

Outline

- ▶ Existence results for Nash equilibria
- ▶ Mixed strategies and Nash's theorem
- ▶ Potential Games

Strategic Form Games

- ▶ \mathcal{V} finite set of **players**
- ▶ \mathcal{A}_i set of **actions** (a.k.a. **strategies**) for player i
- ▶ $\mathcal{X} = \prod_{i \in \mathcal{V}} \mathcal{A}_i$ set of **configurations** (a.k.a. strategy profiles)
- ▶ $u_i : \mathcal{X} \rightarrow \mathbb{R}$ **utility function**
- ▶ $x \in \mathcal{X}$ **configuration** (a.k.a. action/strategy profile, or outcome)
- ▶ x_i action played by player i
- ▶ x_{-i} vector of actions played by everyone but i
- ▶ utility of player i when each player j plays action x_j :

$$u_i(x_i, x_{-i}) = u_i(x)$$

$(\mathcal{V}, \{\mathcal{A}_i\}_{i \in \mathcal{V}}, \{u_i\}_{i \in \mathcal{V}})$ is called a **strategic** (a.k.a. **normal form**) **game**

Best Response and Nash Equilibria

- Rational choice for player i given x_{-i} : **best response**

$$\mathcal{B}_i(x_{-i}) = \operatorname{argmax}_{x_i \in \mathcal{A}_i} u_i(x_i, x_{-i})$$

- A **pure strategy (P) Nash equilibrium (NE)** is $x^* \in \mathcal{X}$ s.t.

$$x_i^* \in \mathcal{B}_i(x_{-i}^*), \quad \forall i \in \mathcal{V}.$$

- PNE $x^* \Leftrightarrow$ no player has **strict incentive** to **unilaterally** deviate
- PNE x^* is said **strict** if $|\mathcal{B}_i(x_{-i}^*)| = 1$ for every player i
- $\mathcal{N} = \{\text{PNE}\}$
- \mathcal{N} might be empty (e.g., discoordination, Rock-Scissor-Paper)
- PNE might not be unique (e.g., coordination, anti-coordination)

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When does a PNE exist? (And when is it unique?)

Strategic Equivalence

► **Definition:** Two games $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$ and $(\mathcal{V}, \{\mathcal{A}_i\}, \{\bar{u}_i\})$ are **strategically equivalent** if for every player $i \in \mathcal{V}$ there exists a **non-strategic** term $n_i : \mathcal{X}_{-i} \rightarrow \mathbb{R}$ such that

$$u_i(x) = \bar{u}_i(x) + n_i(x_{-i})$$

► **Note 1:** strategic equivalence is an equivalence relation in the set of games with fixed player set \mathcal{V} and action sets $\{\mathcal{A}_i\}$

► **Note 2:** strategically equivalent games have same best response correspondences, hence the same set of PNE (but not vice versa)

Pure strategy Nash equilibria of continuous games

Continuous strategies: general results for existence/uniqueness

Theorem (Debreu, Glicksberg, Fan, '52)

Consider a game $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$ such that for each $i \in \mathcal{V}$:

- ▶ $\mathcal{A}_i \subseteq \mathbb{R}^{q_i}$ is nonempty, compact, and convex;
- ▶ $u_i(x)$ is continuous in x and concave in x_i for all x_{-i} .

Then there exists at least one PNE x^* .

Example: Cournot oligopoly

- ▶ $p(q)$ = continuous concave non-increasing inverse demand function with $p(0) > 0$ and $p(\bar{q}) = 0$ for some $\bar{q} > 0$
- ▶ $c_i(x_i)$ = continuous convex production costs

$$u_i(x) = x_i \cdot p\left(\sum_j x_j\right) - c_i(x_i)$$

- ▶ while \mathbb{R}_+ is not compact, we can restrict to compact action space $\mathcal{A}_i = [0, \bar{q}]$ (for every action $x_i > \bar{q}$ of player i is strictly dominated by $x_i^* = 0$)

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- ▶ $u_i(x)$ is continuous in x and concave in x_i for all x_{-i} .

Then a pure strategy Nash equilibrium $x^* \in \mathcal{N}$ exists.

Proof is based on Kakutani's Fixed Point Theorem:

Let $\mathcal{B} : \mathcal{X} \rightrightarrows \mathcal{X}$ be a correspondence (i.e., set-valued function) s.t.

- ▶ \mathcal{X} is nonempty, compact, and convex;
- ▶ $\mathcal{B}(x) \subseteq \mathcal{X}$ is nonempty and convex for all $x \in \mathcal{X}$;
- ▶ \mathcal{B} has closed graph, i.e., $x^n \rightarrow x$, $y^n \rightarrow y$ and $y^n \in \mathcal{B}(x^n) \forall n$ imply that $y \in \mathcal{B}(x)$

Then, there exists at least one fixed point $x^* \in \mathcal{B}(x^*)$.

Proof of Debreu, Glicksberg, Fan Theorem

Apply Kakutami's Fixed Point with $\mathcal{X} = \prod_i \mathcal{A}_i$, $\mathcal{B} : \mathcal{X} \rightrightarrows \mathcal{X}$ with

$$\mathcal{B}(x) = \prod_{i \in \mathcal{V}} \mathcal{B}_i(x_{-i})$$

- ▶ clearly \mathcal{X} is nonempty, compact, and convex;
- ▶ for all $i \in \mathcal{V}$ and $x_{-i} \in \mathcal{X}_{-i}$, the set $\mathcal{B}_i(x_{-i}) \subseteq \mathcal{A}_i$ is nonempty (since u_i continuous in x_i) and convex (as u_i concave in x_i), hence $\mathcal{B}(x) \subseteq \mathcal{X}$ is nonempty and convex;
- ▶ by contradiction, $\exists x^n \rightarrow x$, $y^n \rightarrow y$, $y^n \in \mathcal{B}(x^n)$, $y \notin \mathcal{B}(x)$ then $\exists i \in \mathcal{V}$ and $\bar{y}_i \in \mathcal{A}_i$ s.t.

$$u_i(\bar{y}_i, x_{-i}) > u_i(y_i, x_{-i})$$

But $y^n \in \mathcal{B}(x^n)$ implies that for every n

$$u_i(\bar{y}_i, x_{-i}^n) \leq u_i(y_i^n, x_{-i}^n)$$

and taking the limit on both sides gives the contradiction

$$u_i(\bar{y}_i, x_{-i}) = \lim_n u_i(\bar{y}_i, x_{-i}^n) \leq \lim_n u_i(y_i^n, x_{-i}^n) = u_i(y_i, x_{-i})$$

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- ▶ $\mathcal{A}_i \subseteq \mathbb{R}^{q_i}$ is nonempty, compact, and convex;
- ▶ $u_i(x)$ is continuous in x and concave in x_i for all x_{-i} .

Then there exists at least one PNE.

- ▶ quasi-concavity of $u_i(x_i, x_{-i})$ in x_i is sufficient;
- ▶ [Rosen'65]: sufficient conditions for uniqueness of PNE: strictly diagonally concave game;
- ▶ does not apply to finite games: e.g., Matching Penny, Rock-Scissor-Paper, ...

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Mixed strategies

Finite game $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$

► **Mixed strategy** for a player i is a probability distribution on \mathcal{A}_i :

$$z_i \in \mathcal{P}(\mathcal{A}_i)$$

► $z_{i,a}$ = probability of choosing action $a \in \mathcal{A}_i$

► action $a \in \mathcal{A}_i \leftrightarrow$ pure strategy $z = \delta^a$ concentrated on a

► mixed strategy profile space: $\mathcal{Z} = \prod_{i \in \mathcal{V}} \mathcal{P}(\mathcal{A}_i)$

► **multilinear utilities**: expected values assuming **independent** plays:

$$\bar{u}_i(z) = \sum_x \left(\prod_j z_{j,x_j} \right) u_i(x) \quad \forall z \in \mathcal{Z}, \forall i \in \mathcal{V}$$

► **Definition**: a **mixed strategy Nash equilibrium** is $z^* \in \mathcal{Z}$ s.t.

$$\bar{u}_i(z^*) \geq \bar{u}_i(z) \quad \forall i \in \mathcal{V}, \forall z \in \mathcal{Z} \text{ s.t. } z_{-i} = z^*_{-i}$$

Example 1: Matching Penny

	-1	+1
-1	+1,-1	-1,+1
+1	-1,+1	+1,-1

- ▶ Recall that there is no PNE
- ▶ Mixed strategy profile z^* with $z_1^* = z_2^* = (1/2, 1/2)$ is a MNE.

Example 1: Matching Penny

	-1	+1
-1	+1,-1	-1,+1
+1	-1,+1	+1,-1

► Recall that there is no PNE

► Mixed strategy profile z^* with $z_1^* = z_2^* = (1/2, 1/2)$ is a MNE.

Indeed, for every mixed strategy $z_1 = (1 - p, p)$ of player 1,

$$\begin{aligned}\bar{u}_1(z_1, z_2^*) &= \frac{1-p}{2} u_1(-1, -1) + \frac{1-p}{2} u_1(-1, +1) + \frac{p}{2} u_1(+1, -1) + \frac{p}{2} u_1(+1, +1) \\ &= (1-p) \frac{u_1(-1, -1) + u_1(-1, +1)}{2} + p \frac{u_1(+1, -1) + u_1(+1, +1)}{2} = 0\end{aligned}$$

and for every mixed strategy $z_2 = (1 - q, q)$ of player 2,

$$\bar{u}_2(z_1^*, z_2) = (1-q) \frac{u_2(-1, -1) + u_2(+1, -1)}{2} + q \frac{u_2(-1, +1) + u_2(+1, +1)}{2} = 0$$

► There are no other MNE.

Example 2: Rock-Scissor-Paper

	R	S	P
R	0,0	1,-1	-1,1
S	-1,1	0,0	1,-1
P	1,-1	-1,1	0,0

- Recall that there is no PNE
- Mixed strategy profile z^* with $z_1^* = z_2^* = (1/3, 1/3, 1/3)$ is a MNE. Indeed, for every mixed strategy z_1 of player 1,

$$\bar{u}_1(z_1, z_2^*) = 0$$

and for every mixed strategy z_2 of player 2,

$$\bar{u}_2(z_1^*, z_2) = 0$$

- There are no other MNE.

Existence of mixed strategy Nash equilibria for finite games

► **Theorem**[Nash, 1950]:

Every finite game admits a mixed strategy Nash equilibrium.

Existence of mixed strategy Nash equilibria for finite games

► **Theorem**[Nash, 1950]:

Every finite game admits a mixed strategy Nash equilibrium.

► **Proof:** We apply the Debreu, Glicksberg, Fan Theorem to the mixed strategy extension of the finite game, i.e., the game with player set \mathcal{V} , configuration space $\mathcal{Z} = \prod_i \mathcal{P}(\mathcal{A}_i)$ and multilinear utilities

$$u_i(z) = \sum_x \left(\prod_j z_{j,x_j} \right) u_i(x) \quad \forall z \in \mathcal{Z}, \forall i \in \mathcal{V}$$

Indeed, for every player i :

the simplex $\mathcal{P}(\mathcal{A}_i) \subseteq \mathbb{R}^{q_i}$, $q_i = |\mathcal{A}_i|$ is nonempty convex compact;

$u_i(z)$ continuous in z ; $u_i(z_i, z_{-i})$ linear (hence concave) in $z_i \forall z_{-i}$.

Hence, mixed strategy extension of the game admits PNE, i.e., original finite game admits MNE.

► in his thesis, Nash proposed another proof, based on Brouwer's fixed point theorem

Mixed strategies for continuous games

- ▶ the idea of mixed strategy can be extended beyond finite games
- ▶ e.g., if the action set of player i is a measurable set $\mathcal{A}_i \subseteq \mathbb{R}^{q_i}$, then a mixed strategy z_i for player i is a probability measure z_i over \mathcal{A}_i
- ▶ one can then associate to every mixed strategy profile z a utility

$$\bar{u}_i(z) = \int_{\mathcal{X}} u_i(x_1, \dots, x_n) dz_1(x_1) \dots dz_n(x_n)$$

and define a MNE as a mixed strategy profile z^* such that

$$\bar{u}_i(z_i^*, z_{-i}^*) \geq \bar{u}_i(z_i, z_{-i}^*) \quad \forall i$$

- ▶ **Theorem** [Glicksberg, 1952] If \mathcal{A}_i nonempty and compact and u_i continuous for all i in \mathcal{V} , then a MNE exists.

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Exact Potential Games

► **Definition:** A game $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$ is an (**exact**) **potential game** if there exists $\Phi : \mathcal{X} \rightarrow \mathbb{R}$ (called **potential function**) such that

$$u_i(y_i, x_{-i}) - u_i(x_i, x_{-i}) = \Phi(y_i, x_{-i}) - \Phi(x_i, x_{-i}),$$

for every $x \in \mathcal{X}$, $i \in \mathcal{V}$, and $y_i \in \mathcal{A}_i$, equivalently if

$$x_{-i} = y_{-i} \implies u_i(y) - u_i(x) = \Phi(y) - \Phi(x)$$

► In an **exact potential** game, for any configuration x , the **utility variation** incurred by **player i** when **changing action unilaterally** is the same as the corresponding **variation in the potential function**

Example: symmetric 2×2 games

Every symmetric 2×2 game is an exact potential game

	-	+
-	a,a	d,c
+	c,d	b,b

Φ	-	+
-	a-c	0
+	0	b-d

- ▶ Coordination and anti-coordination games are potential games
- ▶ Prisoner's dilemma is a potential game

	C	S
C	-3,-3	0,-5
S	-5,0	-1,-1

Φ	C	S
C	2	0
S	0	-1

Equivalent Definition of Exact Potential Games

► **Lemma:** A strategic game is an exact potential game \iff it is strategically equivalent to game with identical utilities, i.e., $\exists \Phi(x)$ s.t.

$$u_i(x) = \Phi(x) + n_i(x_{-i}) \quad (1)$$

for every player i in \mathcal{V} and configuration x in \mathcal{X} .

► **Proof:** If (1) holds true, then, for every y in \mathcal{X} s.t. $y_{-i} = x_{-i}$,

$$u_i(y) - u_i(x) = \Phi(y) + n_i(x_{-i}) - \Phi(x) - n_i(x_{-i}) = \Phi(y) - \Phi(x)$$

Conversely, if $u_i(y) - u_i(x) = \Phi(y) - \Phi(x)$ whenever $y_{-i} = x_{-i}$, then, for an arbitrary choice of $y_i = a$ in \mathcal{A}_i , we get

$$u_i(x) = \Phi(x) + u_i(y) - \Phi(y) = \Phi(x) + \underbrace{u_i(a, x_{-i}) - \Phi(a, x_{-i})}_{n_i(x_{-i})}$$

Special case: finite symmetric 2-player games

► **Proposition:** Finite symmetric two-player game with utilities

$$u_1(a, b) = U_{ab} \quad u_2(a, b) = U_{ba}$$

is exact potential if and only if

$$U = S + C$$

where S symmetric and C constant on columns

► **Proof:** Follows from previous lemma with $S \leftrightarrow$ equal interest part; $C \leftrightarrow$ non-strategic part

Properties of Exact Potential Games

► **Lemma:** If $\Phi(x)$ and $\bar{\Phi}(x)$ exact potential functions for same game, then \exists constant C

$$\Phi(x) = \bar{\Phi}(x) + C \quad \forall x \in \mathcal{X}$$

► **Theorem:** Game is exact potential if and only if

$$\sum_{i=1}^4 u_{i_k}(x^{(k)}) - u_{i_k}(x^{(k-1)}) = 0$$

$\forall (x^{(0)}, x^{(1)}, x^{(2)}, x^{(3)}, x^{(4)} = x^{(0)})$ s.t. $x_{-i_k}^{(k-1)} = x_{-i_k}^{(k)}, 1 \leq k \leq 4$

null “cirquitation” on 4-cycles

Smooth potential games

► **Proposition:** Game $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$, $\mathcal{A}_i \subseteq \mathbb{R}$ interval, $u_i \in \mathcal{C}^2$.

Then, the game is an exact potential if and only if

$$\frac{\partial^2}{\partial x_i \partial x_j} u_i(x) = \frac{\partial^2}{\partial x_j \partial x_i} u_j(x)$$

for every $i, j \in \mathcal{V}$ and $x \in \mathcal{X}$. Moreover, in this case a potential function is

$$\Phi(x) = \int_{\Gamma_{\bar{x} \rightarrow x}} f(s) \cdot ds$$

where $\Gamma_{\bar{x} \rightarrow x}$ is any simple curve from \bar{x} to x , and

$$f(x) = \left(\frac{\partial u_1}{\partial x_1}(x), \dots, \frac{\partial u_n}{\partial x_n}(x) \right)$$

Ordinal potential games

► **Definition:** A game $(\mathcal{V}, \{\mathcal{A}_i\}, \{u_i\})$ is an **ordinal potential game** if there exists $\Phi : \mathcal{X} \rightarrow \mathbb{R}$ (called **ordinal potential function**) s.t.

$$u_i(y_i, x_{-i}) - u_i(x_i, x_{-i}) > 0 \iff \Phi(y_i, x_{-i}) - \Phi(x_i, x_{-i}) > 0$$

for every $x \in \mathcal{X}$, $i \in \mathcal{V}$, and $y_i \in \mathcal{A}_i$.

► In an **ordinal** potential game, the **sign** of the **utility variation** incurred by player i when changing action unilaterally is the same as the **sign** of corresponding **variation in the potential** function:

$$\text{sgn}(u_i(y_i, x_{-i}) - u_i(x_i, x_{-i})) = \text{sgn}(\Phi(y_i, x_{-i}) - \Phi(x_i, x_{-i}))$$

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for every $x \in \mathcal{X}$, $i \in \mathcal{V}$, and $y_i \in \mathcal{A}_i$.

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$$\text{sgn}(u_i(y_i, x_{-i}) - u_i(x_i, x_{-i})) = \text{sgn}(\Phi(y_i, x_{-i}) - \Phi(x_i, x_{-i}))$$

exact potential $\begin{matrix} \implies \\ \nleftarrow \end{matrix}$ weighted potential $\begin{matrix} \implies \\ \nleftarrow \end{matrix}$ ordinal potential

Example: Symmetric Cournot Oligopoly

- ▶ arbitrary inverse demand (price) function $p(q)$
- ▶ identical linear cost functions $c_i(x_i) = cx_i$ for firms $i = 1, \dots, n$
- ▶ profit (utility) of firm i producing $x_i > 0$ is

$$u_i(x) = x_i p\left(\sum_j x_j\right) - cx_i$$

- ▶ this is **ordinal potential** game with potential function

$$\Phi(x) = \left(\prod_i x_i\right) \left(p\left(\sum_i x_i\right) - c\right)$$

Indeed

$$\Phi(x) = \left(\prod_{j \neq i} x_j\right) u_i(x)$$

Example: Cournot Oligopoly with Affine Inverse Demand

- ▶ inverse demand (price) function $F(q) = \alpha - \beta q$
- ▶ arbitrary differentiable cost functions $c_i(x_i)$ for firms $i = 1, \dots, n$
- ▶ profit (utility) of firm i producing $x_i > 0$ is

$$u_i(x) = \alpha x_i - \beta x_i \sum_j x_j - c_i(x_i)$$

- ▶ this is **exact potential** game with potential function

$$\Phi(x) = \alpha \sum_i x_i - \beta \sum_i x_i^2 - \frac{\beta}{2} \sum_i \sum_{j \neq i} x_i x_j - \sum_i c_i(x_i)$$

Potential games have Pure Strategy Nash Equilibria

Proposition: For an ordinal potential game, every global max point of the ord. potential function $\Phi(x)$ is a pure Nash equilibrium, i.e.,

$$\mathcal{N} \supseteq \mathcal{N}_{\max} := \operatorname{argmax}_{x \in \mathcal{X}} \Phi(x)$$

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Proof: Since

$$\operatorname{sgn}(u_i(y_i, x_{-i}) - u_i(x_i, x_{-i})) = \operatorname{sgn}(\Phi(y_i, x_{-i}) - \Phi(x_i, x_{-i}))$$

we have that $x^* \in \mathcal{X}$ is PNE if and only if

$$\Phi(y_i, x_{-i}^*) \leq \Phi(x_i^*, x_{-i}^*) \quad \forall i \in \mathcal{V}, \forall y_i \in \mathcal{A}_i \quad (2)$$

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we have that $x^* \in \mathcal{X}$ is PNE if and only if

$$\Phi(y_i, x_{-i}^*) \leq \Phi(x_i^*, x_{-i}^*) \quad \forall i \in \mathcal{V}, \forall y_i \in \mathcal{A}_i \quad (2)$$

► **Note:** There might be pure Nash equilibria outside $\operatorname{argmax}_{x \in \mathcal{X}} \Phi(x)$

\mathcal{N} = “local maximum points”

Potential games have Pure Strategy Nash Equilibria

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- **Corollary 1:** Every finite ordinal potential game admits a PNE
- **Corollary 2:** Every continuous ordinal potential game with compact strategy space admits a PNE