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Assignment: Cultural traits (activity #2)

# **United State**

Americans call by first name with warm and cheering voice. They have good etiquette when they visit home of their family and friends. It is appropriate and kind to bring a small gift to the hostess of the home you're visiting.

Generally, Americans don't take off their shoes when entering a home. Americans expect guests to come punctually at the agreed time. If you must be late, it is considerate to let them know. during conversation eye Contact is mandatory. While potentially offensive in many cultures, giving the "thumbs up" can mean, "Good!", "That's cool!", "Congratulations!", or "Good job!" in the USA. In the U.S., people get in line and wait for their turn when buying tickets, shopping, using the restroom, or waiting for a bus, etc. They have good manners when they visit restaurants. Tipping your server 15%-20% is required. Smiles are basic signals of politeness, a non-verbal way of being friendly. "Small talk" is acceptable & is considered "nice". If an American offers you something, they will understand your "yes" to really mean "yes" and your "no" to literally mean "no".

# India

Work environments area unit usually structured hierarchically and formalities area unit expected between totally different management levels. Order, privacy and timing area unit necessary business values; and business relationships area unit usually supported mutual profit. choices area unit typically created by the best levels of the corporate hierarchy. it's common observe to contemplate a full deal solely when written confirmation. build choices and record discussions.

When going to grasp a brand new business partner, the introduction of a mutual acquaintance is a bonus. When meeting a business partner for the primary time, it's necessary to indicate interest in them through gabfest. Personal relationships typically take time to take care of, however they're necessary in building an honest name and creating you a additional reliable business partner in their read.

### **Punctuality**

In Republic of India it's thought-about polite to be a bit late, however being on time for conferences will impress your Indian colleagues together with your timing. it's not common to stay to a strict meeting schedule, therefore conferences usually begin and finish late.

Dress Code of united state culture

The business codification is elegant and comfy wear, men wear suits and ties, though within the hottest elements of the country it's acceptable to solely wear pants and a shirt, while not a jacket, ties area unit typically solely in ancient sectors like banking obligatory. and also the law, or as a part of a consistent. ladies tend to decorate well and firmly. animal skin wear ought to be avoided.

Management of Meeting

Meetings typically begin with discussions regarding concern and a bit general discussion. this can be a very important a part of business, and per se, it should not be hurried. as a result of organizations have a data structure, the foremost senior person within the area must always be greeted initial.

Communication tends to be indirect and statements area unit addressed in additional differentiated formulations. In some corporations, interruptions aren't uncommon and folks will answer the phone within the middle of the meeting. In this case, it's counseled to not show irritation. once approval

individuals, consider their visual communication because it is given a great deal of importance. Aggressive postures like crossed arms or hands on the hips ought to be avoided.

# **Ireland**

The Irish area unit well-known for his or her short-run, for-profit outlook and even have a name for being sensible conversationalists. Company policies and laws area unit strictly followed. the Irish place nice stress on facts and empirical proof. Hierarchies area unit well outlined and revered in Irish corporations. Family and private relationships area unit central to Irish culture, a symbol of the agricultural nature of the Irish economy, wherever giant families were necessary to take care of the farms. This issue is mirrored in Irish business culture; therefore, {it's necessary|it is vital|it is important} to recollect that family and relationships may be even as important because the business itself.

### **Punctuality**

In general, inward late for a gathering is taken into account rude and inconsiderate, particularly within the early stages of a business relationship; but, the Irish area unit usually late for business or social gatherings to apologize and inform of the point in time, to hold over the meeting within the event of a major delay. the Irish seldom keep on with associate agenda and conferences area unit typically unstructured. Missing a point in time isn't uncommon.

Dress Code of united state culture

The business codification is conservative: suits and connections for men yet as modest costumes or dresses for girls.

# **Management of Meeting**

Business conferences usually begin with a fun or casual spoken communication to interrupt the ice. Therefore, avoid remaining silent within the early stages of a gathering as this could be perceived as rude and unfriendly by your Irish colleagues. land sort of a direct type of communication. Speak clearly once negotiating. continually be sincere and keep your presentation easy and direct. In eire it's customary to let others speak and to not interrupt them whereas they're speaking. At the top of the meeting, take your time to summarize what has been mentioned and set. Most Irish area unit wont to talking regarding business within the informal setting of a eating place, cafe, or maybe tavern.

### China

Basic principles of workplace culture

Chinese business culture is powerfully influenced by Confucianism, that the Confucian idea of guanxi especially implies that a network of relationships is crucial and relies on the values of commonality, loyalty, humility and courtesy. Second, the hierarchy in China, each in business and private life., it's strictly vertical and extremely regarded. Third, the Chinese are going to be careful to avoid wasting face to shield the name, influence and dignity of people. a number of these values have slowed over the past decade and fashionable Western approaches to business area unit gaining ground. The Chinese don't wish to lose face and area unit usually risk loth. There area unit strict procedures for

creating choices. choices area unit created by all relevant individuals when many conferences and subordinates aren't expected to grant their opinion. call manufacturers can explore issues, alternatives and solutions in an exceedingly semi permanent social group perspective, that permits the method to be perceived as a slow movement. a call that's too fast are going to be frowned upon by your Chinese partners. hierarchical variations should be revered, and making an attempt to avoid them can nearly always delay decision-making.

# **Punctuality**

The Chinese price timing, therefore get on time for conferences. If you're late, you must decision your partner to tell them of your delay and to apologize for your delay. it's not common to stay to a strict schedule because the Chinese like conferences wherever the top of the appointment isn't set earlier.

# **Management of Meeting**

Business conferences area unit typically long and can take many times to create a long-lasting relationship. it's best to use decoding services so as to bypass the roadblock. throughout discussions, it's common to own a bit chat to interrupt the ice.

Chinese individuals area unit principally indirect communicators. Discrepancies aren't clearly explained. Phrases like "yes, however it would be difficult" and "yes, probably" area unit most well-liked. In order to deliver dangerous news whereas maintaining an honest relationship, it's common to resort to associate go-between WHO will mitigate the blow. Times of silence area unit associate integral a part of reflection and may not be interrupted. it's powerfully counseled to not interrupt the speaker.

It is customary to supply food and drink throughout a session. Business meals area unit a very important a part of doing business and folks ought to sit down and eat order of importance. don't quit your meal as a result of your Chinese partners suppose you're quiet, if you invite somebody out for associate activity or eat, you may got to obtain it, however strive to not show your cash ahead of your guests.