

Andrea M. Gerards

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EDUCATION

- Sep 20 - Jul 21 **LONDON BUSINESS SCHOOL, London, UK**
Reading for Masters in Financial Analysis
- Aug 16 - Dec 19 **BOCCONI UNIVERSITY, Milan, Italy**
BSc International Economics and Management, GPA 28.3/30 (107/110)
In Company trainings: Goldman Sachs (London), PJT Partners (London), Jefferies (London), Credit Agricole CIB (Frankfurt), Ernst & Young (Frankfurt), European Central Bank (Frankfurt)
- Sep 18 - Dec 18 **MANNHEIM UNIVERSITY, Mannheim, Germany**
Exchange Semester

BUSINESS EXPERIENCE

- Jul 20 - Sep 20 **CREDIT SUISSE, London, UK**
IBCM - EMEA Mergers and Acquisitions (M&A)
Investment Banking Intern
- Prepared valuation deck and IC-related materials for ~CHF2bn buy-side mandate within TMT/Software (successfully supported sponsor client through NBO and into phase II)
 - Delivered a modelling case study about DCF, LBO and Merger Consequences and two 25-page pitch exercises including company profile, strategic rationale and football field valuation (trading comps, transaction comps and DCF)
 - Received full-time offer
- Dec 19 - Jun 20 **PAI PARTNERS, Milan, Italy**
Investment Group - Italian Buyout
Private Equity Intern
- Backed the Healthcare team in various activities (IC memo, returns analyses, management presentation documents) related to PAI's ~€1bn bid for Air Liquide's Schülke (eventually sold to EQT)
 - Modelled and developed operating model and credit memo for Marcolin's €50m refinancing
 - Structured an LBO and Merger Model for a potential 50/50 ~€1.5bn deal in partnership with The Carlyle Group within Consumer & Food
 - Delivered market screenings, preliminary returns analyses and conducted expert calls on +20 potential targets
- Jun 19 - Sep 19 **MACQUARIE GROUP, London, UK**
Macquarie Capital - M&A and ECM Generalist
Investment Banking Intern
- Backed the TMT team on buy-side mandate with Permira in ~€3bn takeover attempt of Autoscout24 from Scout24 Group (eventually sold to H&F)
 - Prepared Teaser and IM for sell-side mandates for two Finland- and Belgium-based businesses (both EV>€500m) in the Consumer & Retail and TMT space
 - Delivered +100 company profiles within Business Services, TMT, Consumer & Retail and Healthcare
 - Received full-time offer
- Aug 17 - Jun 19 **UNIVERSITA' BOCCONI, Milan, Italy**
SEDIN - Computer Science Department
Computer Science Tutor
- Tutored computer science curricular and extra-curricular classes of over 100 students
 - Managed courses: Excel Basic and Advanced, PowerPoint Basic and Advanced, VBA Basic and Advanced, Python Basic, JAVA Basic
- Jul 18 - Oct 18 **DELOITTE, Munich, Germany**
Transaction Services - Valuation & Restructuring
Financial Advisory Intern
- Prepared a neutral mandate proposal for a ~€1bn merger of two large German insurance companies
 - Modelled DCF for a sell-side mandate concerning ~€50m ADAC's disposal of its helicopter maintenance business
 - Cooperated with Deloitte Greece in valuation of a ~€30m Cypriot start-up in the gaming industry

ADDITIONAL INFORMATION

- Bilingual in **German** and **Italian**, Fluent in **English**
- Proficient in **Factset**, **CapitalIQ**, **Excel**, **PowerPoint**, **Bloomberg**, **Mergermarket**, **Unquote**, **ThomsonOne**
- Member of **McKinsey Germany's** Firsthand Program and **Bocconi Students M&A Circle**
- Volunteered at **AIRETT** (Italian Association Rett Syndrome) and lead local team in fundraising campaigns
- Played **Basketball** at semi-professional level and participated in Italian third-league championship