

FTEC4003 Data Mining of FinTech

## Course Project Report

Group 6

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## Brief description of the platform:

As a high-level, general-purpose programming language, python provides us a wide range of packages to develop data mining models and visualize data. Therefore, we used Python 3 as main platform to perform data mining tasks in this course project.

### Package imported:

- sklearn: responsible for implementing different data mining methods,  
as well as performing data preprocessing.
- pandas: responsible for importing and exporting data from / to csv,  
as well as processing data
- matplotlib: responsible for graph plotting for parameter optimization.
- xgboost: responsible for the XGBoost Classifier in Task 2.

# TASK 1: Insurance Selling

The data comes from clients of an insurance company. These clients have already bought the medical insurance. Nowadays, the company wants to launch new transportation insurance and to find those who will be interested in this insurance. The data is related to an insurance selling problem. The clients' information is about clients' basic information and their vehicle's situations.

The classification goal is to predict if the client will buy the transportation insurance (i.e, identify the value of feature 'Response', 1 for yes and 0 otherwise).

## Data Preprocessing

As the features "Gender", "Vehicle\_Age" and "Vehicle\_Damage" are non-numerical, we map them into numbers:

Feature	Original Value	Assigned Value
Gender	Male	0
	Female	1
Vehicle_Age	< 1 Year	0
	1-2 Year	1
	> 2 Years	2
Vehicle_Damage	Yes	1
	No	0

## Methods

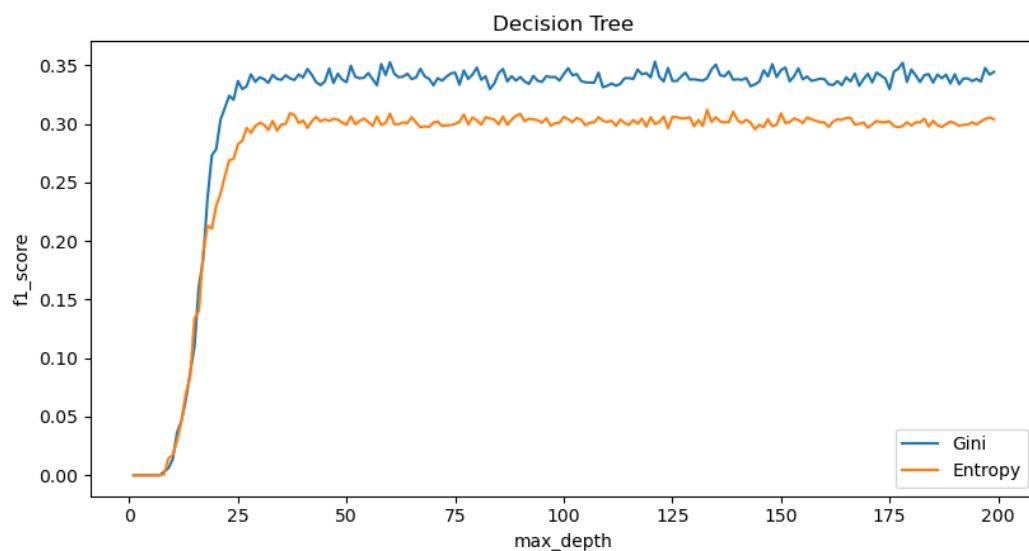
Below shows how we use all the 5 methods learned in class (Decision Tree, KNN, Bayes, SVM and Ensemble Method) to predict their performances.

# DecisionTree

## Experimental evaluations:

For features, we select all of them in our model since the decision tree model will select suitable features based on impurity score.

Decision tree with gini and entropy criterion for different max\_depth:



When we use the gini index, model performance is better for  $\text{max\_depth} \geq 20$ . In particular, when using the gini index with  $\text{max\_depth} = 82, 89, 174, 189$ , f1-score can reach 0.35.

## Results:

We select all features, choose the gini index as criteria of the decision tree model and choose  $\text{max\_depth} = 121$ , f1-score of **0.35309** can be achieved.

# k-Nearest Neighbor

## Experimental evaluations:

For data preprocessing, we first used PCA to reduce the data's dimension. And then, we applied `preprocessing.scale` to scale down the datasets so that kNN can run smoothly and perform better.

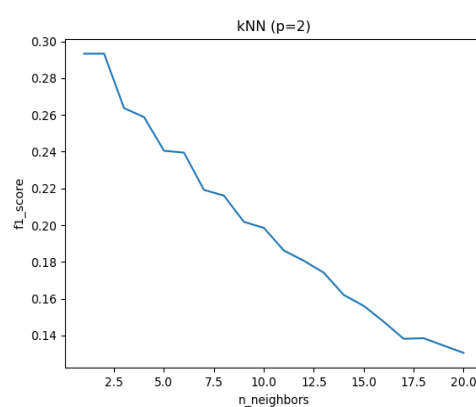
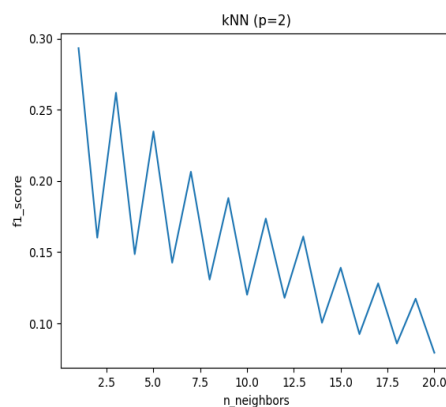
By human testing, when `n_component = 8`, the model performed the best. One interesting observation is that, after applying PCA, the model performs better for a small number of neighbors.

For feature selection, we remove irrelevant feature “id” as it does not contribute much for `f1_score`.

The two graph below shows how kNN model performs with 2 different methods to evaluate the distance of the testing records.

Method 1: `weights= “uniform”`

Method 2: `weights= “distance”`



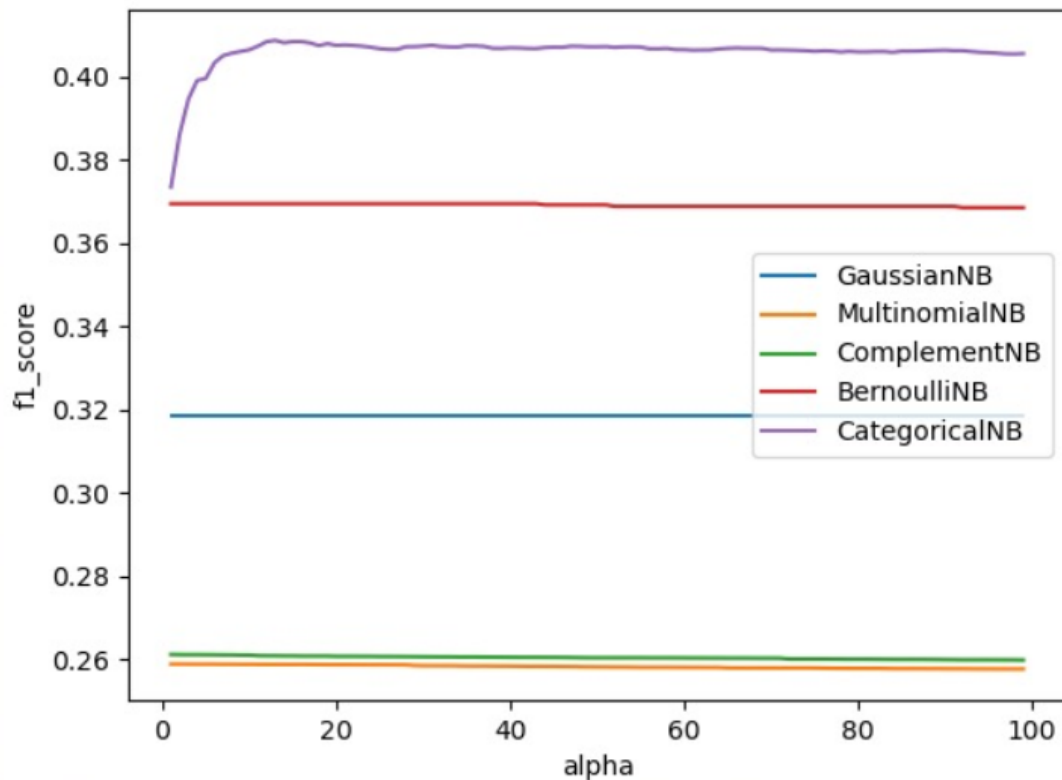
## Results:

We use PCA and `preprocessing.scale` for data preprocessing methods. Select all features without “id” and choose `n_component = 8`, number of neighbors = 2, `weights = “distance”`, then we can get **0.2933047670058918** on `f1_score`.

# Bayes

## Experimental evaluations:

In sklearn, there are 5 different Bayes classifiers. When alpha is a positive number, the Gaussian NB is the only Bayes classifier without Laplace while the others are 4 different Bayes classifiers with Laplace.



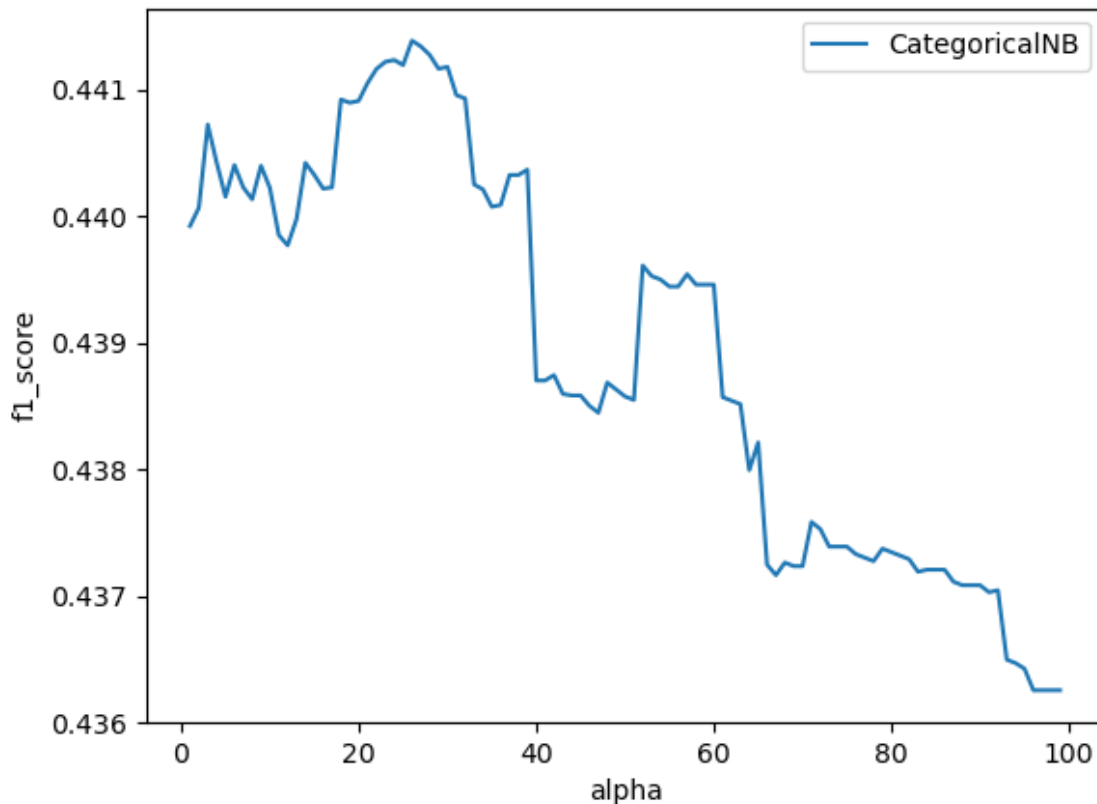
(Note: GaussianNB does not have parameter alpha.)

Before doing any feature selection (using all given attributes without “id” ), we first investigate into which NB classifier performs the best.

From the graph above, it is obvious to show that CategoricalNB performs the best with different choices of alpha. Therefore, we choose CategoricalNB (with Laplace).

For feature selection, we only choose attributes “Age” , “Previously\_Insured” , “Vehicle\_Damage” and “Policy\_Sales\_Channel” by human testing..

Then, we tune alpha from the range 1 to 100 to see how it will affect the f1\_score of Categorical NB (see the graph below):



From the graph above, when alpha = 26, CategoricalNB performs the best.

## Results:

When we use CategoricalNB (with Laplace) , select 4 features “Age” , “Previously\_Insured” , “Vehicle\_Damage” and “Policy\_Sales\_Channel” , and choose alpha = 26, the corresponding f1\_score is **0.44138785625774474**.

# SVM

## Experimental evaluations:

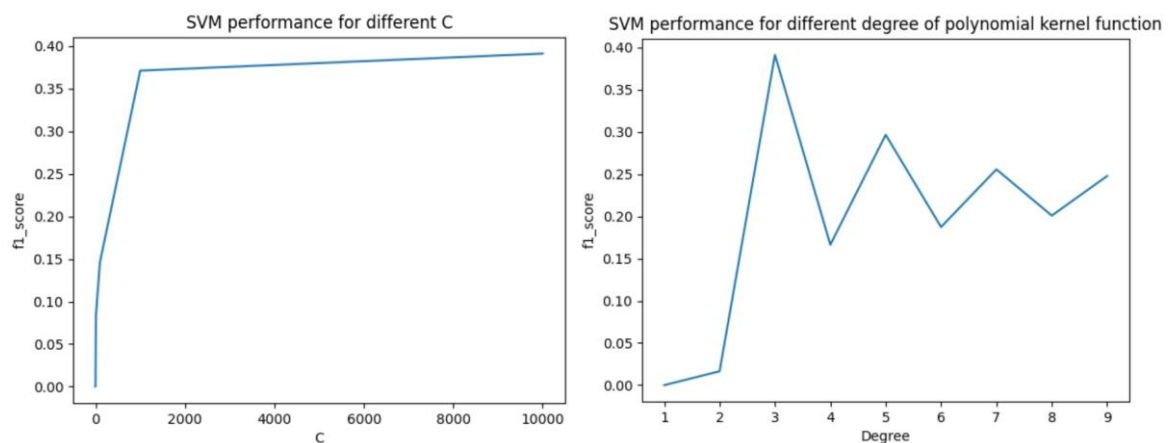
Size of training record: 540 (so that the training process can be finished in a shorter time and is suitable for parameter testing.)

Data preprocessing method: `preprocessing.scale()`

For feature selection, we only choose the attributes "Age", "Region\_Code", "Previously\_Insured", "Vehicle\_Age", "Vehicle\_Damage", "Annual\_Premium" and "Vintage" by human testing.

Parameter:

C (Regularization parameter), Degree (of polynomial kernel function)



We can observe that f1-score keeps increasing when C increases.

The result starts to converge after C exceeds 1,000.

Since it may need excessive running time if we use a very large C, therefore we choose  $C = 10,000$  to make a balance.

And we can get the highest f1-score with Degree = 3.

## Results:

We can get the highest f1-score of **0.398** with reasonable runtime at  $C = 10,000$  and Degree = 3.



# Ensemble Method

## Experimental evaluations:

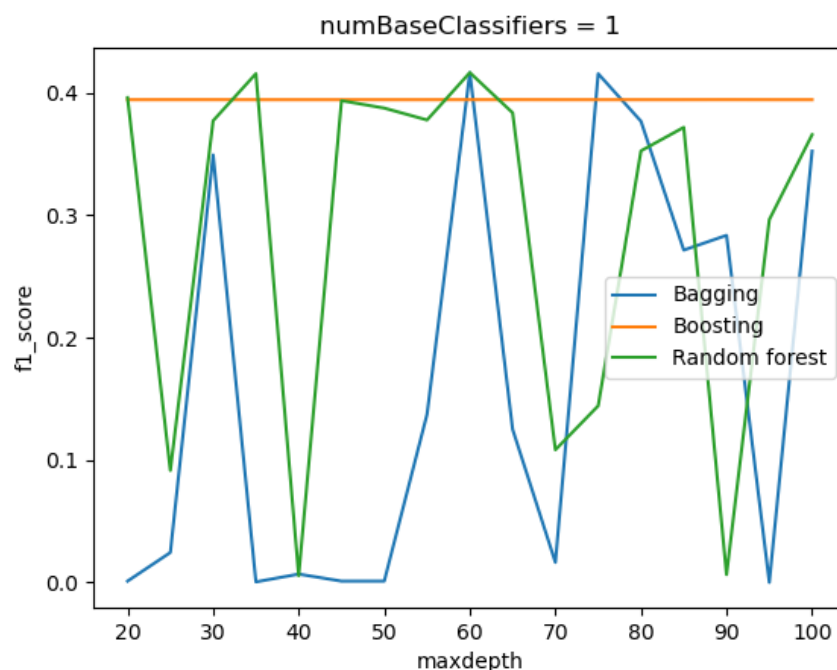
For data preprocessing methods, when we use `preprocessing.minmax_scale` on the training data but do nothing with testing data, `f1_score` raises from 0.3 to 0.4.

Therefore, we will use `sklearn.preprocessing.minmax_scale` to scale down the range of the training datasets only.

By human testing, we remove features “id” in our testing since it will affect the performance of the ensemble models.

First, let us find out which ensemble method performs the best with given `numBaseClassifiers` and different choices of `maxdepth`. See the graph below:

Testing parameter: `maxdepth`

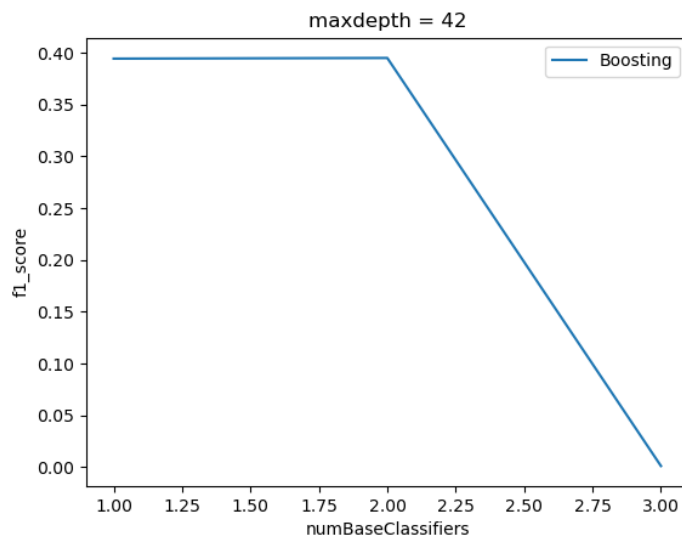


(Note: Random forest does not have parameter `maxdepth`.)

Although both Bagging and Random forest can obtain over 0.4 `f1_score` at same `maxdepth`, we select Boosting to investigate since it is risky for a random state.

Let's see what number of numBaseClassifiers will make the ensemble methods perform the best with given maxdepth = 42.

Testing parameter: numBaseClassifier



We can get the highest f1-score with numBaseClassifier = 1.

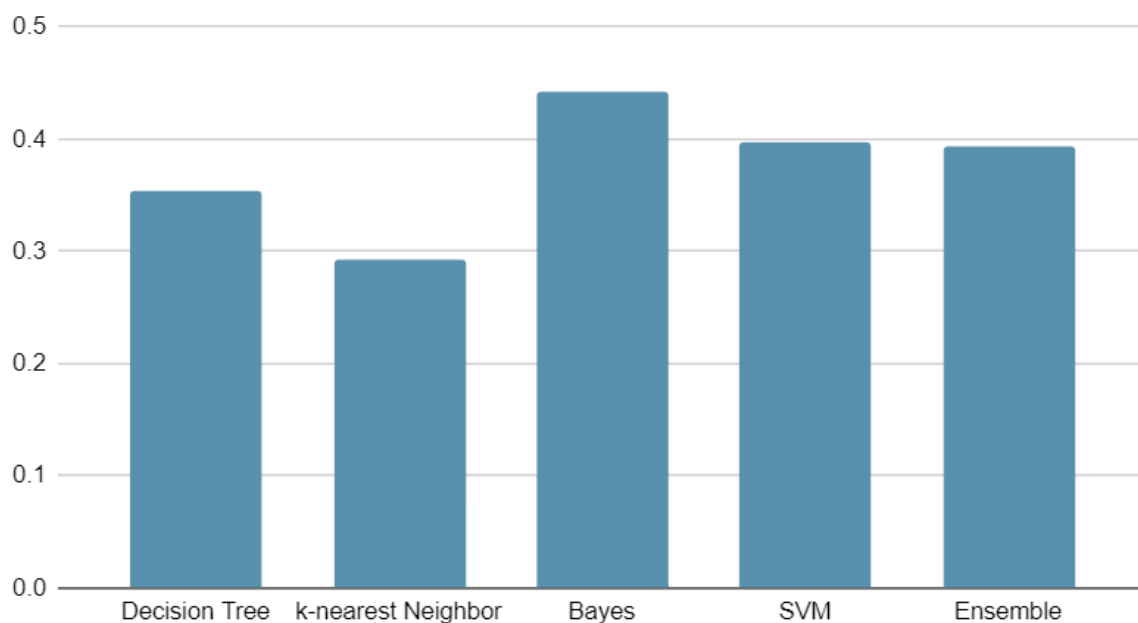
## Results:

We can get the highest f1-score of around **0.3943938767066611** at maxdepth = 42, numBaseClassifier = 1 with using Boosting.

## Conclusion:

Methods	f1_score
Decision Tree	0.35309
k-nearest Neighbor	0.2933047670058918
Bayes	0.44138785625774474
SVM	0.397724039829303
Ensemble	0.3943938767066611

F1-score



With the optimal parameters choices, both Decision Tree, k-nearest Neighbor and Ensemble methods can obtain f1 scores ranging from 0.29 to 0.394, while the best 2 methods are Bayes (with Laplace) and SVM since they can even obtain f1-score higher than 0.397.

## TASK 2: How many Customers Stay

The data comes from clients of a bank. These clients have already had accounts in this bank. Nowadays, the bank wants to model whether they will stay or not in the future. The task is to do the binary classification based on the given information, which gives extra information to the bank to stabilize the customers. The data are attributes of customers' basic information.

The classification goal is to predict if the customer will leave this bank and choose other competitors in the future (i.e, Identify the value of feature 'Exited', 1 for yes and 0 otherwise).

### Data Preprocessing

As the features "Geography" and "Gender" are non-numerical, we map them into numbers:

Feature	Orginal Value	Assigned Value
Geography	France	0
	Spain	1
	Germany	2
Gender	Male	0
	Female	1

For “Surname” , unfortunately, we cannot find a good way to map them that performs well<sup>1</sup>. Besides, “surname” in nature is kind of irrelevant to whether the customer will leave the bank. Therefore, we would exclude them from the data.

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<sup>1</sup> We indeed tried many ways to map data of “Surname” (e.g. map according to alphabet), but they don't seem to perform well.

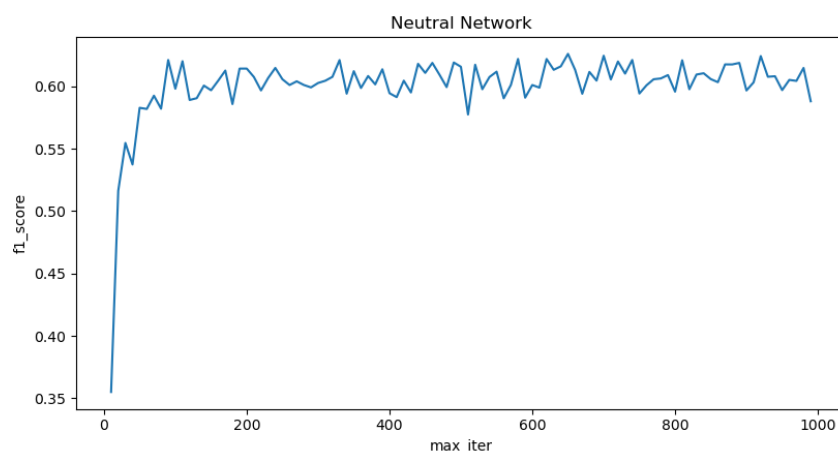
# Methods

Below shows how we use most of the methods covered at Task 1 (Decision Tree, Bayes, SVM and Ensemble Method), as well as some other methods we learnt in lectures and tutorials to predict whether the customer will stay or not in the future.

## Artificial Neural Network

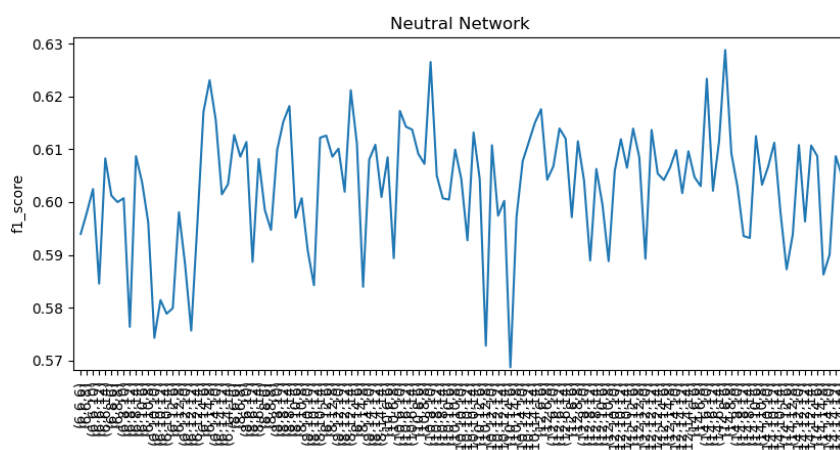
### Experimental evaluations:

```
hidden_layer_sizes=(10,10,10),solver='adam', activation='tanh'
```



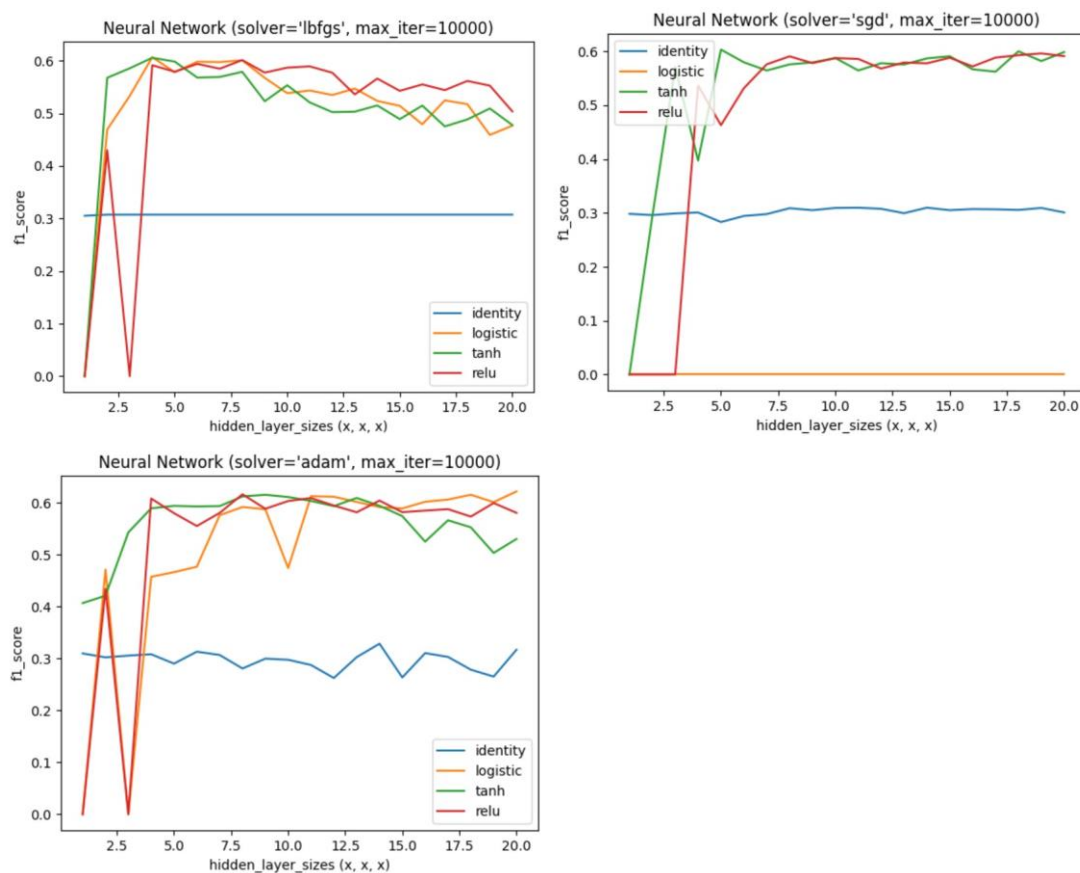
```
param_x, param_y, param_z = [6, 8, 10, 12, 14]
```

```
hidden_layer_sizes=(param_x,param_y,param_z),solver='adam', activation='tanh', max_iter=500
```



It seems that the performance is similar for slightly different hidden\_layer\_sizes.

Testing on different solver and activation function:



## Results:

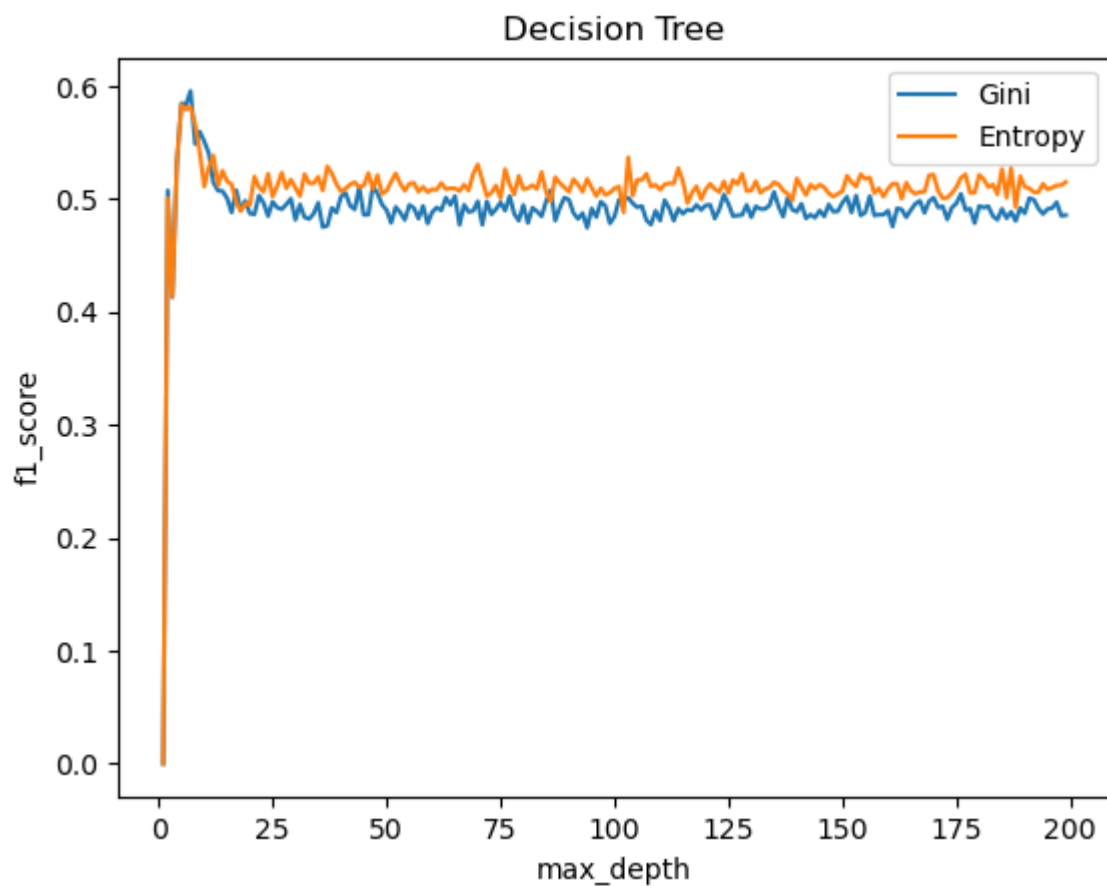
When we use `preprocessing.scale` to preprocess the data, select all features except “CustomerID”, “Surname” and “RowNumber”. And then, we set `hidden_layer_sizes=(20,20,20)`, `solver='adam'`, `activation='logistic'`, `max_iter=10000`, the f1-score can be **0.6216**.

# Decision Tree

## Experimental evaluations:

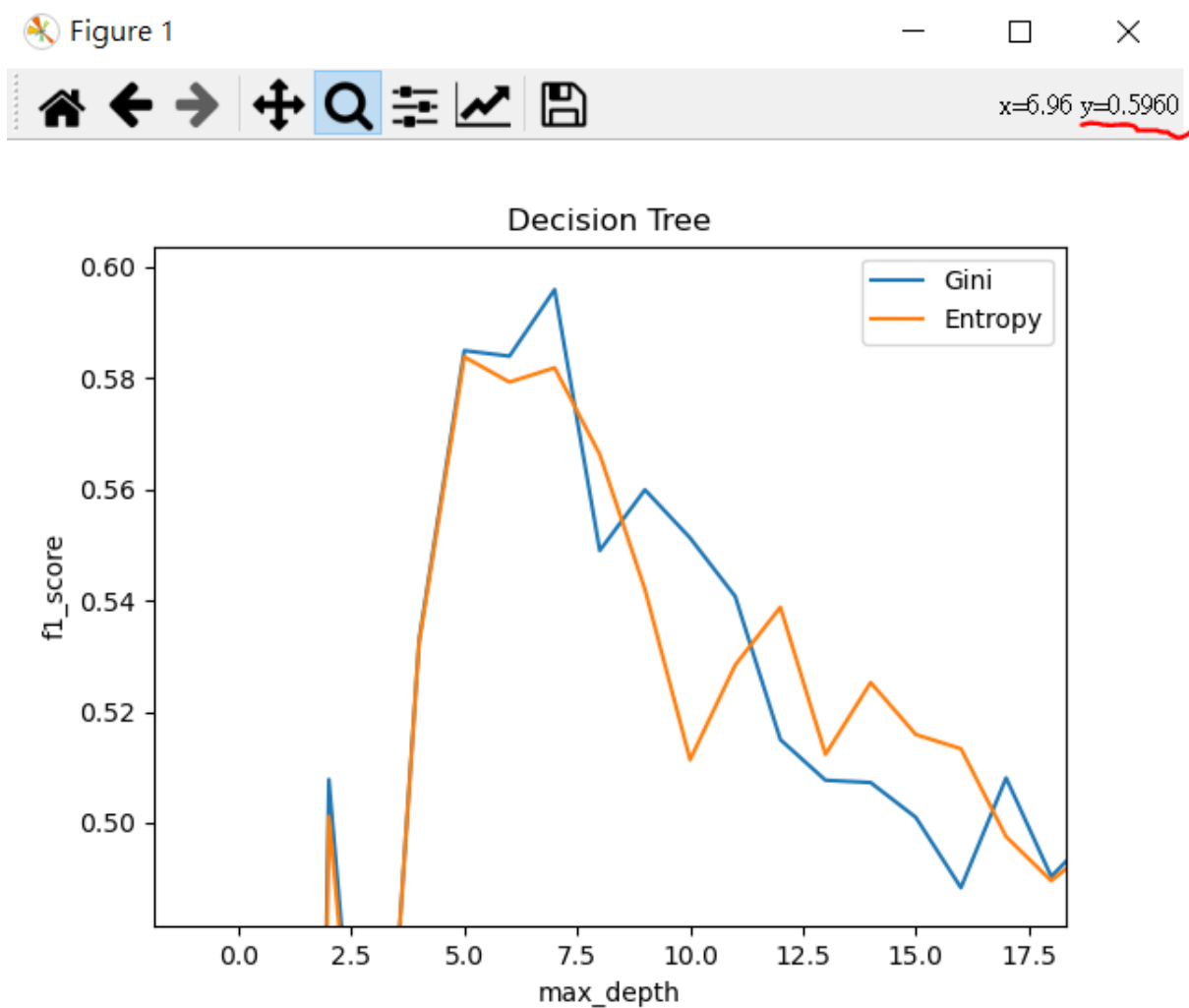
For features, we select all of them except “Surname” in our model since the decision tree model will select suitable features based on impurity score.

We run the decision tree with gini and entropy criterion for different max\_depth:



When max\_depth is larger than 20, “Entropy” outperforms “Gini”, but what should we focus on is the peak of the graph (i.e. for max\_depth around 10).

Here is the graph after zooming bigger on that region:



It shows that “Gini” is better than “Entropy” in this region.

## Results:

With removing the feature “Surname” and using “Gini” with  $\text{max\_depth} = 7$ , the highest f1\_score can be up to **0.597**.



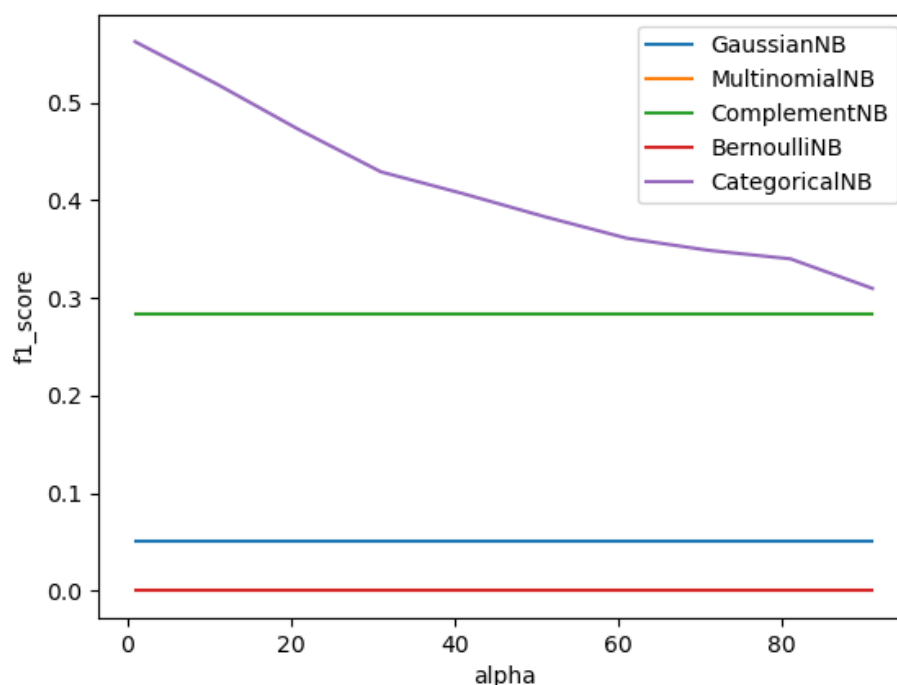
# Bayes

## Experimental evaluations:

In sklearn, there are 5 different Bayes classifiers. When alpha is a positive number, the Gaussian NB is the only Bayes classifier without Laplace while the others are 4 different Bayes classifiers with Laplace.

Before doing any feature selection, we use all the given attributes except “RowNumber” and “Balance” since these two attributes will generate errors when we are using the library of `sklearn.naive_bayes.CategoricalNB`.

Let’s investigate into which NB classifier performs the best.

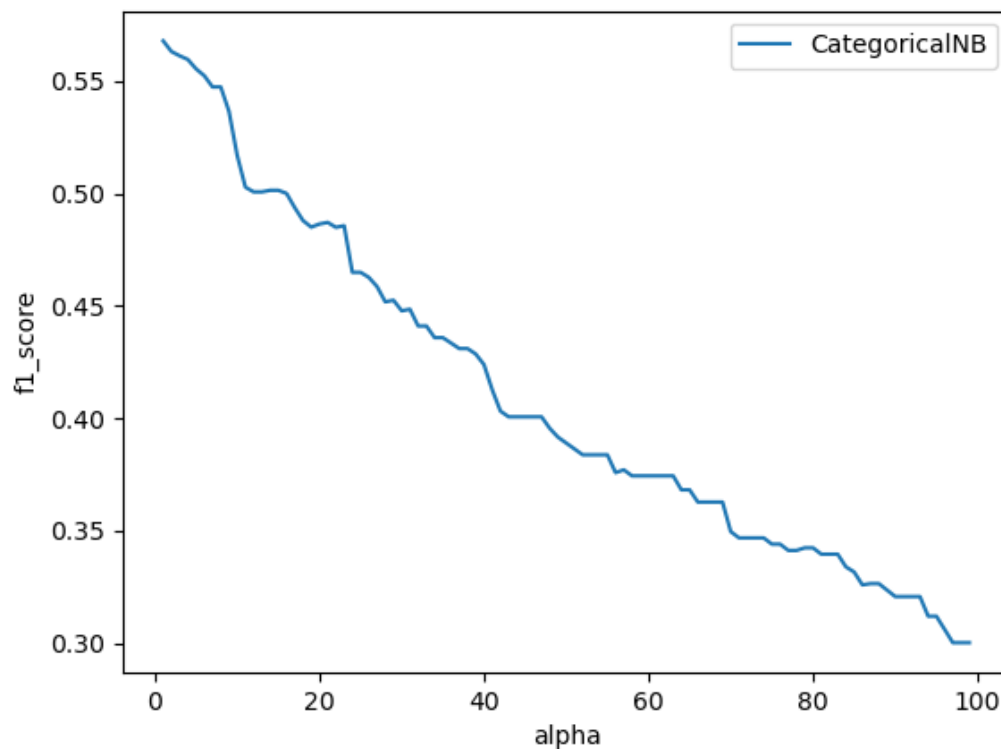


(Note: GaussianNB does not have parameter alpha.)

From the graph above, it is obvious to show that CategoricalNB performs the best with different choices of alpha. Therefore, we choose CategoricalNB (with Laplace).

For feature selection, we only choose the attributes “Geography” , “Gender” , “Age” , “NumOfProducts” and “IsActiveMember” by human testing since without any of those attributes, it will worsen the f1\_score of CategoricalNB.

Then, we tune the alpha from the range 1 to 100 to see how it will affect the f1\_score of Categorical NB (see the graph below):



From the graph above, when  $\alpha = 1$ , CategoricalNB performs the best.

## Results:

When we use CategoricalNB (with Laplace) , select features “Geography” , “Gender” , “Age” , “NumOfProducts” and “IsActiveMember” , and choose  $\alpha = 1$ , the corresponding f1\_score is **0.5678704856787049**.

# EnsembleMethod

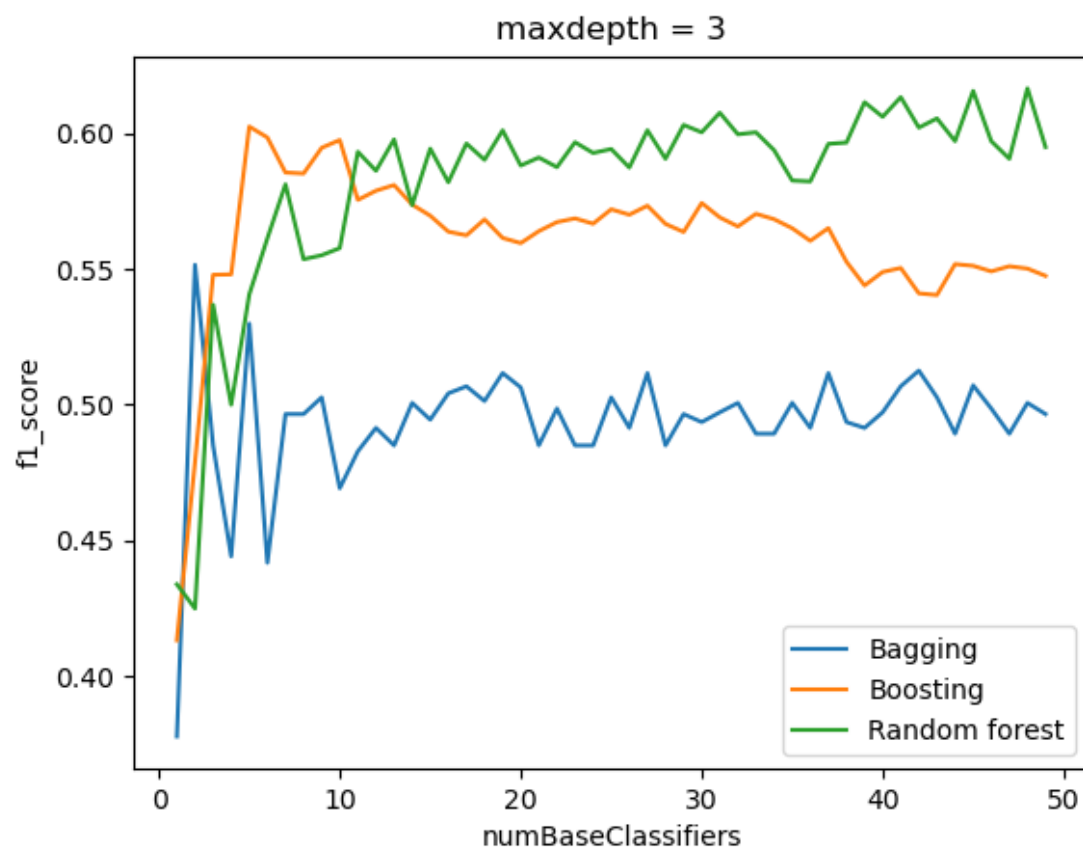
## Experimental evaluations:

We use `preprocess.scale` as a data preprocessing method to scale down the data.

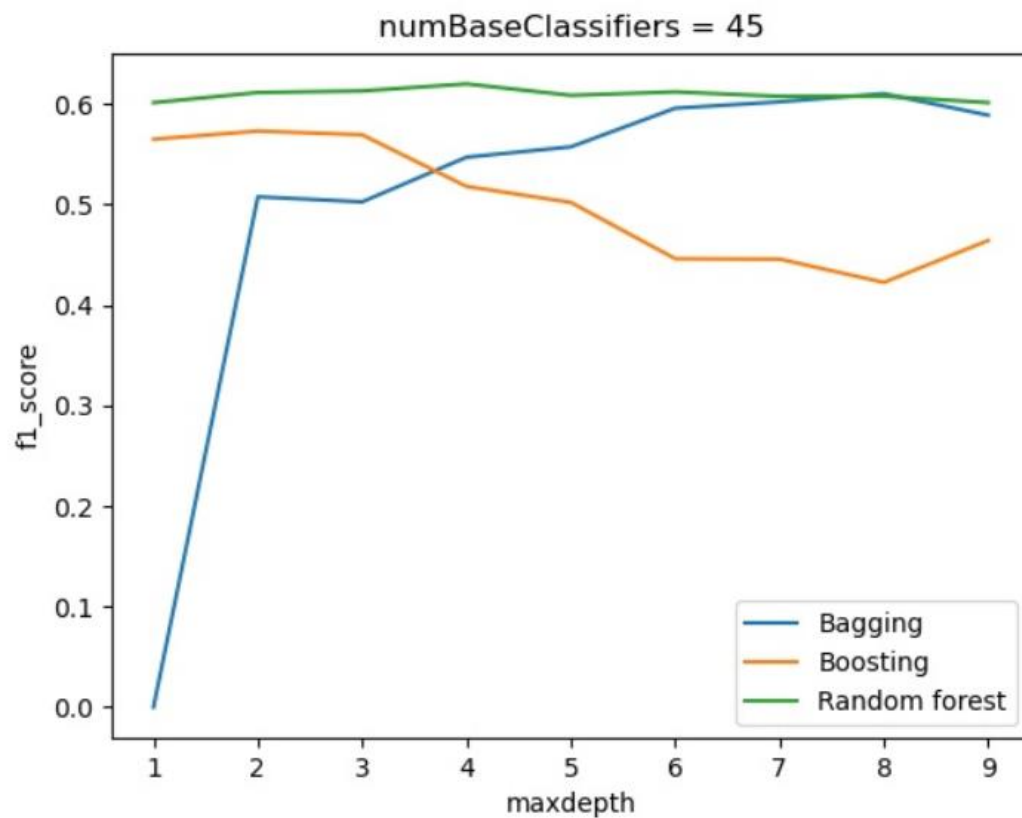
For feature selection, we choose all the features but exclude “CustomerID” and “Surname” since they are irrelevant features.

Let’s find the optimal `numBaseClassifiers` and `maxdepth` one by one.

Suppose when we fix `maxdepth` at random value, we can see that Random Forest performs the best when `numBaseClassifiers` = 45.



Now, when numBaseClassifiers = 45, with maxdepth in range 1 to 10, Random forest performs the best when maxdepth = 4.



## Results:

When we use preprocessing.scale to preprocess the data, select all features except “CustomerID” and “Surname”, choose “Random Forest” with maxdepth = 4 and numBaseClassifiers = 45, the f1\_score can be **0.62**.

# Kernel Approximation

## Experimental evaluations:

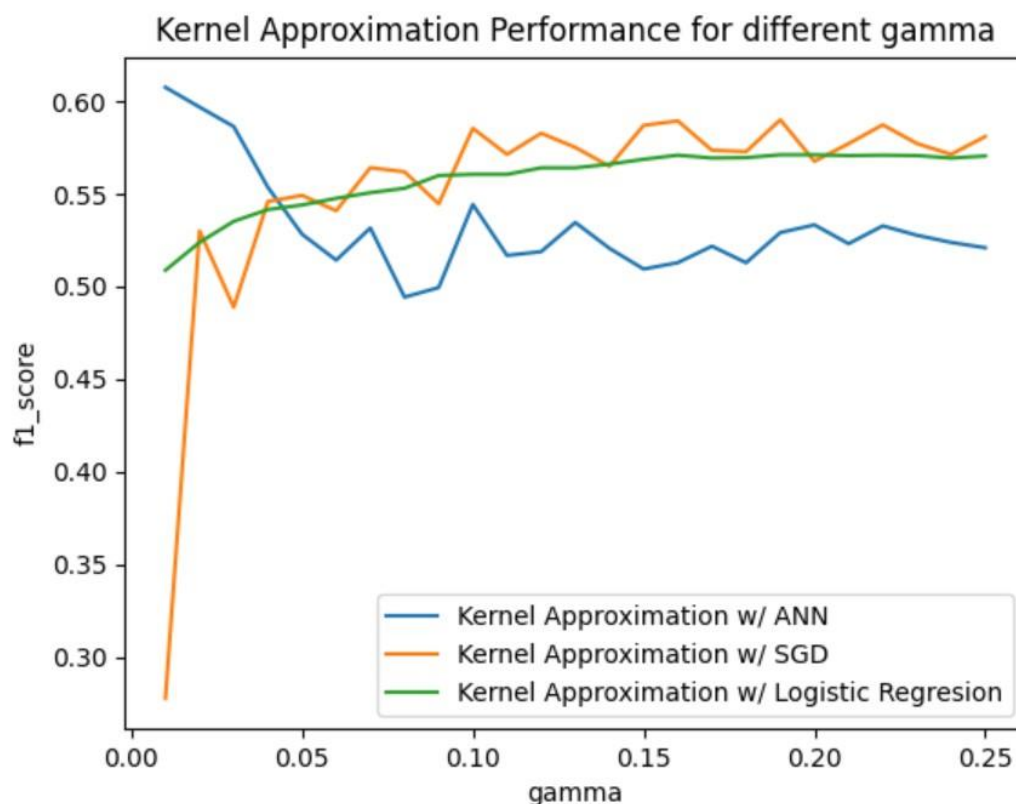
We apply the kernel approximation technique on different algorithms and test their f1-score with different gamma, the result is shown below.

**Parameters:** n\_components: 10000

**ANN:** MLPClassifier(hidden\_layer\_sizes=(10,10,10), solver='adam', activation='tanh', max\_iter=5000, random\_state=1)

**SGD:** SGDClassifier(max\_iter = 1000, random\_state=1)

**Logistic Regression:** LogisticRegression(class\_weight='balanced', C=1, max\_iter=5000, random\_state=1)

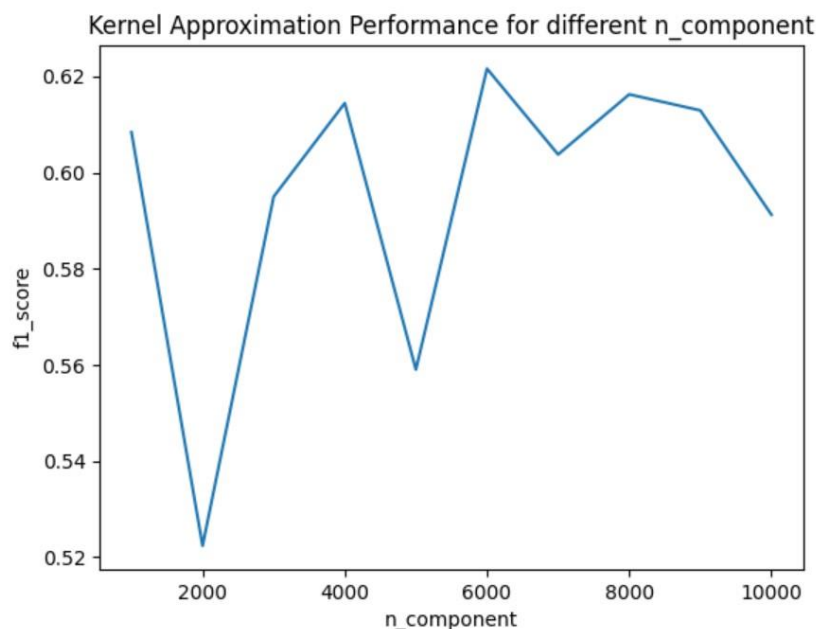


From the graph above, Kernel Approximation with ANN performs the best when gamma = 0.01, reaching a f1-score of 0.6076555023923444.

We do further testing on `n_components` and the result is as follows.

**Parameters:** `gamma = 0.01`

**Classifier:** `MLPClassifier(hidden_layer_sizes=(10,10,10),solver='adam', activation='tanh', max_iter=5000, random_state=1)`



We can observe that when `n_component = 6000`, ANN with Kernel Approximation performs the best, achieving f1-score of 0.6216216216216216.

## Results:

When we use `preprocessing.scale` to preprocess the data, select all features except “CustomerID” and “Surname” . And then, we used MLP classifier with `hidden_layer_sizes=(10,10,10)`, `solver='adam'`, `activation='tanh'`, `max_iter=5000` and Kernel Approximation with `gamma = 0.01`, `n_component = 6000`, the f1-score can be 0.6216.

# XGBoost

## Experimental evaluations:

As XGBoost runs really fast, we can first run through all combinations with default parameters and get the combinations with high f1-score. We have run 4 tests:

Original data

0.6260869565217393	['CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.62266500622665	['CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember']
0.6180469715698395	['RowNumber', 'CreditScore', 'Geography', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember', 'EstimatedSalary']
0.6177215189873418	['RowNumber', 'CustomerId', 'CreditScore', 'Geography', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.6176836861768369	['RowNumber', 'Geography', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']

With preprocessing.scale

0.6277915632754343	['CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.62266500622665	['CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember']
0.6173149309912169	['RowNumber', 'CustomerId', 'CreditScore', 'Geography', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'IsActiveMember']
0.6173149309912169	['RowNumber', 'CustomerId', 'CreditScore', 'Geography', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.6169154228855722	['CustomerId', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember']

With preprocessing.scale and PCA(n\_components=6)

0.5414507772020725	['Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember', 'EstimatedSalary']
0.5395683453237411	['Geography', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.5321336760925449	['Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'IsActiveMember']
0.5301507537688442	['CreditScore', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember']
0.5260545905707196	['Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'IsActiveMember']

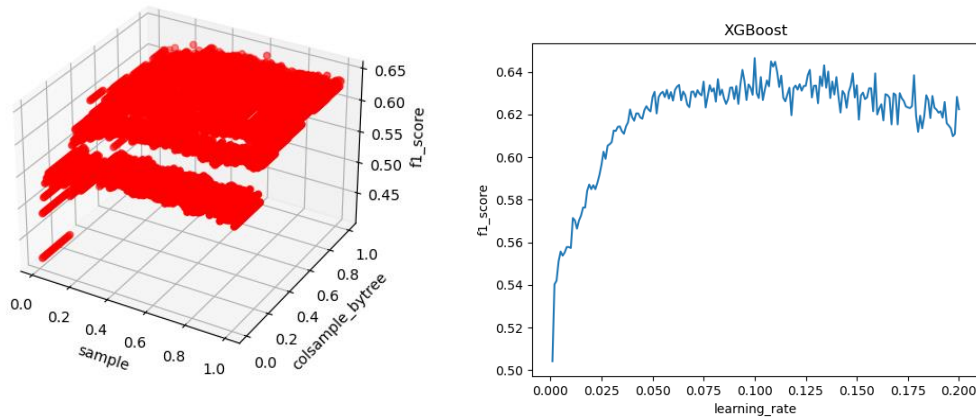
With preprocessing.scale and PCA(n\_components=8)

0.5260347129506008	['CreditScore', 'Gender', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'IsActiveMember', 'EstimatedSalary']
0.5191040843214756	['CustomerId', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember', 'EstimatedSalary']
0.5126162018592298	['CreditScore', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember', 'EstimatedSalary']
0.5112582781456954	['CustomerId', 'CreditScore', 'Age', 'Tenure', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']
0.5078125000000000	['RowNumber', 'CustomerId', 'CreditScore', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember']

We can see that using PCA will reduce the f1-score, so we do not consider PCA. Moreover, the combination ['CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard', 'IsActiveMember'] achieved the highest f1-score both in original data and data with preprocessing.scale. Hence, we use this combination for further testing.



First, we test for data with preprocessing.scale which has the highest f1-score. We tune the parameters one by one, in sequence of n\_estimators → param\_max\_depth, min\_child\_weight → gamma → subsample, colsample\_bytree → reg\_alpha → reg\_lambda → learning\_rate.



The results as follows:

Parameter(s)	Result	f1-score
(Original)	---	0.6277915632754343
n_estimators	217	0.6341463414634146
param_max_depth, min_child_weight	3, 1	0.6341463414634146
gamma	0	0.6341463414634146
subsample, colsample_bytree	0.62, 1	0.6439854191980559
reg_alpha	0	0.6439854191980559
reg_lambda	0.6	0.6464891041162227
learning_rate	0.1	0.6464891041162227

Resulting f1-score: 0.6464891041162227

We do the same things on data without preprocessing.scale (original data):

Parameter(s)	Result	f1-score
(Original)	---	0.6260869565217393
n_estimators	364	0.6308068459657702
param_max_depth, min_child_weight	3, 4	0.6359223300970875
gamma	0.491	0.6373626373626373
subsample, colsample_bytree	0.77, 0.63	0.6397058823529411
reg_alpha	0.339	0.642156862745098
reg_lambda	1	0.642156862745098
learning_rate	0.1	0.642156862745098

Resulting f1-score: 0.642156862745098

## Results:

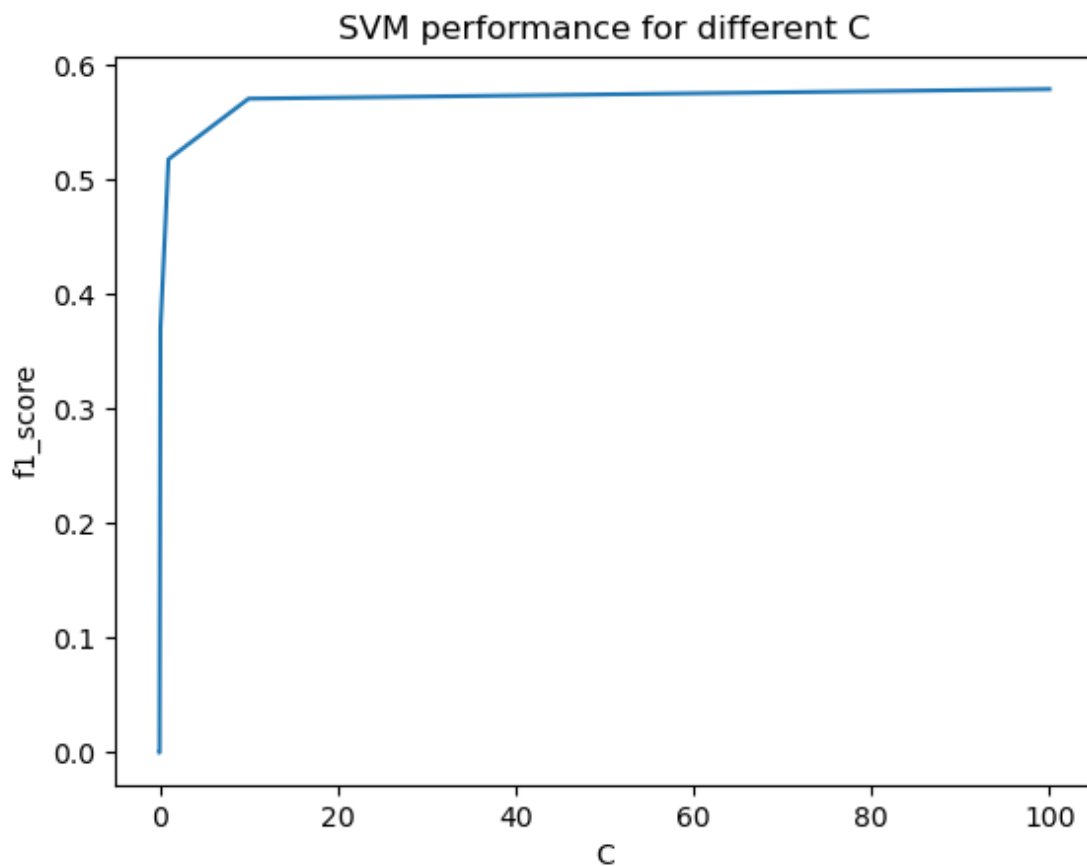
For data preprocessing, we use preprocessing.scale to scale down the dataset. With selecting features 'CreditScore', 'Geography', 'Gender', 'Age', 'Balance', 'NumOfProducts', 'HasCrCard' and 'IsActiveMember', and using the optimal parameters, which are n\_estimators=217, param\_max\_depth=3, min\_child\_weight=1, gamma=0, subsample=0.62, colsample\_bytree=1, reg\_alpha=0, reg\_lambda=0.6 and learning\_rate=0.1, f1-score can be **0.6464891041162227**.

# SVM

## Experimental evaluations:

Preprocessing method: preprocessing.scale

Feature selection: Use all features without “Surname”



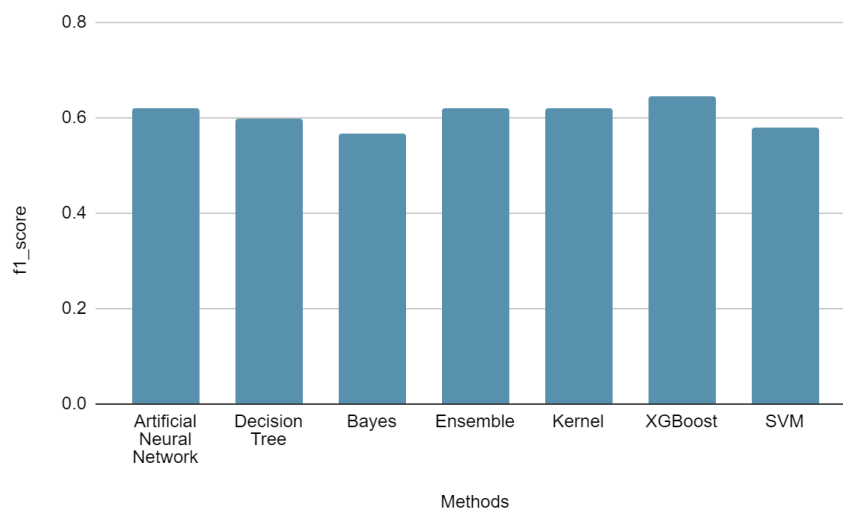
Parameter choice: C=100, kernel='poly'

## Results:

When we use preprocessing.scale to preprocess the data, select all features except “Surname” . And then, we choose C=100 and ‘poly’ for kernel, f1\_score: 0.5790139064475348.

## Conclusions:

Methods	f1_score
Artificial Neural Network	0.62162162162162
Decision Tree	0.5972850678733032
Bayes	0.5678704856787
Ensemble	0.6217870257037944
Kernel	0.62162162162162
XGBoost	0.6464891041162227
SVM	0.5790139064475348



We have tried several methods with trying different data preprocessing methods, selecting different combinations of features, and tuning the parameters to maximize the f1-score of the models. All of them have the f1-score larger than 0.56, and the most out-standing one is XGBoost. Its f1-score can be **0.6464891041162227**.