

# Overview Report - Orders



ORDERS

1.012



SELLERS

10



AREA

20



CAT

2

✓ REGION

🔍 Digita per effettuare la ricerca

- ✓ Veneto
- ✓ Valle d'Aosta
- ✓ Umbria
- ✓ Trentino Alto Adige
- ✓ Toscana
- ✓ Sicilia
- ✓ Sardegna

✓ SELLER

🔍 Digita per effettuare la ricerca

- ✓ Zucchi Livio
- ✓ Ungori Alba
- ✓ Rossi Alessandro
- ✓ Noccori Silvano
- ✓ Melli Maria
- ✓ Longhi Aldo
- ✓ Lelli Anna

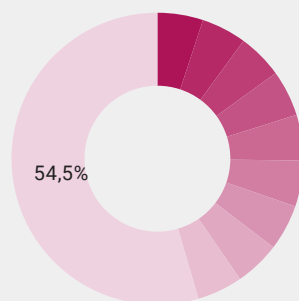
✓ CAT

🔍 Digita per effettuare la ricerca

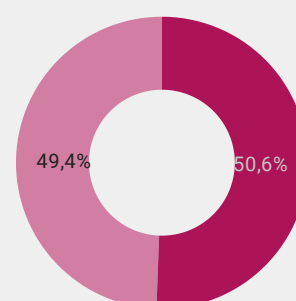
✓ Moto

✓ Auto

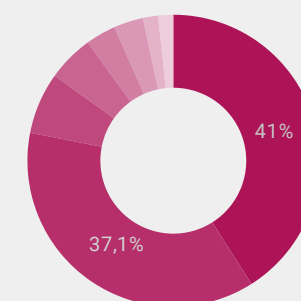
ORDER BY REGION



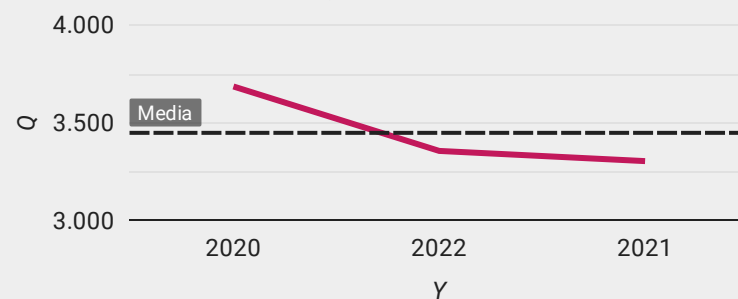
ORDER BY CATEGORY



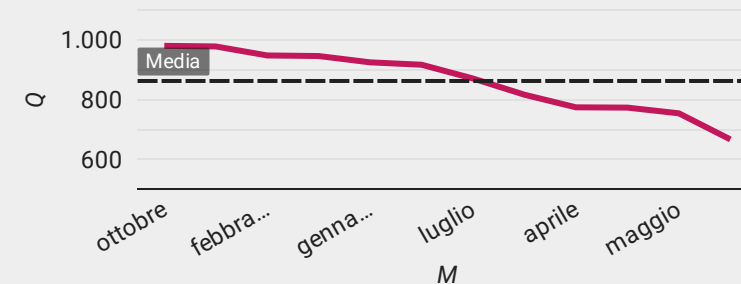
ORDER BY PRODUCT



# Orders by Trend (Y)



# Orders by Trend (M)



Q ORDER BY DATE

	TRIMESTER	Y	REGION	Q
1.	T4	2020	Abruzzo	146
2.	T1	2022	Sardegna	144
3.	T3	2020	Umbria	110
4.	T1	2021	Marche	107
5.	T3	2021	Abruzzo	105
6.	T2	2020	Valle d'Aosta	104
7.	T3	2022	Calabria	102

# Overview Report - Regions



ORDERS  
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REVENUE  
53.371 €



AREA  
20



CAT  
2

## REVENUE BY REGION

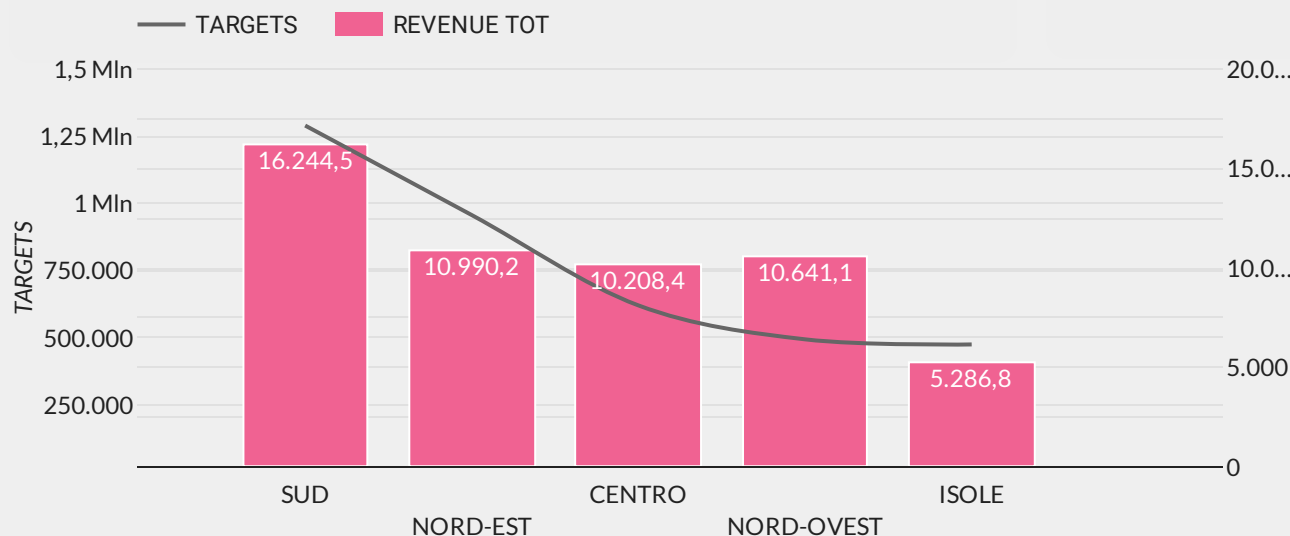
	REGION	TARGET	REVENUE
1.	Abruzzo	256.800	3.211,3
2.	Sardegna	260.133,9	3.081,2
3.	Marche	107.983,9	3.060
4.	Liguria	112.934,5	2.970,2
5.	Valle d'Aosta	245.231,7	2.968,7
6.	Trentino Alto Adige	238.935,5	2.928,9
7.	Veneto	239.927,1	2.853,7
8.	Calabria	237.478,7	2.704,4
9.	Puglia	241.491,8	2.699,1

1 - 10 / 20

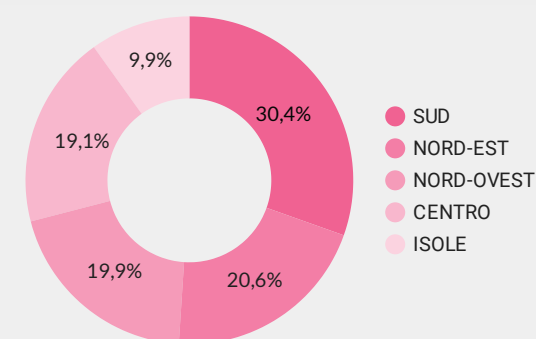
## REVENUE MAPPING



## TARGET VS. REVENUE



## % REVENUE BY AREA



### REGION

Q Digita per effettuare la ricerca

- ☒ Veneto
- ☒ Valle d'Aosta
- ☒ Umbria
- ☒ Trentino Alto Adige
- ☒ Toscana
- ☒ Sicilia

### AREA GEO.

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- ☒ SUD
- ☒ NORD-OVEST
- ☒ NORD-EST
- ☒ ISOLE
- ☒ CENTRO

# Overview Report - Sellers



ORDERS  
1.012



SELLERS  
10



REVENUE  
53.371 €



CAT  
2

☒ SELLER

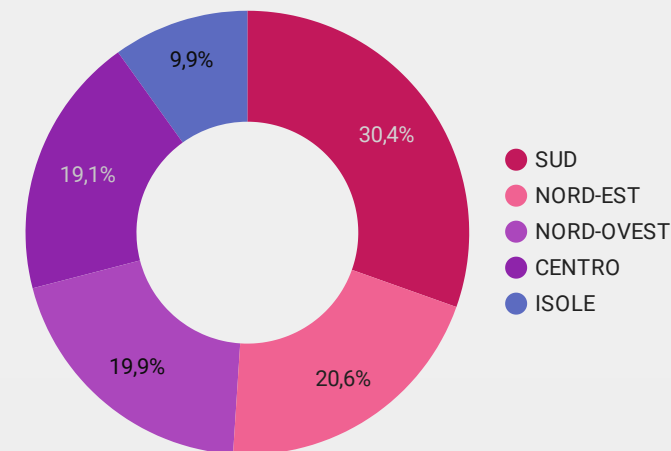
- ☒ Zucchi Livio
- ☒ Ungori Alba
- ☒ Rossi Alessandro
- ☒ Noccori Silvano
- ☒ Melli Maria
- ☒ Longhi Aldo
- ☒ Lelli Anna
- ☒ Gotti Leo
- ☒ Gorgini Luca
- ☒ Fove Anna

## OVERVIEW SELLER

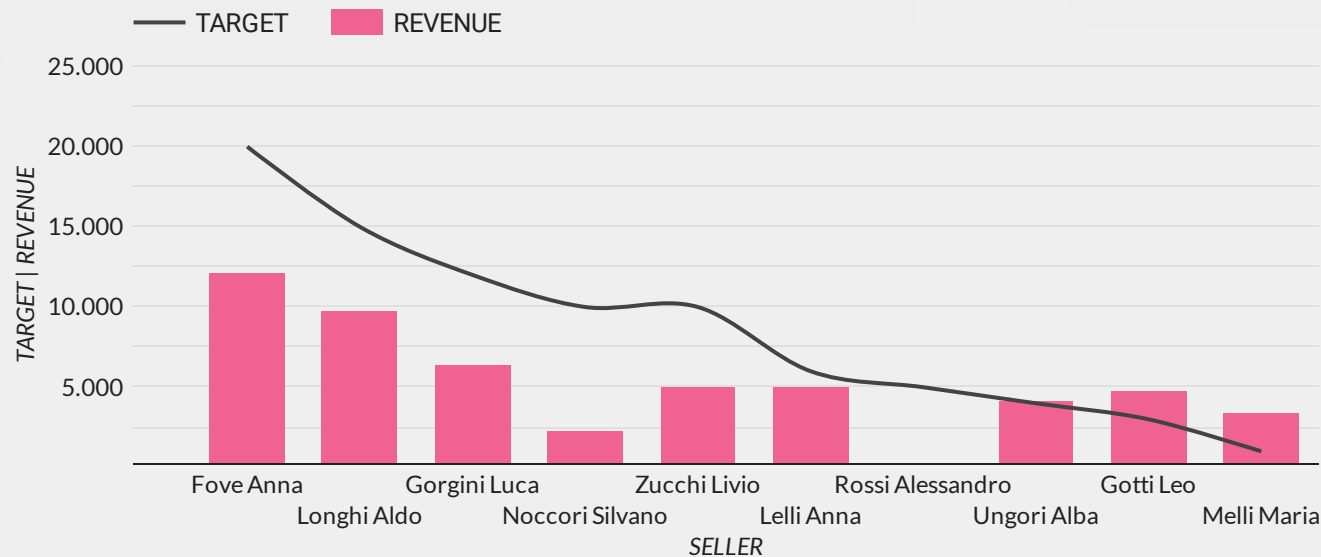
	SELLER	TARGET	TOTAL REVENUE ▾	DELTA %
1.	Fove Anna	20.000	12.164,52	-0,39
2.	Longhi Aldo	15.000	9.806,05	-0,35
3.	Gorgini Luca	12.000	6.424,45	-0,46
4.	Zucchi Livio	10.000	5.060,24	-0,49
5.	Lelli Anna	6.000	5.058,59	-0,16
6.	Gotti Leo	3.000	4.813,55	0,6
7.	Ungori Alba	4.000	4.176,95	0,04

1 - 10 / 10 < >

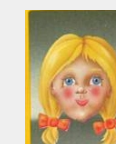
## SELLER REVENUE BY AREA



## SELLER REVENUE vs. TARGET



## TOP 3 SELLERS REVENUE vs. TARGET



MELLI MARIA



GOTTI LEO



UNGORI ALBA

