# Andrejs Nazarovs-Goncars

### **Economics and Business Student**

Inspired student with the intention of gaining admission to internship into Rimi Commerce department. Bringing forth a strong academic background and commitment to working hard and serving Rimi Baltic and its community



### Contacts



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Latvia, Riga

### Languages

English - Advanced (IELTS C1)
Latvian - Native or bilingual
Russian - Native or bilingual
Ukrainian - Limited proficiency

### Soft Skills

- Pricing Negotiations
- Analytical Thinking
- Presenting skills
- Interpersonal skills
- Dedication towards one goal
- Excellence
- Effective learning

### Hard Skills

- Microsoft Excel (pivot tables, charts/graphs, getpivotdata)
- R language (ggplot function, data visualisation)
- Financial and Managerial accounting (Full costing, capital budgeting, taxation)
- Qualtrics (graphs/charts, finding the mean)

### Work Experience



#### **Commercial Director**

**SIA AUTOCOM**, a private firm that specialises on renting and leasing of cars October 2021 to April 2022 (7 months)

- Increased the efficiency by introducing artificial language to calculate the total number of concluded car rental transactions and its revenue
- Implemented pivot and dynamic tables to easier connect customers with all the services provided to them
- Increased firm's rental fleet by 20% by seeking opportunities for negotiations with car sellers and setting the appropriate prices at car auctions

### Organizations

#### **SSE Riga Student Association**

Educational Committee Junior Associate | January 2023- present

• Creating course evaluation surveys for classes, analysing responses on them, and presenting results to the administration of the University

### **Education History**



#### Stockholm School of Economics in Riga

No.1 business school in Nordics

### Bachelor in Economics and Business

2022 - 2025; Avg. Grade: 158/200 (Pass with Merit)



#### Riga State Gymnasium No. 1

Mathematics and Chemistry 2019 - 2022

Grade: 9.50/10 (Excellent)

### Achievements and Awards

## Letter of gratitude for outstanding and excellent academic achievements from the Prime Minister of Latvia

Riga State Gymnasium No. 1 graduation | June 29, 2022

 Finished 12th grade with exceptionally excellent grades by devoting an immense amount of time to the constant improvement of knowledge without distraction on entertainment

#### 1st place at "Swim safely during the summer 2019" competition

Olympic sports centre | May, 2019

• I took the 1st place in the 50m breaststroke by consistently training the whole previous year several times a week, not only in the water but in the gym likewise

#### **Hubro Strategic Marketing Simulation certificate**

Marketing course | March 30, 2023

#### **Interests**

Active member of the Baltic Boxing Team and Rīgas Rings since February, 2022

- I spar with many other club members to gain experience and help beginners understand the basics of boxing by sharing my knowledge
- Promoting boxing and sports lifestyle outside the organisation by inviting my friends and their relatives to the boxing club