



**PT. BISMACINDO PERKASA**  
Office, Computer & Banking Equipment



# COMPANY PROFILE

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**PT BISMACINDO PERKASA** is a business entity engaged in the sale or procurement of IT (Computer) products, both hardware and software in Indonesia which is respected and superior in product quality, price and service to customers, established on September 23, 2000 with the aim of becoming a major provider of modern office equipment in Indonesia, PT. Bismacindo Perkasa has been registered with the Government E-catalog.

We also provide modern office equipment and furniture, Banking Equipment & Banking Business Solutions, Machine Tools with good quality and reasonable price. In addition to procurement of goods we also provide training and certification services (Microsoft, Adobe, etc.).



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# CEO STATEMENT

## *Budi Pranoto*

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I am Budi Pranoto I am the CEO of PT Bisma Sindo Perkasa established September 23, 2000. September 2000 where bismacindo actually stands for Indonesian powerful machine business so our business runs out of high quality modern automatic machine machines but at a reasonable price the product package that we sell we focus on Modern Office automation products which can help humans get their work done well. One of our achievements is being the Best Reseller of Southeast Asia & Korean Private Systems we achieved in 2017 and 2018, also in 2019 Jakarta & Bali Best REL Growth Partner of the Year FY1920 & Excellent Growth Corporate Reseller, and our superior products are in integrated systems such as computers, Fancy shapes, guaranteed, military tests from principle then also have more durable reliability, our other products such as thermal scanners division is also usually used in corporate hippmal in banks in the Corona pandemic situation.



in this Corona pandemic situation, many of Peni's communicants bought it when we entered the mall if we used thermoguard it felt impolite, yes we had our heads pointed like a gun, now with this it is more polite faster, for safes we have Chubbsafes brand safes that are number one in the world and the truth is that Bismacindo is lucky how Bismacindo has the most expensive safe in the world that is in Bismacindo can be seen in our showroom how Chubbsafes safes are also used in our company why if this brand until it is used in banks and does not use other brands because Chubbsafes is a quality guarantee so some insurance even if it is not the bag will be paid for insurance.

In addition, we also have the latest product, Smart, called the Smart Vehicle Detection System machine, the application can be used for gas station entrepreneurs where when the operator fills the gas station, the machine can read the vehicle number and can control the nominal filling per day is also directly inputted into the filling receipt, this machine will also replace the function at the cashier where the cashier can no longer have a counter error to get counterfeit money.



**Budi Pranoto**  
**CEO PT. BISMACINDO PERKASA**



# COMPANY HISTORY

## 2000

- Establishment of PT Bismacindo Perkasa
- Sole Agent in Indonesia for Ascom
- Hasler brand stamp machine from Switzerland

## 2002

- Sole agent in Indonesia for Bellcon
- Dollar Detection Machine from Denmark

## 2004

- Business Partner from **HP**
- Business Partner from **IBM**

## 2005

- Exclusive Distributor for: Chubbsafes Indonesia, Maverick brand Encoder Machine from USA, and IBD (International Banking Device) Brand.

## 2007

- Business Partner from **Lenovo**

## 2008

- Primary Business Partner from **HP**

## 2009

- Primary Business Partner from **Lenovo**

## 2010

- Distributor Produk **Money Scan**

## 2013

- Distributor **CMICO**

## 2014

- Sole Agent of Dollar DORS De-tection Machine

## 2017

- **HP** Partner of the Year. Top Reseller **South East Asia & Korea**

## 2018

- Authorized Service Provider **HP**  
Gold Partner **Lenovo**  
APC Penunjukan **Certiport Microsoft**  
**APJ** Partner of the Year Top Reseller  
**South East Asia & Korea**—Personal System

## 2019

- Excellent Growth Corporate Reseller

## 2022

- Distributor **Dynabook & ZyreX**

# MISSION

Meeting the needs of modern computer, office, banking and medical equipment in the government, telecommunications, finance industry, including small, medium-sized businesses and domestic and foreign private companies.

We provide innovative business solutions to companies that become our partners, we always prioritize quality and trust for harmonious and sustainable business continuity.

# VISION

Our goal is to be the first choice for our business partners by contributing to each of our clients, beyond what they expect, through our exceptional service with professionalism and integrity.



# OUR PRODUCT

## Banking Equipment & Banking Business Solutions

ATM, Banknote Machine, Check Encoder, Multi-Currency Detector, Check Writer Machine and ect



## IT Product (hardware & Software)

PC, Monitor, Workstation, Notebook, Server, Printer, Modem, Router, Projector, UPS, Switch, POS, Thermal CCTV, Cable, Scanner, Ms Office, Amazon Web Services, vmware, Cisco and ect

## Office Equipment & Furniture

Safes, Filing Cabinets, Furniture, Rack & Mobile Files, Laminating Machines, Photocopiers, Paper Folders, Tables, Chairs, Cabinets and ect



## Machine Tools

Abrasives, Air Pressured System, Cleaning Equipment, Generators, Machinery, Measuring & Testing, Security System, Storage System, Welding Equipment and ect



## Certification

Microsoft Office Specialist, Adobe Certified, Autodesk Certified, Information Technology Specialist and ect



# OUR SERVICES



## IT Product (hardware & Software)

Serving the needs of various kinds of IT Products computer hardware (hardware) and software (software) and hard-ware spare parts, we also serve rental needs such as computers, laptops and others. All products sold by PT Bismacindo Perkasa are officially guaranteed products from vendors / principals and distributors in Indonesia.



## Office Equipment & Furniture

provides all Office Equipment and Furniture needs for your office and home needs. Supported by thousands of products and dozens of trusted brands, we are ready to serve you.



## Banking Equipment Banking Business Solutions

We provide banking products aimed at improving quality and stability such as banknote counters, coin counters, banknote banding machines, sorters, ATMs etc. with customized options and features. In addition to materials, we also offer full service which includes on-time delivery and after-sales service for our partners.



## Machine Tools

Serving the procurement of tools & mechanical parts for office and industrial needs and their supporting sectors with prices and sales and after-sales services we will still guarantee satisfactorily both in terms of Time and Quality.



## Certification

provides the best combination of expertise in professional services and technology, so as to provide a total solution to all customers. We also offer services that are packaged according to your needs and budget.

***Creat Creative  
Work To Grow  
Your Business***

# PROJECT EXPERIENCE

- 01 Procurement for PT PINS INDONESIA**
- 02 Procurement for PT Telkom Indonesia Tbk**
- 03 Procurement for PT Bank BTPN Tbk.**
- 04 Procurement for the Office of Education, Youth and Sports at the junior high school level**
- 05 Procurement for PT Bank BNI Syariah**
- 06 Procurement for POLRI**
- 07 Procurement for the National Cyber and Crypto Agency (BSSN)**
- 08 Procurement and Lease for National Research and Innovation Agency**
- 09 Procurement for PT. BANK NEGARA INDONESIA Tbk**
- 10 Procurement for PT. BANK PEMBANGUNAN DAERAH JAWA TIMUR**





# PROJECT EXPERIENCE

- 11 Procurement for BANK BRI SYARIAH
- 12 Procurement untuk PT. BANK PEMBANGUNAN DAERAH JAWA TENGAH
- 13 Procurement for PT. BANK PEMBANGUNAN DAERAH JAWA TENGAH
- 14 Procurement for PT BANK PEMBANGUNAN DAERAH JAWA BARAT AND BANTEN TBK
- 15 Procurement for PT. BANK NEGARA INDONESIA Tbk
- 16 Procurement for the National Museum of Indonesia
- 17 Procurement for PT BANK MANDIRI Tbk
- 18 Procurement for PT. BANK DANAMON INDONESIA Tbk
- 19 Procurement for PT. BANK TABUNGAN NEGARA Tbk
- 20 Procurement for PT BANK PEMBANGUNAN DAERAH JAWA BARAT AND BANTEN TBK

# ACHIEVEMENT & AWARD





**Chicago 2017**  
**HP Partner of the Year**  
**Top Reseller South East Asia & Korea Personal System**



**Houston 2018**  
**APJ Partner of the Year**  
**Top Reseller South East Asia & Korea Personal Systems**



**Bali 2019**  
**Excellent Growth**  
**Corporate Reseller**



**Jakarta 2019**  
**Best REL Growth Partner of the Year FY1920**

# PARTNER



**Lenovo**



**APC**  
by Schneider Electric

**ChubbSafes**

Trusted the world over.



**zyrex®**

**ASUS**  
The #1 Indonesian PC



**brother**

**BenQ**



**tp-link**



**LIONSAFE**

**kaspersky**



**vmware®**



**Microsoft**

**Adobe**

**GUNNEBO**



**GRC Banking**



# CLIENT





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