured timely and cost-effective achievement of targets.
- Analyzed performance data, and implemented improvements for increased efficiency and productivity.
- Led **collaboration across 10 departments** to achieve business goals, resulting in a **75% reduction in paperwork**.

Skills	Project Management, Data Analysis, Scrum work, Kanban, Business process improvement
Tools	Advanced MS Excel, SQL, Power BI, ClickUp, Asana, Canva, Google Workspace, and Discord.

EDUCATION

Presidency University Bangalore

Dec 2020

Bachelor of Technology - Mechanical

CERTIFICATES

- Completed Google Project Management Professional Certificate, including courses in Project Initiation, Execution, Agile Management, Planning, Foundations, and Capstone.
- Access the certificates: [ProjectManagementCertificates](#)

Other Interest

- Fitness Training & Motivation Speaking, Cooking and Playing Basketball