

Andras Peter Romanek

React Developer focused on process automation and CRM solutions

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TECH STACK:

- JavaScript
- HTML
- CSS
- VBA
- React
- Bootstrap
- JQuery
- VS Code
- Node.js
- Mongo DB
- Firebase DB
- MS Power BI

MOST RECENT PROJECT: <https://moby-dick-demo.web.app/>

A CRM project based on my previous experience in sales using React and Firebase (HTML, CSS, JavaScript).

First part is focused on filtering customer-list based on priority and call due date.

Second part is focused on a detailed view of each customer featuring client interests, interaction history etc.

Project is in an early stage, as the main goal is to connect customer demand with supply options and generate sales offers tailored to customers interests, geographical location and payment term.

I have already done this with Excel VBA, now I'm developing the same features in React for scalability.

WORK EXPERIENCE:

NCT Holland B.V. – Breda

July 2018

July 2020

Account Manager for Poland, Hungary and the Baltics

Working on optimization of incoming offer processing, CRM system implementation, automated offer generation. Improving sales related processes. Selling plastic commodities to a portfolio of customers.

GE Industrial Finance WCS TPS (former GE Capital) – Breda

September 2016 March 2018

Account Manager / Country Leader

Working on CRM implementation throughout the team. Driving the commercial roll out of GE's Supply Chain Finance platform in the DACH and CEE region.

Granada IT Components Europe BV – Rotterdam

November 2015 June 2016

Intel Server Components Trader

Maintaining the CRM, managing RMA and payment. Managing existing foreign customers in CEE, CIS. Generating new business via sourcing and sales of Server Components.

EDUCATION:

MA in Economics.

Corvinus University of Budapest, Hungary.

June 2011

LANGUAGE SKILLS:

- English fluent
- Dutch intermediate
- German fluent
- Hungarian mother tongue
- Polish mother tongue
- Russian fluent

HOBBIES: Traveling, martial arts, sports, self development.

OTHER: Mensa Hungary IQa certification of above 135 IQ