# ANDREA BELLI CONTARINI

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# **SKILLS**

- Languages: Italian (Native), English (Fluent), Spanish (Advanced), French (Basic).
- Programming Languages: Python, C, C++, HTML, SAS.
- Programming Frameworks: PyTorch, OpenCV, Pandas, NumPy, Matplotlib, Scikit-Learn, Seaborn.
- Technologies: Machine Learning, Computer Vision, Statistical Modeling, Git.
- Tools & Platforms: Make, n8n, Voiceflow, GitHub, Google Cloud Platform, Notion, LaTeX.

# WORK EXPERIENCE

#### Co-Founder & Al Solutions Architect

Martes Al - https://www.martes-ai.com

## 2024 - Present

- Founded an AI automation agency focused on business process optimization.
- Designed and deployed AI agents for lead generation, email automation, document analysis and creation, idea generation (e.g., for product design), newsletter workflows, and chatbot-integrated websites.
- Specialized in no-code/low-code platforms: Make, n8n, and Voiceflow.

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### **Data Analyst (Internship)**

SAS (Statistical Analysis System) Institute - https://www.sas.com/

Mov 2022 - May 2023

Rome, Italy

- Conducted analysis of clients' functional and technical requirements and customized their software solutions (Customer Intelligence).
- Focused on CRM analytics and reporting related to Customer Journey of banking products on web and mobile platforms.

# **RESEARCH PROJECTS**

- Visual Tracking & Collision Detection (Computer Vision) Tracking and collision recognition in spinning top simulations using Kalman Filters and custom dataset. Publication expected by end of 2025.
- Osteoporosis Classification (Medical Imaging) Deep learning for osteoporosis detection from MRI scans, focusing on classification accuracy and diagnostic reliability. Publication expected by end of 2025.
- Lung CT Scan Segmentation (Medical Imaging) Developed a U-Net-based model for semantic segmentation of COVID-affected lung tissues (normal, GGO, consolidation).
- Jet Flavor Tagging at LHC (High-Energy Physics) Binary classification of bottom-quark jets vs. light/charm jets using FFNN and LSTM architectures.

# **EDUCATION**

### Internship and Research Thesis, Physics

#### Université de Genève

# Feb - Jul 2025

♀ Geneva, Switzerland

• Thesis: Wind-Wave Interaction and Reconstruction of the Multidimensional Wave Spectrum (Supervisors: Kasparian, Brunetti, Siani). Developing a software for controlling two cameras and record waves in order to reconstruct their 3D profile through WASS algorithm.

#### Master of Science, Physics (Computational Physics)

#### Sapienza University of Rome

Rome, Italy

• GPA: 29.13/30

Relevant exams: Computer Vision, Applied Machine Learning, Computational Biophysics, Computing Methods and Simulations.

## **Bachelor of Science, Physics**

#### Sapienza University of Rome

**2019 - 2022** 

Rome, Italy

• Final mark: 107/110 (GPA: 27/30)

• Relevant exams: Computing of Probability, Machine Learning and A.I. Methods

• Thesis: Jet Flavor Classification in High-Energy Physics with Deep Neural Networks (Supervisor: S. Giagu)

### **High School Diploma**

#### Liceo Scientifico J.F. Kennedy

**2014 - 2019** 

Rome, Italy

• Final grade: 100/100

#### **Exchange Program**

#### The Odyssey Institute for Advanced and International Studies

**#** 2017 - 2018

Phoenix, Arizona

· Attended an American high school during junior year and played on the varsity basketball team

• Final GPA: 4.0/4.0