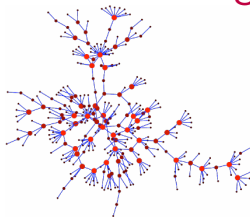


01RMHNG-03RMHPF-01RMING

Network Dynamics

Week 9 – Part I

Introduction to Strategic Games

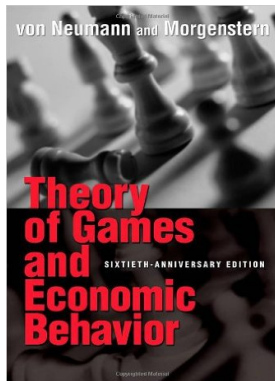


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Torino, November 28, 2024

Non-cooperative strategic games

- ▶ Historical remarks
- ▶ Fundamental examples
- ▶ Formal definitions (strategy, best response, Nash equilibrium)
- ▶ More discrete and continuous examples

The birth of Game Theory



- ▶ 1713: Waldegrave, card games
- ▶ 1838: Cournot, theory of duopolies
- ▶ 1913: Zermelo, chess optimal strategy
- ▶ 1928: Von Neumann, dominant strategy
- ▶ 1944: Von Neumann and Morgenstern
Theory of games and economic behavior
- ▶ game theory develops during cold war

Game Theory

John Forbes Nash (1928-2015)



- ▶ 1950: *Non-cooperative games*
PhD Thesis (Princeton)
- ▶ 1950: *Equilibrium points in n -person games* PNAS
- ▶ 1950: *The bargaining problem*
Econometrica
- ▶ 1951: *Non-cooperative games*
Annals of Mathematics
- ▶ 1953: *Two-person Cooperative Games*
Econometrica
- ...

▶ 1994 Nobel Price for Economics: Harsanyi, Nash, and Salten

Impact of Game Theory

in Economics:

- ▶ 1994 Nobel Price for Economics: Harsanyi, Nash, and Salten
- ▶ 2005 Nobel Price for Economics: Shelling and Aumann
- ▶ 2007 Nobel Price for Economics: Hurwicz, Maskin, and Myerson
- ▶ 2012 Nobel Price for Economics: Roth and Shapley
- ▶ 2014 Nobel Price for Economics: Tirole
- ▶ 2021 Nobel Price for Economics: Milgrom and Wilson

and many other fields:

- ▶ Political Sciences: Downs (1957), Cuban missile crisis (1962)
- ▶ Biology: evolutionary game theory, John Maynard Smith (1970s)
- ▶ Computer Science: semantics, algorithmic mechanism design,
- ▶ Engineering: multi-agent systems, Internet, networks
- ▶ Machine Learning, Artificial Intelligence: GANs, AI planning, ...

The Prisoner Dilemma



Frank and Cora get arrested and are accused of a crime.

They get questioned separately and offered the same deal:

- ▶ if they both confess, each of them gets sentenced to **3 years**
- ▶ if only one confesses (s)he gets **free**, the other one gets **5 years**
- ▶ if neither of them confesses, they get **1 year** each (a minor crime)

Formalizing the Prisoner Dilemma

		Cora's choice			
		<div>↙ ↘</div>			
Frank's choice	↗ ↘	CONFESS	SILENT	CONFESS	SILENT
CONFESS		-3	0	-3	-5
SILENT		-5	-1	0	-1

Dominant Strategies in Prisoner Dilemma

F \ C		CONFESS	SILENT
		CONFESS	SILENT
C	CONFESS	-3, -3	-5, 0
	SILENT	0, -5	-1, -1

- ▶ whatever Cora does, Frank is better off confessing
- ▶ Confess is a **dominant strategy** for Frank

Dominant Strategies in Prisoner Dilemma

F \ C		C	
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C	CONFESS	-3 -3	-5 0
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- ▶ whatever Frank does, Cora is better off confessing
- ▶ Confess is a **dominant strategy** for Cora

Nash Equilibrium in Prisoner Dilemma

		C	
		CONFESS	SILENT
F	C	-3, -3	-5, 0
	S	0, -5	-1, -1

- ▶ for both confessing is dominant strategy
- ▶ both have **no incentive to deviate unilaterally**
- ▶ if both remained silent, both would be better off

Nash Equilibrium in Prisoner Dilemma

		C	
		CONFESS	SILENT
F	CONFESS	-3 -3	-5 0
	SILENT	0 -5	-1 -1

Key assumptions:

- ▶ game played only once
- ▶ Cora and Frank do not communicate
- ▶ their interest is just to minimize their time in prison

Modified Prisoner Dilemma

F \ C		CONFESS	SILENT
		CONFESS	SILENT
C O N F E S S	C	-3 -3	-5 -2
	S	-2 -5	-1 -1

- ▶ if Cora confesses, Frank is better off confessing
- ▶ if Cora remains silent, Frank is better off remaining silent
- ▶ no dominant strategy, **best response** depends on Cora's choice

Modified Prisoner Dilemma

F \ C		CONFESS	SILENT
		CONFESS	SILENT
C	CONFESS	-3	-5
S	SILENT	-2	-1

- ▶ if Frank confesses, Cora is better off confessing
- ▶ if Frank remains silent, Cora is better off remaining silent
- ▶ no dominant strategy, **best response** depends on Frank's choice

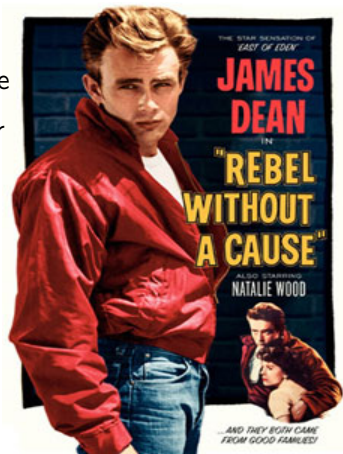
Modified Prisoner Dilemma

		C	
F		CONFESS	SILENT
C O N F E S S	C	-3	-5
	S	-2	-1
S I L E N T	S	-5	-1
	T	-2	-3

- no dominant strategy
- best responses depend on the other player's choice
- 2 Nash equilibria: both have no incentive to deviate unilaterally

The Game of Chicken

- ▶ two cars in collision course
- ▶ each driver can go straight or swerve
- ▶ the one that swerves while the other goes straight is the “chicken”
- ▶ the one that goes straight while the other swerves is the brave
- ▶ if both go straight they both die
- ▶ if both swerve they both lose some appeal but avoid main damage



The Game of Chicken

	SWERVE	STRAIGHT
SWERVE	0, 0	1, -1
STRAIGHT	-1, 1	-100, -100

- ▶ if the other one goes straight better swerve
- ▶ if the other one swerves better go straight
- ▶ **best response** depends on the other player's choice
- ▶ 2 Nash equilibria: **both have no incentive to deviate unilaterally**

The Game of Chicken

	SWERVE	STRAIGHT
SWERVE	0, 0	1, -1
STRAIGHT	-1, 1	-100, -100

- ▶ 1959 B. Russell “Common Sense and Nuclear Warfare”
- ▶ 1973 Maynard Smith and Price, “The logic of animal conflict”
- ▶ 1964 S. Kubrik “Dr. Strangelove”

Basic definitions

- ▶ \mathcal{V} finite set of **players**
- ▶ \mathcal{A}_i set of **actions** (a.k.a. **strategies**) for player i
- ▶ $\mathcal{X} = \prod_{i \in \mathcal{V}} \mathcal{A}_i$ set of **configurations** (a.k.a. strategy profiles)
- ▶ $u_i : \mathcal{X} \rightarrow \mathbb{R}$ **utility function**
- ▶ $x \in \mathcal{X}$ **configuration** (a.k.a. action/strategy profile, or outcome)
- ▶ x_i action played by player i
- ▶ x_{-i} vector of actions played by everyone but i
- ▶ utility of player i when each player j plays action x_j :

$$u_i(x_i, x_{-i}) = u_i(x)$$

$(\mathcal{V}, \{\mathcal{A}_i\}_{i \in \mathcal{V}}, \{u_i\}_{i \in \mathcal{V}})$ is called a **strategic** (a.k.a. **normal form**) **game**

- ▶ game is **zero-sum** if $\sum_i u_i(x) = 0$ for all $x \in \mathcal{X}$

Two-player games

► when $\mathcal{V} = \{1, 2\}$: two utility functions $u_i(r, s)$, for $i = 1, 2$
(r = action played by i and s = action played by opponent of i)

► **Two-player symmetric** game: $u_1(r, s) = u_2(r, s) = \phi(r, s)$
(the role of the two players is exchangeable).

► Table representation for finite action spaces:

rows \leftrightarrow actions of player 1, columns \leftrightarrow action of player 2,
(r, s)-th entry displays the pair $u_1(r, s), u_2(s, r)$

► 2×2 (nonsymmetric) game

	-1	+1
-1	a,e	d,h
+1	c,g	b,f

2×2 symmetric game

	-1	+1
-1	a,a	d,c
+1	c,d	b,b

► Ex.**matching penny**: 2×2 nonsymmetric zero-sum

	-1	+1
-1	+1,-1	-1,+1
+1	-1,+1	+1,-1

Dominant actions

- ▶ Action $x_i \in \mathcal{A}_i$ is **dominant** for player i if

$$u_i(x_i, x_{-i}) \geq u_i(y_i, x_{-i}) \quad \forall y_i \in \mathcal{A}_i, \forall x_{-i} \in \mathcal{X}_{-i}$$

- ▶ **Def.:** A **dominant action equilibrium** is a configuration x in \mathcal{X} s.t.

x_i is a dominant action for every player $i \in \mathcal{V}$

Dominant actions

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- ▶ **Def.:** A **dominant action equilibrium** is a configuration x in \mathcal{X} s.t.

x_i is a dominant action for every player $i \in \mathcal{V}$

- ▶ **Example:** (Confess, Confess) is dominant action equilibrium in the original prisoner dilemma game

	Confess	Silent
Confess	-3,-3	0,-5
Silent	-5,0	-1,-1

- ▶ not so common for a game to admit dominant action equilibrium

Dominance Solvable Games

- ▶ Action x_i in \mathcal{A}_i is **strictly dominated** for player i if $\exists y_i \in \mathcal{A}_i$

$$u_i(x_i, x_{-i}) < u_i(y_i, x_{-i}) \quad \forall x_{-i} \in \mathcal{X}_{-i}$$

- ▶ common knowledge of utilities and rationality result in **iterated elimination** of **strictly dominated** actions
- ▶ game is **dominance solvable** if iterated elimination of strictly dominated actions converges to configuration x^*
- ▶ Example: extended prisoner dilemma

	Confess	Silent	Suicide
Confess	-3,-3	0,-5	-3,-10
Silent	-5,0	-1,-1	-1,-10
Suicide	-10,-3	-10,-1	-10,-10

	Confess	Silent
Confess	-3,-3	0,-5
Silent	-5,0	-1,-1

Best response and pure strategy Nash equilibrium

- ▶ each player i to be interpreted as a rational agent choosing action x_i so as to maximize her utility $u_i(x_i, x_{-i})$
- ▶ player i 's utility $u_i(x_i, x_{-i})$ depends not only on her action x_i but also on the actions of the rest of the players x_{-i}
- ▶ rational choice for a player: **best response**

$$\mathcal{B}_i(x_{-i}) = \operatorname{argmax}_{x_i \in \mathcal{A}_i} u_i(x_i, x_{-i})$$

Best response and pure strategy Nash equilibrium

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- ▶ rational choice for a player: **best response**

$$\mathcal{B}_i(x_{-i}) = \operatorname{argmax}_{x_i \in \mathcal{A}_i} u_i(x_i, x_{-i})$$

Definition: A **pure strategy (P) Nash equilibrium (NE)** for the game $(\mathcal{V}, \mathcal{A}, \{u_i\}_{i \in \mathcal{V}})$ is a configuration $x^* \in \mathcal{X}$ such that

$$x_i^* \in \mathcal{B}_i(x_{-i}^*), \quad \forall i \in \mathcal{V}.$$

- ▶ PNE x^* is a configuration from which no player has **strict incentive** to **unilaterally** change her action
- ▶ PNE x^* is said **strict** if $|\mathcal{B}_i(x_{-i}^*)| = 1$ for every player $i \in \mathcal{V}$

Example 1: Coordination game

- ▶ $|\mathcal{V}| = 2$, $\mathcal{A}_1 = \mathcal{A}_2 = \{\pm 1\}$

$$a > c, \quad b > d$$

	-1	+1
-1	a,a	d,c
+1	c,d	b,b

- ▶ Best response for both: copy the other player

$$\mathcal{B}_i(-1) = -1, \quad \mathcal{B}_i(+1) = +1, \quad i = 1, 2$$

- ▶ Two PNE: $\mathcal{N} = \{(-1, -1), (+1, +1)\}$
- ▶ Positive externality
- ▶ Two PNE not equally good: $a > b \Rightarrow (-1, -1)$ payoff dominant

Example 2: Prisoner's dilemma

- ▶ $|\mathcal{V}| = 2$, $\mathcal{A}_1 = \mathcal{A}_2 = \{\pm 1\}$

$$a > c, \quad b < d$$

	-1	+1
-1	a,a	d,c
+1	c,d	b,b

- ▶ Interpretation: Action $-1 \leftrightarrow$ Betraying, Action $+1 \leftrightarrow$ Silent
- ▶ NOT a coordination game!
- ▶ Best response for both:

$$\mathcal{B}_i(+1) = \mathcal{B}_i(-1) = -1 \quad i = 1, 2$$

- ▶ Betraying $= -1$ is a **dominant** action for both
- ▶ One PNE: $x^* = (-1, -1)$

Example 3: Anti-coordination game

- ▶ $|\mathcal{V}| = 2$, $\mathcal{A}_1 = \mathcal{A}_2 = \{\pm 1\}$

$$a < c, \quad b < d$$

	-1	+1
-1	a,a	d,c
+1	c,d	b,b

- ▶ Best response for both: do the opposite of the other player

$$\mathcal{B}_i(-1) = +1, \quad \mathcal{B}_i(+1) = -1, \quad i = 1, 2$$

- ▶ Two PNE: $\mathcal{N} = \{(-1, +1), (+1, -1)\}$
- ▶ Popular anti-coordination game: Game of Chicken (a.k.a. Hawk-Dove game) where $a > d$. (-1 = Swerve, $+1$ = Straight)

Example 4: Discoordination game

- ▶ $|\mathcal{V}| = 2$, $\mathcal{A}_1 = \mathcal{A}_2 = \{\pm 1\}$

$$a > c, \quad d > b$$

	-1	+1
-1	a,b	c,d
+1	c,d	a,b

- ▶ Discoordination game is **not symmetric**
- ▶ Best response

$$\mathcal{B}_1(-1) = \mathcal{B}_2(+1) = -1, \quad \mathcal{B}_1(+1) = \mathcal{B}_2(-1) = +1.$$

- ▶ **No PNE!**
- ▶ Popular example of a discoordination game is the **matching penny game** where $a = d = 1$ and $b = c = -1$.

Example 5: Rock-Scissor-Paper

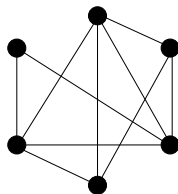
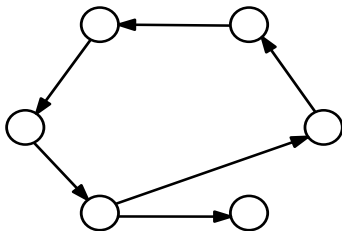
- $|\mathcal{V}| = 2$, $\mathcal{A}_1 = \mathcal{A}_2 = \{R, S, P\}$

	R	S	P
R	0,0	1,-1	-1,1
S	-1,1	0,0	1,-1
P	1,-1	-1,1	0,0

- Zero-sum game
- No PNE!

Example 6: Majority game

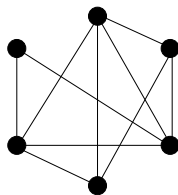
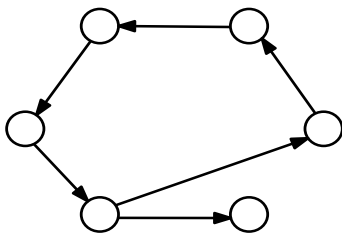
- $|\mathcal{V}| = n$, $\mathcal{A}_i = \{\pm 1\}$ for all i



- Graph $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, $\{\text{nodes}\} = \mathcal{V}$, $\{\text{links}\} = \mathcal{E} \subseteq \mathcal{V} \times \mathcal{V}$
- **Adjacency** matrix $A \in \mathbb{R}^{\mathcal{V} \times \mathcal{V}}$: $A_{ij} = \begin{cases} 1 & \text{if } (i,j) \in \mathcal{E} \\ 0 & \text{if } (i,j) \notin \mathcal{E} \end{cases}$
- \mathcal{G} undirected if $A' = A$
- Utilities:

$$u_i(x_i, x_{-i}) = \sum_j A_{ij} x_i x_j$$

Example 6: Majority game (cont'd)



- Utilities:

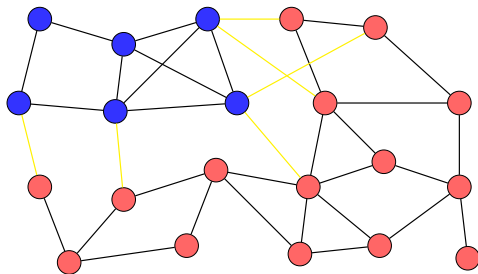
$$u_i(x_i, x_{-i}) = \sum_j A_{ij} x_i x_j$$

- Best response: follow **majority** of (out-)neighbors

$$B_i(x_{-i}) = \begin{cases} -1 & \text{if } \sum_j A_{ij} x_j < 0 \\ \{\pm 1\} & \text{if } \sum_j A_{ij} x_j = 0 \\ +1 & \text{if } \sum_j A_{ij} x_j > 0 \end{cases}$$

- **Consensus** configurations $x^* = \pm \mathbb{1}$ are PNE on every \mathcal{G}
- Does the majority game admit any **coexistent** PNE $x^* \neq \pm \mathbb{1}$?

Example 6: Majority game (cont'd)



► $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, adjacency matrix A

► Subset of nodes $\mathcal{U} \subseteq \mathcal{V}$ **cohesive** if $\sum_{j \in \mathcal{U}} A_{ij} \geq 1/2, \forall i \in \mathcal{U}$

► **Proposition** [Morris, '00]: For majority game on \mathcal{G}

$x^* = \mathbb{1}_{\mathcal{U}} - \mathbb{1}_{\mathcal{V} \setminus \mathcal{U}}$ is a PNE $\iff \mathcal{U}$ and $\mathcal{V} \setminus \mathcal{U}$ both cohesive

Example 7: Minority game

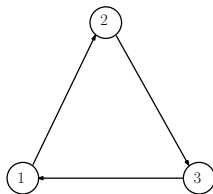
- ▶ $|\mathcal{V}| = n$, $\mathcal{A}_i = \{\pm 1\}$ for all i
- ▶ $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, adjacency matrix A
- ▶ Utilities:

$$u_i(x_i, x_{-i}) = - \sum_j A_{ij} x_i x_j$$

- ▶ Best response: follow **minority** of out-neighbors

$$\mathcal{B}_i(x_{-i}) = \begin{cases} +1 & \text{if } \sum_j A_{ij} x_j < 0 \\ \{\pm 1\} & \text{if } \sum_j A_{ij} x_j = 0 \\ -1 & \text{if } \sum_j A_{ij} x_j > 0 \end{cases}$$

- ▶ **NO PNEs** for general directed \mathcal{G}



Example 7: Minority game (cont'd)

► $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, adjacency matrix A

► Utilities:

$$u_i(x_i, x_{-i}) = - \sum_j A_{ij} x_i x_j$$

► Best response: follow **minority** of out-neighbors

$$B_i(x_{-i}) = \begin{cases} +1 & \text{if } \sum_j A_{ij} x_j < 0 \\ \{\pm 1\} & \text{if } \sum_j A_{ij} x_j = 0 \\ -1 & \text{if } \sum_j A_{ij} x_j > 0 \end{cases}$$

► **NO PNEs** for general directed \mathcal{G}

► **Proposition:** \mathcal{G} **undirected** \Rightarrow Minority game has at least 1 PNE

Example 7: Minority game (cont'd)

► $\mathcal{G} = (\mathcal{V}, \mathcal{E})$, adjacency matrix A

► Utilities:

$$u_i(x_i, x_{-i}) = - \sum_j A_{ij} x_i x_j$$

► Best response: follow **minority** of out-neighbors

$$B_i(x_{-i}) = \begin{cases} +1 & \text{if } \sum_j A_{ij} x_j < 0 \\ \{\pm 1\} & \text{if } \sum_j A_{ij} x_j = 0 \\ -1 & \text{if } \sum_j A_{ij} x_j > 0 \end{cases}$$

► **NO PNEs** for general directed \mathcal{G}

► **Proposition:** \mathcal{G} **undirected** \Rightarrow Minority game has at least 1 PNE

► **Proof:** Define $\Phi(x) = \frac{1}{2} \sum_{j,k \in \mathcal{V}} A_{jk} x_j x_k$. Observe that $x_{-i} = y_{-i}$
 $\Rightarrow \Phi(y) - \Phi(x) = (y_i - x_i) \frac{1}{2} \left(\sum_k A_{ik} x_k + \sum_j A_{ji} x_j \right) = u_i(y) - u_i(x)$

Then, $x^* \in \operatorname{argmax}\{\Phi(x) : x \in \mathcal{X}\}$ is a PNE. (will be generalized)

Example 8: Quadratic Game

- ▶ n players with action space $\mathcal{A}_i = \mathbb{R}$ and utilities

$$u_i(x) = h_i x_i - \frac{1}{2} x_i^2 + \beta x_i \sum_{j \neq i} W_{ij} x_j$$

- ▶ The best response of player i is linear

$$\mathcal{B}_i(x_{-i}) = h_i + \beta \sum_{j \neq i} W_{ij} x_j$$

- ▶ Nash equilibria are the solutions of linear system

$$x = h + \beta W x$$

- ▶ If $\beta \rho(W) < 1$, the game has a unique Nash equilibrium given by

$$x^* = (I - \beta W)^{-1} h \quad x_i^* = \sum_{k \geq 0} \beta^k \sum_j (W^k)_{ij} h_j$$

Example 9: Cournot oligopoly

- ▶ A. A. Cournot (1801-1877) philosopher and mathematician
- ▶ $n \geq 2$ firms producing a **homogeneous good** for the **same market**
- ▶ $x_i \in \mathcal{A}_i = [0, +\infty)$ **quantity** of good produced by firm i
- ▶ $c_i(x_i)$ = production cost for firm i
- ▶ $p\left(\sum_j x_j\right)$ market price of good (a.k.a. inverse demand function)
- ▶ profit for firm i

$$u_i(x_1, x_2, \dots, x_n) = x_i \cdot p\left(\sum_j x_j\right) - c_i(x_i)$$

Cournot duopoly with linear costs and affine price

- ▶ $n = 2$ firms with same linear costs $c_i(x_i) = cx_i$
- ▶ affine inverse demand (market price) function

$$p(q) = [K - q]_+ = \max\{K - q, 0\}$$

- ▶ utilities

$$u_i(x_1, x_2) = x_i[K - x_1 - x_2]_+ - cx_i \quad i = 1, 2$$

- ▶ Best response: $\mathcal{B}_i(x_{-i}) = \frac{1}{2} [K - c - x_{-i}]_+$

Cournot duopoly with linear costs and affine price

- ▶ $n = 2$ firms with same linear costs $c_i(x_i) = cx_i$
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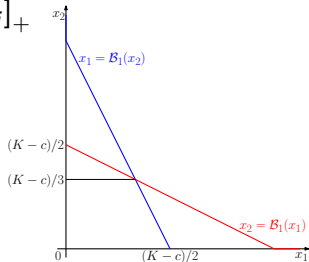
$$p(q) = [K - q]_+ = \max\{K - q, 0\}$$

- ▶ utilities

$$u_i(x_1, x_2) = x_i[K - x_1 - x_2]_+ - cx_i \quad i = 1, 2$$

- ▶ Best response: $\mathcal{B}_i(x_{-i}) = \frac{1}{2}[K - c - x_{-i}]_+$
- ▶ Unique PNE: $x_1^* = x_2^* = \frac{1}{3}[K - c]_+$

- ▶ Price: lower than monopoly one
 $c < p^c = \frac{1}{3}[K + 2c]_+ < \frac{1}{2}[K + c] = \bar{p}$
- ▶ Equilibrium profits: $u_i(x_i, x_{-i}) > 0$



Example 10: Bertrand oligopoly

- ▶ J. Bertrand (1822-1900) mathematician (number theory, probability, mechanics...)
- ▶ $n \geq 2$ firms producing a homogeneous good for the same market
- ▶ $c_i(x_i)$ = production cost for firm i
- ▶ $x_i \in \mathcal{A}_i = [0, +\infty)$ **unit price** fixed by firm i
- ▶ $q(p)$ market demand function (quantity bought at price p)
- ▶ Consumers buy at the smallest price $p^*(x) = \min_i x_i$ from the $k(x) = |\operatorname{argmin}_i x_i|$ firms offering such price
- ▶ profit for firm i

$$u_i(x_1, x_2, \dots, x_n) = \begin{cases} 0 & \text{if } x_i > p^*(x) \\ \frac{q(p^*(x))}{k(x)} p^*(x) - c_i\left(\frac{q(p^*(x))}{k(x)}\right) & \text{if } x_i = p^*(x) \end{cases}$$

Bertrand duopoly with linear costs and affine price

$$u_i(x_i, x_{-i}) = \begin{cases} 0 & \text{if } x_i > x_{-i} \\ (x_i - c)[K - x_i]_+/2 & \text{if } x_i = x_{-i} \\ (x_i - c)[K - x_i]_+ & \text{if } x_i < x_{-i} \end{cases}$$

- ▶ There is a unique PNE $x_1^* = x_2^* = c$
- ▶ Equilibrium price is $p^b = c$
- ▶ Firms make zero utility! (Bertrand paradox)