Understanding Confusion Matrices

Confusion Matrix

- Accuracy is only a single number.
- Sometimes we would like to understand *for which cases* we make the errors. This is where the confusion matrix helps.

For all test examples

Safe Loan

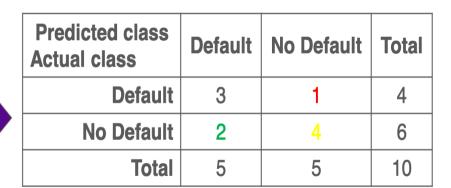
Unsafe

Unsafe

Unsafe

Confusion Matrix – Binary Classification

Default Truth	Model Prediction
0	0
1	1
0	1
0	1
0	0
1	1
0	0
0	0
1	1
1	0



Typically we call one class **positive** and the other **negative**.

Defaut: -

No Default:+

A Key Analytical Framework: Expected Value

- The expected value computation provides a framework that is useful in organizing thinking about data-analytic problems
- It decomposes data-analytic thinking into:
 - · the structure of the problem,
 - the elements of the analysis that can be extracted from the data, and
 - the elements of the analysis that need to be acquired from other sources
- The general form of an expected value calculation:

$$EV = p(o_1) \times v(o_1) + p(o_2) \times v(o_2) + p(o_3) \times v(o_3) + \dots$$

Expected Value Framework in Use Phase

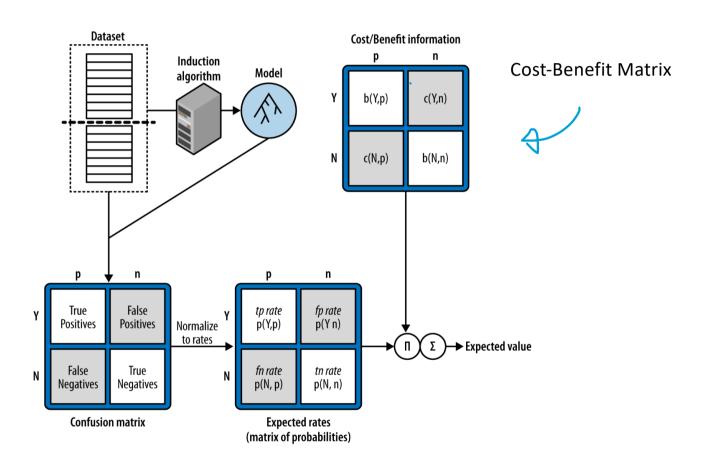
Online marketing:

- Expected benefit of targeting = $p_R(x) \times v_R + [1 p_R(x)] \times v_{NR}$
- Product Price: \$200
- Product Cost: \$100
- Targeting Cost: \$1

$$p_R(\mathbf{x}) \times \$99 - [1 - p_R(\mathbf{x})] \times \$1 > 0$$

 $p_R(\mathbf{x}) > 0.01$

Using Expected Value to Frame Classifier Evaluation



Conditional Probability

A rule of basic probability is:

$$p(x,y) = p(y) \times p(x \mid y)$$

Expected profit

$$= p(Y,p) \times b(Y,p) + p(N,p) \times b(N,p) + p(N,n) \times b(N,n) + p(Y,n) \times b(Y,n)$$

Expected profit

$$= p(Y|p) \times p(p) \times b(Y,p) + p(N|p) \times p(p) \times b(N,p) + p(N|n) \times p(n) \times b(N,n) + p(Y|n) \times p(n) \times b(Y,n)$$

Expected profit

$$= p(p) \times [p(Y|p) \times b(Y,p) + p(N|p) \times b(N,p)] + p(n) \times [p(N|n) \times b(N,n) + p(Y|n) \times b(Y,n)]$$

Online marketing:

• Expected benefit of targeting = $p_R(x) \times v_R + [1 - p_R(x)] \times v_{NR}$

Product Price: \$200

Product Cost: \$100

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$$p_R(\mathbf{x}) \times \$99 - [1 - p_R(\mathbf{x})] \times \$1 > 0$$

 $p_R(\mathbf{x}) > 0.01$

A cost-benefit matrix for the marketing example



Total
$$T = 110$$

Positive $P = 61$ Negative $N = 49$

$$p(p) = 0.55 \qquad p(n) = 0.45$$

$$p(Y|p) = 56/61 = 0.92 \qquad p(Y|n) = 7/49 = 0.14$$

$$p(N|p) = 5/61 = 0.08 \qquad p(N|n) = 42/49 = 0.86$$

$$\text{pected profit} = p(p) \times [p(Y|p) \times b(Y,p) + p(N|p) \times b(N,p)] + p(n) \times [p(N|n) \times b(N,n) + p(Y|n) \times b(Y,n)]$$

$$= 0.55 \times [0.92 \times b(Y,p) + 0.08 \times b(N,p)] + 0.45 \times [0.86 \times b(N,n) + 0.14 \times b(Y,n)]$$

$$= 0.55 \times [0.92 \times 99 + 0.08 \times 0] + 0.45 \times [0.86 \times 0 + 0.14 \times (-1)]$$

$$= 50.1 - 0.063 \approx \$50.04$$

$$b(Y,p) = 200 - 100 - 1 = 99$$

 $c(Y, n) = 0 - 1 = -1$

c(N,p) and b(N,n) are equal to zero because we didn't produce nor targeted these people. So they couldn't buy neither.