1. Selecting the right words depends on:
a. Your good judgment.
b. Your ability to use language.
C. All of the above.
d. Your knowledge of the reader.
Ans: C
2. In order to communicate more effectively, the writer should:
a. Choose appropriate words.
b. Simplify the wording.
C. Consider the reader.
d. All of the above
Ans: D
3. Understanding your reader is important but not fundamental to the success of any message
True Ans: F
False
4. There is no need to adapt a message to a reader—humans by nature are adaptable and will find a way to understand your message.
True Ans: F
False
10. The purpose of using concrete words is to:
a. Be vague with the reader.
b. Discuss things that cannot be seen, touched, or smelled.
c. Be specific in meaning.
d. Create abstract thought.
Ans: C

- **11**. Select the sentence that is least discriminatory:
- a. If a soldier tests positive for drugs, he is discharged from the service.
- b. Selected for the committee were an actor, a doctor, and a lady lawyer.
- c. I'll ask my girl to get the report for you.
- d. If the candidate scores 400 on the employment test, he or she is eligible to be hired.

Ans: D

- 12. Adaptation is:
- a. Fitting the message to the particular page size.
- b. Using technical words to describe technical things or processes.
- C . Using acronyms to shorten the length of sentences.
- d. choosing words that the reader is likely to understand.

Ans: D

- 13. In choosing the words for a message to multiple readers, you should: Select one:
- a. Select words all your readers clearly understand
- b. Write to the person in the group with the highest level of understanding so that you do not come across uneducated.
- c. None of the above.
- d. Select words that impress the reader.

Ans: D

- 14. Technical words:
- a. should be avoided because they may not be in the spell check program.
- b. Should be avoided because they lead to unwanted legal recourse.
- c. Are proper if all the readers understand them.
- d. Should be used to impress the reader.

Ans: C

15. When choosing the wor	ds for your message, the best of these so	uggestions is to: Select one:
a. Assume the reader has kn	nowledge equal to yours.	
b. Try to impress the reader		
c. Employ the "one size fits a	all" rule of thumb.	
d. Consider the reader's leve	el of understanding	
Ans: D		
16. Communication is playing an important role in daily affairs.		
True	Ans: T	
False		
17. Writing skills are not so important in achieving business goals. Select one:		
True	Ans: F	
False		
19. Writing is important bec	ause your understanding will not be eva	luated in school and community.
True	Ans: F	
False	· WI	
20. There are some reasons	for writing which are intellectual reason	ns and practical reasons.
True	Ans: T	
False		
21. Writing does not help you to remember information		
True	Ans: F	
False		

22. The first step in the communication process is:
a. Selecting a course of action.
b. Sending a need.
c. Replying to the message.
d. Deciding on a response.
e. Considering possible communication strategies.
Ans: B
23. The last step in the communication process is: Select one:
a. Sending a need.
b. Selecting a course of action.
c. Deciding on a response.
d. Replying to the message.
e. Considering possible communication strategies.
Ans: D
24.Writing is helping in
a. None of the above.
b. Expressing yourself as a person.
c. Having feedback from others.
d. All of the above.
e. Making your thinking visible.
Ans: D
25. Writing skills is so important asset for:
f. Entertainment.
g. Education.

h. All of the above.

i. Applying for a job.

j. Scientific papers.

Ans: H

26. One of the main reasons for writing	g is not	
a. Web writing.		
b. Applying for a job.		
c. Intellectual reasons.		
d. Conceptual reasons.		
e. Practical reasons.		
Ans: D		
27.A positive business message is used	d to convey details about an up	ocoming event.
True	Ans: F	
False		V
28.A written message is frequently pa	ssed on to carry out the routin	e business activities.
True	Ans: F	
False		
29. The written business message coul	d not: Select one:	
a. All of the above.	All	
b. Make the business.		
c. Be an ordinary message.		
d. Break the business.		
e. None of the above.		
Ans: A		
30. When revising, evaluating your wor	rk and measuring it against you	ur goals is a good idea.
True Ans	:: T	
False		

31. One of the main reasons for writing is not:	
a. Applying for a job	
b. Intellectual reasons	
c. Conceptual reasons	
d. Web writing	
Ans: C	
32. The last step in the communication process is:	
a. Sending a need	
b. Considering possible communication strategies	
c. Replying to the message	
d. Deciding on a response	
Ans: C	
33- The first step in the communication process is:	
a. Selecting a course of action	
b. Deciding on a response Ans: C	
c. Sending a need	
d. Considering possible communication strategies	
34- There are many types of business message which are:	
a. Verbal business message	
b. Written business message	
c. Persuasive business message	
d. All of the above	
Ans: D	
35- External communication can involve communicating with	
a. Suppliers	
b. service companies	
c. customers	
d. all of the above	
Ans: D	

36- Which one of the following is not one of the fundamentals of business writing?
a. Avoid the wordiness
b. Avoid commercial language
c. Avoid precision
d. All of the above
Ans: C
37- Jack chooses a pattern of organization before he begins a letter. What part of the
writing process does this activity represent?
a. Planning
b. Gathering
c. Editing
d. Revising
Ans: A
38- The document revision stage includes which of the following steps?
a. Evaluating your work
b. Adding, deleting, substituting, or rearranging
c. Proofreading the final copy
d. All of the above
Ans: D
39.All of the following are elements of revising EXCEPT
a. Deleting
b. Adding
c. Positioning
d. Substituting
Ans: C

40- External communication can involve communicating with
a. Suppliers
b. service companies
c. customers
d. all of the above
Ans: D
41- Intellectual reasons for writing include all of the following except:
a. It helps you record information.
b. It helps you impress recruiters with a well-written CV.
c. It helps you think.
d. It helps you remember information.
e. It helps you organize your judgment.
Ans: B
42. Writing skills is so important for:
a. Applying for a job.
b. Educational purposes.
c. Creating scientific papers.
d. Filling in applications at governmental agencies.
e. All of the above.
Ans: E
43. One of the main reasons for writing is not: Select one:
a. Conceptual reasons.
b. Web writing.
c. Intellectual reasons.
d. Practical reasons.
Ans: A

- 44.The written business message cannot:a. Be an ordinary message.b. Make the business.
- d. Break the business.

c. Be negative.

Ans: A

- 45. In choosing the words for a message to multiple readers, you should:
- a. Select words that impress the reader.
- b. None of the above.
- c. Write to the person in the group with the highest level of understanding so that you do not come across uneducated.
- d. Select words all your readers clearly understand

Ans: D

- 46.Technical words:
- a. Should be used to impress the reader.
- b. Should be avoided because they lead to unwanted legal recourse.
- c. should be avoided because they may not be in the spell check program.
- d. Are proper if all the readers understand them.

Ans: D

- 47. When choosing the words for your message, the best of these suggestions is to:
- a. Try to impress the reader.
- b. Assume the reader has knowledge equal to yours.
- c. Employ the "one size fits all" rule of thumb.
- d. Consider the reader's level of understanding.

Ans: D

- 48. The purpose of using concrete words is to:
- a. Create abstract thought.
- b. Be specific in meaning.
- c. Be vague with the reader.

Ans: B

- d. Discuss things that cannot be seen, touched, or smelled.
- 49. Select the sentence that is least discriminatory:
- a. If a soldier tests positive for drugs, he is discharged from the service.
- b. Selected for the committee were an actor, a doctor, and a lady lawyer.
- c. I'll ask my girl to get the report for you.
- d. If the candidate scores 400 on the employment test, he or she is eligible to be hired.

Ans: D

50.Adaptation is:

- a. Using technical words to describe technical things or processes.
- b. Using acronyms to shorten the length of sentences.
- c. choosing words that the reader is likely to understand.
- d. Fitting the message to the particular page size.

Ans: C

- 51. Selecting the right words depends on:
- a. Your ability to use language.
- b. Your good judgment.
- c. All of the above.
- d. Your knowledge of the reader.

Ans: C

- 52. In order to communicate more effectively, the writer should:
- a. Consider the reader.
- b. All of the above
- c. Choose appropriate words.
- d. Simplify the wording.

Ans: B

- 53. Writing skills are so important for:
- a. Applying for a job.
- b. Educational purposes.
- c. Creating scientific papers.
- d. Filling in applications at governmental agencies.
- e. All of the above.

Ans: E

T&F

- 54. Knowing all you can about your reader improves the chances the message will work. True
- 55. Accurate words mean what you want to say. True
- 56. The same words can have different meanings according to culture. True
- 57. Avoid short, common words, because they sound unfriendly. False
- 58. Reading can help you to be a better writer. True
- 59. Writing effective business messages begins with adapting the message to the exact readers.

True

- 60.In most cases, adapting a message is achieved by writing at a level equal to that the writer normally uses. False
- 61.Adapting a message requires that the writer avoids uncommon words, and use common ones. True

- 62. Slang words are usually appropriate for a written message. False
- 63.Clichés lessen the impact of writing. True
- 64. The writer should always use the active voice. True
- 65. Passive voice is appropriate when the person who did the action is unknown. True
- 66. Failure to deliver bad news properly can just make things worse. True
- 67You cannot turn bad news into good news. However, the way that you deliver bad news in writing can minimize their negative effect on the reader. True
- 68. When writing a bad news message, it is a good idea to highlight the bad news in a separate paragraph. False
- 70- There are some reasons for writing which are intellectual reasons and practical reasons. True
- 71- Spend about a quarter of your time planning and revising. False
- 72- Proofreading should be done after you finish revising and editing. True
- 73- Layout is something that should be considered during the revision stage. True
- 74- Feedback can be helpful throughout the writing process. True
- 75- It is important to count the number of rules you know to write well. False
- 76- It is important to let the reader to guess between the lines. False
- 77- Communication plays a very important role in our daily affairs. True
- 78- Written communication skills are not so important for achieving business goals. False
- 79- It is not likely to judge the performance of top managers by their ability to communicate well. False
- 80- There are some reasons for writing. Those include intellectual reasons and practical reasons. True
- 81- The revising stage of the writing process involves provisioning and proofreading only. False
- 82- Writing does not help you to remember information. False
- 83- Understanding your reader is important but not fundamental to the success of any message. False
- 84- There is no need to adapt a message to a reader—humans by nature are adaptable and will find a way to understand your message. False
- 85- Miscommunication can occur because people have different ways of understanding messages. True
- 86- When writing, creating lists can help you compose. True
- 87- When revising, evaluating your work and measuring it against your goals is a good idea. True
- 88- By getting feedback from others, people learn how to write well and what not to write True
- 89- A written message is frequently passed on to carry out the routine business activities. False

90- A positive business message is used to convey details about an upcoming event. False			
91- A business message is related to the business and has precise content. True			
92- Writing help you to remember information. True			
93- A negative business message is designed to send the message to the receiver with a senesce of fear and professionalism. True			
94- A verbal business message is the primary mode for passing a message. True			
95-Avoid short, common words, because they sound unfriendly. Select one:			
True Ans: F			
False			
96-Miscommunication can occur because people have different ways of understanding messages.			
True Ans: T			
False			
97-Knowing all you can about your reader improves the chances the message will work			
True Ans: T			
False			
98-Accurate words mean what you want to say.			
True Ans: T			
False			
99-The same words can have different meanings according to culture.			

الترقيم فيه غلط بسيط ف اول الصفحه



True

False

Ans: T