

Question 1

Which objects can be assigned to an incompleteness procedure in SAP S/4HANA? (There are two correct answers.)

- A. Delivery item categories
- B. Business partner account groups
- C. Partner functions
- D. Billing item categories

Correct answer: AC

Question 2

You've been asked to set up the system to propose a substitute product if the material entered in the sales order is not available. What do you need to do?

- A. Set up a material determination record ensure the MRP indicator is NOT selected
- B. Set up a material determination record ensure the MRP indicator is selected
- C. Select the ATP checkbox in the material determination procedure assigned to the relevant sales document type
- D. Create a material determination record assign a substitution rule with the Strategy field blank

Correct answer: D

Question 3

True or False: Free goods determination is supported for quotations.

- A. True
- B. False

Correct answer: B

Question 4

True or False: Free goods determination is not supported in combinations with material structures (for example product selection BOMs variants with BOM explosion).

- A. True
- B. False

Correct answer: A

Question 5

How do you activate material listing and/or exclusion in a sales document?

- A. By assigning a procedure for material listing/exclusion to the sales document item category
- B. By assigning a procedure for material listing/exclusion to the sales document type
- C. By assigning a procedure for material listing/exclusion to the customer account group
- D. By assigning a procedure for material listing/exclusion to the material item category group

Correct answer: B

Question 6

In a standard SAP S/4HANA system which calculation rules can be selected when creating a free goods condition record? (There are three correct answers.)

- A. Pro-rata
- B. Unit reference
- C. Whole units
- D. Minimum weight
- E. Factory calendar

Correct answer: ABC

Question 7

True or False: An incompleteness procedure at the sales document item level can be used to make specific pricing condition types (like PR00) mandatory.

- A. True
- B. False

Correct answer: B

Question 8

You need to configure partner determination for customer master. Which element can be assigned to the partner determination procedure?

- A. Sales document type
- B. Delivery type

- C. Partner type
 - D. Account group
- Correct answer: D

Question 9

True or False: The standard system allows you to create incompleteness logs to check if the entry in the field assigned to the incompleteness procedure is equal to a specific value.

- A. True
- B. False

Correct answer: B

Question 10

A stock material will be discontinued soon the equivalent new product is already available in stock. How can you configure the system to sell off all the available inventory of the material to be discontinued while replenishing only the new product?

- A. Deactivate the material availability check for the material to be discontinued
- B. Set the End of life value in the Distribution-chain specific material status field in the material to be discontinued
- C. Set up a material determination record select the MRP indicator for the alternative material
- D. Deactivate the material availability check for the new material

Correct answer: C

Question 11

When setting up incompleteness procedures which statuses can be selected in a status group to block an incomplete sales document from further processing? (There are two correct answers.)

- A. Shipment document
- B. Billing document
- C. Accounting document
- D. Price

Correct answer: BD

Question 12

True or False: You cannot assign both listing exclusion procedures to the same sales document type simultaneously.

- A. True
- B. False

Correct answer: B

Question 13

Your project requires that an incomplete sales document cannot be saved in the database. How do you achieve this?

- A. Assign a status group with the General status to all fields in the incompleteness procedure assign the procedure to the respective sales document type
- B. Set the dialog message in the Assign Incompleteness Procedures to Partner Functions customizing activity
- C. Create an incompleteness procedure in the A (Sales – Header) incompleteness group assign it to the sales document type
- D. Set the dialog message in the Assign Incompleteness Procedures to Sales Document Types customizing activity

Correct answer: D

Question 14

Christmas season is approaching you've been asked to configure the system so that for the next 30 days all customers receive a specially wrapped product when the standard product is entered in the order. What must you do?

- A. Assign a calendar to the relevant sales order type activate "packaging substitution" for the next 30 days
- B. Set up material determination maintain the relevant substitute material validity dates in the condition record
- C. Assign a calendar to the relevant sales item category activate "packaging substitution" for the next 30 days
- D. Ask a developer to find a suitable user exit implement custom code to swap the material entered if the

system date is greater than today's date plus 30 days

Correct answer: B

Question 15

True or False: One of the benefits of standard material determination is that the material entered in the sales order does not need to be created in the system as it is always replaced by the substitute product.

A. True

B. False

Correct answer: B

Question 16

Which of the following scenarios do not support free goods determination? (There are two correct answers.)

A. Deliveries without reference to a sales order

B. Exclusive bonus quantity where additional goods are offered free of charge

C. Quotations

D. Inclusive bonus quantity where parts of the goods ordered are offered free of charge

Correct answer: AC

Question 17

Which of the following statements is true?

A. The condition technique is an obsolete infrastructure that has been replaced by Business Rule Framework plus (BRFplus).

B. The condition technique cannot be used for pricing determination.

C. The condition technique can only be used for material determination.

D. The condition technique can be used for free goods determination.

Correct answer: D

Question 18

True or False: In SAP S/4HANA within billing you cannot combine the output determination framework based on NAST with the new output management framework for SAP S/4HANA.

A. True

B. False

Correct answer: A

Question 19

Which of the following settings are available in the copy control at the item level when copying from a billing document into a sales document? (There are two correct answers.)

A. Reexplode structure/free goods

B. Update document flow

C. Copy quantity

D. Do not copy batch

Correct answer: BD

Question 20

True or False: When configuring the copy control from a sales document to a delivery document you can maintain copying rules at the header/item/schedule line levels.

A. True

B. False

Correct answer: B

Question 21

When creating a billing document for a debit memo request what configuration setting will allow you to copy pricing elements unchanged/redetermines taxes?

A. Maintain the relevant price source in the copy control at the header level

B. Maintain the relevant pricing type in the copy control at the item level

C. Assign a custom calculation routine to the tax condition type in the pricing procedure

D. Maintain the relevant price source in the copy control at the item level

Correct answer: B

Question 22

Your project requires setting up copying rules for billing documents specifically when copying delivery documents to billing documents. Which of the following settings are available in customizing?

- A. Maintain copying rules at the headeritemschedule line levels
- B. Maintain copying rules at the headeritem levels
- C. Maintain copying rules at the header level only
- D. Maintain copying rules at the item level only

Correct answer: B

Question 23

In a standard SAP S/4HANA system which of the following text objects allow you to define access sequences for text determination? (There are three correct answers.)

- A. Customer central texts
- B. Pricing condition texts
- C. Sales document header texts
- D. Delivery header texts
- E. Billing document header texts

Correct answer: CDE

Question 24

Let's say you've defined a specific header text type in a quotation you've configured the text control so the text is transferred into a follow-up sales order. Where do you maintain the settings to ensure that changes in the quotation text are automatically updated in the sales order text?

- A. Text IDs in the text determination procedure
- B. Access sequence
- C. Definition of text types
- D. Text procedure assignment

Correct answer: A

Question 25

You've been asked to set up the system so a text ID in the customer master is automatically copied to a header text in quantity contracts for that customer. Which settings enable this? (There are two correct answers.)

- A. Define a text determination procedure for the customer master record
- B. Define a text determination procedure at the sales document header level
- C. Assign a text determination procedure to the relevant sales document type
- D. Assign a text determination procedure to the account group of the customer

Correct answer: BC

Question 26

When creating a sales order with reference to a quotation you want the system to copy the quotation into the sales order completely send a message if a sales order item is deleted. What must you do?

- A. Select the Complete Reference indicator in the copy control at the item level
- B. Select the Complete Reference indicator in the copy control at the header level
- C. Select the Complete Reference indicator in the copy control at the schedule line level
- D. Select the Copy in full checkbox in the document type of the quotation

Correct answer: B

Question 27

True or False: A text ID in the text determination procedure can be set to be displayed in a popup window during copying.

- A. True
- B. False

Correct answer: A

Question 28

What are characteristics of NAST-based output determination? (There are two correct answers.)

- A. You can assign ABAP requirements to each condition table in the access sequence.
- B. You can specify which transmission mediums are not allowed for an output type.
- C. You can set the Access to conditions indicator for each condition table in the access sequence.
- D. You can set the default dispatch time for an output type.

Correct answer: AD

Question 29

True or False: In output management based on NAST a communication strategy to determine the

preferred communication method can only be used with transmission medium 5 (external send).

- A. True
- B. False

Correct answer: A

Question 30

You're working on a project that requires adapting the standard SAP system to suit your company's specific requirements. Which of the following enhancement techniques ensure upward compatibility? (There are three correct answers.)

- A. Customer exits
- B. Modification to SAP dictionary object
- C. Routines
- D. Modification to SAP source code
- E. BAdIs

Correct answer: ACE

Question 31

In which of the following situations is a new availability check executed automatically? (There are two correct answers.)

- A. Change of shipping type
- B. Change of plant
- C. Change of shipping point
- D. Change of Incoterms

Correct answer: BC

Question 32

True or False: A customer requests 50 units to be delivered in 6 days. The material replenishment lead time is 3 days. Picking/packing/loading/transportation times all add up to 1 day. The 50 units are not available today no future receipts are currently planned for this material. However the ATP check will confirm the full quantity on the required date if the Without Replenishment Lead Time flag is NOT set in the configuration of the scope of availability check.

- A. True
- B. False

Correct answer: A

Question 33

In a sales order with three items each item has a different material availability date so the customer has accepted partial deliveries on this order. Which of the following options will minimize the number of partial deliveries help reduce transportation costs?

- A. Carry out an availability check twice a day through backorder processing to confirm each item as soon as the material is available
- B. Leave the Part.dlv./item field blank for each item
- C. Select value C (only complete delivery allowed) in the Part.dlv./item field for each item
- D. Set the Complete delivery indicator in the customer master record

Correct answer: C

Question 34

A customer typically prefers partial deliveries to get the products as soon as they become available. However in a particular order all the materials have to be delivered together to meet country-specific regulations in the destination country. What do you need to do?

- A. Select the Complete delivery indicator in the sales order
- B. Leave the Part.dlv./item field blank for each item
- C. Select the Complete delivery indicator in the customer master record
- D. Set a delivery block in the sales order at the header level remove the block once all items are available

Correct answer: A

Question 35

Which of the following statements regarding the Fix Date/Qty indicator in a sales document are true? (There are two correct answers.)

- A. A fixed item is considered complete once the entire confirmed quantity has been delivered.
- B. If the Fix Date/Qty indicator is selected the system then transfers the requirements for the schedule

lines to MRP.

C. If the Fix Date/Qty indicator is selected the requested date quantity can no longer be changed for the item.

D. The Fix Date/Qty indicator is only displayed on the schedule line overview screen.

Correct answer: AB

Question 36

Select the answers that represents a true statement regarding the availability overview screen in SAP S/4HANA. (There are two correct answers.)

A. The availability overview screen shows the available quantity over a period of time for multiple materials in the selected plant

B. The availability overview screen shows the available quantity over a period of time for a single material in the selected plant

C. The availability overview screen shows the available quantity over a period of time for a single material in the selected company code

D. The availability overview screen shows the available quantity over a period of time for a single material in the selected MRP area

Correct answer: BD

Question 37

During an ATP check which of the following objects can be considered as future receipts? (There are three correct answers.)

A. Deliveries

B. Planned orders

C. Reservations

D. POs

E. Purchase requisitions

Correct answer: BDE

Question 38

True or False: SAP S/4HANA uses backward scheduling first to find out if the requested delivery date is achievable. Only if the requested date cannot be met will the system then perform forward scheduling to propose a viable delivery date.

A. True

B. False

Correct answer: A

Question 39

If forward scheduling is carried out the availability control screen may offer several options for delivery. Select the valid options. (There are three correct answers.)

A. Delivery from an alternative plant

B. Complete delivery

C. One-time delivery on requested delivery date

D. Delivery proposal

E. Partial deliveries of the same quantity

Correct answer: BCD

Question 40

True or False: When configuring the transfer of requirements if the Req. transfer indicator is not set at the requirements class level you can still decide whether or not to activate the transfer of requirements to MRP by setting the indicator at the schedule line level.

A. True

B. False

Correct answer: B

Question 41

You need to configure the availability check with ATP logic in an SAP S/4HANA system. Which of the following settings is NOT possible when defining a new checking group?

A. Select the Material block in availability check with transfer of quantities indicator

B. Set value A (Single records) in the Total sales order requirements field for individual requirements

C. Set value B (Totals records per day) in the Total sales order requirements field for collective

requirements

D. Set the Advanced ATP field to Active

Correct answer: C

Question 42

Where do you configure whether the stock in transfer between plants is added to the available inventory in the receiving plant?

A. Define Availability Check Group

B. Activate Stock Transfer Between Storage Locations

C. Configure Requirement Classes

D. Configure Scope of Availability Check

Correct answer: D

Question 43

In a standard SAP S/4HANA system which element influences the rules for transferring the results of the availability check the default value of the Fix Qty/Date field?

A. The plant in the sales order item

B. The item category in the sales order item

C. The sales area

D. The sales document type

Correct answer: C

Question 44

True or False: When performing an availability check in the event of shortages the system always presents the user with the availability control screen to choose the preferred delivery option.

A. True

B. False

Correct answer: B

Question 45

Which of the following statements regarding SAP S/4HANA for advanced ATP are true? (There are two correct answers.)

A. SAP S/4HANA for advanced ATP is activated or deactivated at the plant level.

B. SAP S/4HANA for advanced ATP can be activated for a specific group of materials only.

C. SAP S/4HANA for advanced ATP features are part of the standard SAP S/4HANA Cloud license.

D. SAP S/4HANA for advanced ATP features are part of the standard SAP S/4HANA enterprise license.

Correct answer: BC

Question 46

When carrying out an ATP check for a delivery item which of the following elements may be taken into account? (There are three correct answers.)

A. Purchase requisitions

B. Inbound Intermediate Documents (IDocs)

C. Credit memos

D. Dependent requirements

E. Production orders

Correct answer: ADE

Question 47

When configuring backorder processing through SAP S/4HANA for advanced ATP to which of the following confirmation strategies can you assign a backorder processing segment? (There are three correct answers.)

A. Secure

B. Lose

C. Expedite

D. Fill

E. Redistribute

Correct answer: BDE

Question 48

You're creating a new substitution strategy for alternative based confirmation in SAP S/4HANA for advanced ATP. Which of the following substitution types can be selected? (There are two correct

answers.)

- A. Subitem generation
- B. Alternative confirmation
- C. Inline substitution
- D. Partial substitution

Correct answer: AC

Question 49

True or False: When creating a new custom condition table in pricing if the fields in the field catalog are not sufficient you can add new fields as long as they are in the list of allowed fields.

- A. True
- B. False

Correct answer: B

Question 50

You've set up a condition type as a group condition discount. You've created a condition record for this condition type material pricing group 01 with a scale so a 10% discount is applied if the quantity ordered is greater than 5 PCs. In which of the following scenarios will the 10% discount be determined for all the items in the order?

- A. A sales order with two items: Each item has a quantity of 3 PCs the materials are different but both belong to material group 01.
- B. A sales order with two items: Each item has a quantity of 3 PCs the materials are different they belong to different material groups.
- C. A sales order with one item where the quantity ordered is 5 PCs the material group is 01.
- D. A sales order with two items: Each item has a quantity of 6 PCs the materials are different they belong to different material groups.

Correct answer: A

Question 51

In pricing for sales where do you define a reference condition type?

- A. In the pricing condition record
- B. In the pricing procedure
- C. In the pricing condition type
- D. In the access sequence

Correct answer: C

Question 52

What scale types can you select when defining pricing condition types? (There are three correct answers.)

- A. Base scale
- B. From-scale
- C. To-scale
- D. Graduated-to interval scale
- E. Linear scale

Correct answer: ACD

Question 53

Where can you set the condition exclusion indicator? (There are two correct answers.)

- A. In the pricing procedure
- B. In the pricing condition type
- C. In the access sequence
- D. In the pricing condition record

Correct answer: BD

Question 54

True or False: To be able to use group conditions in SAP S/4HANA the condition type must have the Group Condition indicator selected the materials must belong to the same material pricing group.

- A. True
- B. False

Correct answer: A

Question 55

Which of the following customizing steps must be executed to enable condition exclusion for groups of conditions in pricing? (There are three correct answers.)

- A. Define condition exclusion groups
- B. Define exclusion rules
- C. Assign condition types to exclusion groups
- D. Assign pricing condition records to exclusion groups
- E. Maintain condition exclusion for pricing procedures

Correct answer: ACE

Question 56

Your customer wants to specify a minimum order value for sales order processing. To meet this requirement you're planning to use standard condition types AMIWAMIZ. Where do you specify the minimum order value?

- A. In the customer master record
- B. In the pricing condition record for condition type AMIZ
- C. In the pricing condition record for condition type AMIW
- D. In the pricing condition records for condition types AMIWAMIZ

Correct answer: C

Question 57

How do you maintain the settings for pricing procedure determination? (There are two correct answers.)

- A. You allocate the sales document type to the customer pricing procedure.
- B. You assign the sales document type to the document pricing procedure.
- C. You allocate the pricing procedure to the sales document type.
- D. You assign the pricing procedure to the document pricing procedure customer pricing procedure within a sales area.

Correct answer: BD

Question 58

When creating a condition contract in SAP S/4HANA with conditions requiring subsequent settlement which of the following settlement types can be used? (There are three correct answers.)

- A. Complete settlement
- B. Final settlement
- C. Delta settlement
- D. Future settlement
- E. Delta accruals

Correct answer: BCE

Question 59

Which of the following are the main customizing steps involved in the configuration of condition contract management in SAP S/4HANA? (There are three correct answers.)

- A. Activate Rebate Processing
- B. Account Determination For Rebates
- C. Configure Pricing including Condition Contract Conditions
- D. Configure Condition Contract Maintenance
- E. Configure Condition Contract Settlement

Correct answer: CDE

Question 60

True or False: In condition contract management standard condition type RES1 is used to calculate the rebate accrual value.

- A. True
- B. False

Correct answer: B

Question 61

Which of the following standard pricing condition types cannot be processed manually? (There are two correct answers.)

- A. PMIN – Minimum Price
- B. AMIW – Minimum SalesOrderVal
- C. VPRS – Internal price

D. PN00 – Price (net)

Correct answer: B

Question 62

In a sales document let's say you want header condition ZD00 (Freight) to be distributed among the items based on the volume. Which of the following fields do you need to maintain for the condition type concerned?

A. Condition category

B. Calculation type

C. Condition class

D. Structure condition

Correct answer: B