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Date:

BOH4M

/60

## Foundations of Management Unit Test

| Knowledge & Understanding | Thinking | Communication | Application |
|---------------------------|----------|---------------|-------------|
| /20                       | /20      | /15           | /5          |

### K/U – Vocabulary

/20

*Match the following terms to the correct definition:*

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> A. Functional Manager          | <input checked="" type="checkbox"/> K. Systems Thinking                |
| <input checked="" type="checkbox"/> B. Individualism Approach      | <input checked="" type="checkbox"/> L. The Stewardship Principle       |
| <input checked="" type="checkbox"/> C. Ethics                      | <input checked="" type="checkbox"/> M. The Charity Principle           |
| <input checked="" type="checkbox"/> D. Management                  | <input checked="" type="checkbox"/> N. Contingency Thinking            |
| <input checked="" type="checkbox"/> E. Total Quality Management    | <input checked="" type="checkbox"/> O. Corporate Social Responsibility |
| <input checked="" type="checkbox"/> F. The Learning Organization   | <input checked="" type="checkbox"/> P. Upper Management                |
| <input checked="" type="checkbox"/> G. Moral-Rights Approach       | <input checked="" type="checkbox"/> Q. Middle Management               |
| <input checked="" type="checkbox"/> H. Theory of Adult Personality | <input checked="" type="checkbox"/> R. Technical Skills                |
| <input checked="" type="checkbox"/> I. Utilitarian Approach        | <input checked="" type="checkbox"/> S. Human Skills                    |
| <input checked="" type="checkbox"/> J. Justice Approach            | <input checked="" type="checkbox"/> T. Conceptual Skills               |

D The process of planning, organizing, leading and controlling the resources to accomplish goals.

F If a manager believes workers are willing workers who want to do a good job, then they will treat them as such, and will see positive results.

Q Interpret direction from above and guides lower management.

L Views an organization as a group of people working together for a common purpose; can also have smaller groups that work to serve the overall goals of the larger system.

H Acknowledging your duty to all stakeholders, including the community in which your business functions and taking this role seriously.

I Ability to think critically and analytically and solve problems; most important in upper management.