Here are the cut-up sections of a report. Rearrange the report and write next to each section the

number corresponding to its function, following the 6-point plan given on page 42. More than one paragraph can contribute to the same function. Rewrite the report correctly for your files. It would be difficult for Morrison Ltd to withdraw from the The joint venture was 23 September 2006 contract with Shan&Key due to certain penalty clauses. It is established between therefore most important that Morrison either persuades Morrison Ltd and Shan&Key Shan&Key to replace those experienced members of staff who in September 2003. The aim have been withdrawn from the factory or for Morrison to install was the establishment of a its own management. The second option is clearly much more local factory to produce Stuart Nelson expensive than the first; however, it may be the only realistic Morrison products under route to success. licence. This reports describes the The relocation of key staff performance of Shan&Key, who Initially, the senior management of Shan&Key had major negative effects. are partners of Morrison Ltd took a very strong interest in the In particular, it became and operate the factory performance of the factory and the initial increasingly clear that established in Indonesia as a targets relating to quality and cost were costs were significantly joint venture. In particular it easily achieved. However, in 2004, Shan&Key exceeding targets. Lack of reviews: the financial continued their significant expansion of management expertise was performance of this joint activities, which resulted in key management the obvious cause. venture in light of the significant staff being withdrawn and relocated within changes that have occurred in other Shan&Key projects. Shan&Key personnel. Shan&Key, Indonesia



Read the report. Are these sentences true T or false F?

- T F 1. The report was written in 2003.
- T F 2. The report reviews the financial performance of Shan&Key.
- T F 3. Shan&Key produce Morrison products in Indonesia.
- T F 4. The problems started from the very beginning of the joint venture.
- T F 5. In 2004 some members of staff were moved to other Shan&Key factories.
- [T] [F] 6. The relocation of staff did not have any effect on the joint venture.
- T F 7. It wouldn't be easy for Morrison Ltd to withdrawn from their contract with Shan&Key.
- **8.** The cheapest solution to the problem would be to install Morrison management in the Indonesian factories.



Your town is twinned with Lincoln, a town in central England. You have been

asked to write two reports to be sent to a group of visitors from Lincoln.

The first report is on the shopping facilities available in your town. Make sure you include the following points:

- variety of shops (small shops, department stores, hypermarkets, etc.);
- opening and closing times;
- service;
- payment methods (cash only, credit cards, cheques).

Your recommendations should focus on the potential differences between the two countries (for example opening and closing times, the fact that small shops are unlikely to accept credit cards for small purchases, etc.).

The second report is on the transport facilities in your town. Make sure you mention:

- types of transport (buses, trains, taxis);
- frequency;
- cost;
- speed;
- transport available to and from the nearest airport.