21/12/13

Citigroup Centre 33 Canada Square Canary Wharf London E14 5LB United Kingdom

Dear Internship Coordinator,

I am a second-year BSE student at Princeton majoring in Computer Science and I am pursuing a summer analyst internship with Citibank in Investment Banking. I learned of this position through Rupert Stroud, a current employee who is an alumnus of my secondary school. From 17 years old I became interested in Investment Banking after an outreach visit to Goldman Sachs in London, where two associates talked to us about working in M&A, and several work experiences in the City have since reinforced my interest. I am particularly interested in Citibank because I gather its M&A teams are first-class and its internship programme provides exposure to a wide range of subdivisions within Investment Banking.

I believe my strongest aptitudes are solid pattern-spotting abilities and good interpersonal skills. From a young age, I've been a keen chess player, and the game has really helped me develop the mindset needed to think about a problem for hours on end. This mindset generally carried over to my academic work, where the analytical toolkit used in analysing a chess game can also be employed in tackling problem sets for instance. The competitive aspect of chess, from a friendly to an international level, also instilled a sense of sportsmanship in me - you win and lose a lot of matches!

Equally, growing up in a boarding school and playing rugby, and coming to college and playing squash, has shown me how to be a valued member of a team. For example, if our rugby team is to execute a certain strategy to outmanoeuvre the opposition, then it is crucial that no-one seeks to steal the limelight, and that everyone is able to rely on each other to perform their role. Not only is it very satisfying to play sport as a team, but it's also an enjoyable social group to unwind with.

A few weeks ago, a team from JP Morgan came to Princeton to host a Valuation Workshop which I attended and enjoyed. In particular, I learned why market values for a stock can diverge from its intrinsic value, and how its intrinsic value can be calculated in the first place.

I have attached my resume and would welcome an interview to further discuss this opportunity. Thank you for taking the time to read this, and do not hesitate to let me know if you have further questions about my application.

Yours sincerely,

Akash Jain