

Andras Peter Romanek

React Developer focused on process automation and CRM solutions

Mob: +31 6 3075 2254

E-mail: romanekandras@gmail.com

Skype: romanek.andras

Web: www.linkedin.com/in/andrasromanek/
www.andrasromanek.com



TECH STACK:

- VBA
- HTML
- CSS
- JavaScript
- React
- Bootstrap
- JQuery
- VS Code
- Node.js
- Mongo DB
- Firebase DB
- MS Power BI
- GitHub

MOST RECENT PROJECT: <https://moby-dick-demo.web.app/>

A CRM project based on my experience in sales. Built with React (HTML, CSS, JavaScript).

First feature package is filtering customer-list based on priority and call due date.

Second layer is a detailed view of each customer featuring client interests, interaction history etc.

Project is in an early stage, as the main goal is to connect customer demand with supply options and generate sales offers tailored to customers interests, geographical location and payment term.

Already developed those features in MS Excel using VBA, now I'm developing the same features in React for scalability.

RECENT WORK EXPERIENCE:

NCT Holland B.V. – Breda

July 2018

Present day

Account Manager for Poland, Hungary and the Baltics

Working on optimization of incoming offer processing, CRM system implementation, automated offer generation. Improving sales related processes. Selling plastic commodities to a portfolio of customers.

GE Industrial Finance WCS TPS (former GE Capital) – Breda

September 2016 March 2018

Account Manager / Country Leader

Working on CRM implementation throughout the team. Driving the commercial roll out of GE's Supply Chain Finance platform in the DACH and CEE region.

Granada IT Components Europe BV – Rotterdam

November 2015 June 2016

Intel Server Components Trader

Maintaining the CRM, managing RMA and payment. Managing existing foreign customers in CEE, CIS.

EDUCATION:

MA in Economics.

Corvinus University of Budapest, Hungary.

June 2011

LANGUAGE SKILLS:

- English fluent
- German fluent
- Polish mother tongue
- Dutch intermediate
- Hungarian mother tongue
- Russian fluent

HOBBIES: Traveling, martial arts, sports, self development.

OTHER: Mensa HungarIQa certification of above 135 IQ