

# Kimia Farma Performance Analytics

## 2020-2023

Transactions

672,5 rb

Branches

1,7 rb

Provinces

31

Provinces

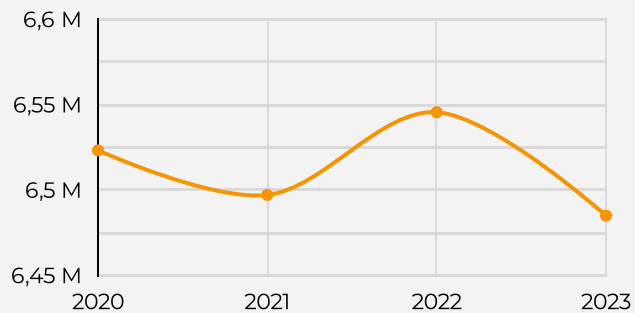
Branches

### Profit Map



### Profit Trend

Year ▾	Profit	Transactions
2023	Rp6.485.061.789	167.468
2022	Rp6.545.615.756	168.642
2021	Rp6.497.142.676	167.697
2020	Rp6.523.302.260	168.651



### Top 10 Provinces

Based on Net Sales	
10 Teratas - Provinsi	Net Sales
Jawa Barat	94.869.594.875
Sumatera Utara	22.952.159.897
Jawa Tengah	22.248.101.144
Jawa Timur	16.627.080.704
Sulawesi Utara	15.902.759.535
Sumatera Barat	15.314.406.695
Aceh	10.467.971.437
Nusa Tenggara Bar...	10.036.738.806
Kalimantan Timur	9.714.536.616
Riau	9.354.616.403

Based on Transaction	
10 Teratas - Provinsi	Transactions
Jawa Barat	198.723
Sumatera Utara	48.178
Jawa Tengah	46.494
Jawa Timur	34.766
Sulawesi Utara	33.339
Sumatera Barat	32.014
Aceh	21.825
Nusa Tenggara Bar...	21.069
Kalimantan Timur	20.243
Riau	19.607

### Top 5 Highest Rating Branches

5 Teratas - kota	Rating Cabang
Samarinda	4,63
Pematangsiantar	4,63
Cikampek	4,62
Medan	4,62
Cilacap	4,61

### Top 5 Highest Selling Products

5 Teratas - Product Name	Transactions
Psycholeptics drugs, Hypnotics and sedatives drugs	132.412
Psycholeptics drugs, Anxiolytic drugs	105.148
Other analgesics and antipyretics, Salicylic acid and derivatives	83.581
Other analgesics and antipyretics, Pyrazolones and Anilides	56.936
Drugs for obstructive airway diseases	88.290