

SUMMARY

As a Product Manager with business background and expertise in Agile Methodologies, I have gained extensive experience in Software Development as well as in the Telemedicine and Telecommunication industries. Passionate about creating customer-centric products that drive meaningful impact. Proven track record of achieving milestones, optimizing processes, and delivering results. Committed to leveraging my skills to build center people products, drive progress and contribute effectively to any organization.

WORK EXPERIENCE

Sinnaptic Telemedical Solutions

Feb. 2022 – Present

Product Manager

Berlin, Germany

Full Service Telemedical Platform which connects healthcare stakeholders to monitor patients quality of life by automatically tracking their vital signs from the comfort of their homes. (* More about on my portfolio website)

- Developed a clear product vision (from MVP to launch), aligned the team with business goals, and engaged stakeholders.
 - Requirements gathering, user stories prioritization, release plan, build-measure-learn feedback loop, continuous improvement (Lean)
 - Gathered requirements, prioritized features, and defined user stories for successful and fast product delivery leading to 30% reduction in time-to-market.
 - Conducted A/B testing, workshops, and established strong stakeholder relationships.
- Led a 9-member cross-functional team in building a task-based web platform and mobile app using Agile methodologies (Scrum)
 - Coached and mentored team members, improving collaboration and work quality.
 - Implemented QA processes, including "Definition of Done" writing, ensuring high-quality outcomes.
- Presented product updates to large audiences, enhancing communication and alignment. Stakeholders management
- Incorporated product stats, CRM systems, logistic software and process, resulting in 20% faster customer support and delivery times reduction by 40%
- Defined standards, improved workflows and processes for efficiency, reducing operational costs by 15%.
- Focus on KPIs and data-driven decision making.

Spreenauten GmbH

Jun. 2021 – Jan 2022

Project Manager

Berlin, Germany

Focus on radio technology, which includes building the infrastructure for radio cells, walkie-talkies, 5G , LTE and WLAN, with a deep rootedness in the IT Sector

- Conceptualized, planned, controlled, and implemented projects, specializing in LTE installations and product development for both software and hardware. (* More about the projects on my portfolio website)
- Collaborated with stakeholders, with a strong emphasis on radio technology, connectivity, and data usage, to ensure successful project delivery.
- Engaged in B2B client requirement gathering, understanding their needs, and negotiating project terms, resulting in successful product sales, implementation, and continuous improvement processes.
- Conducted research activities to identify new opportunities and stayed updated with industry trends.
- Created and implemented internal processes that significantly improved organizational efficiency, resulting in increased productivity and more successful project outcomes.

Executive Assistant / Project Assistant

Aug. 2020 - May. 2021

- Support to the CEO, monitoring projects deadlines and actively participating in planning and execution
- Key role in the creation of a new office and warehouse space, showcasing organizational skills and coordination with vendors and designers
- Utilized tools like Jira and Confluence for Project Management.

Miki Travel Limited

Sept. 2018 – Aug. 2020

As one of the largest wholesale tour operators in Europe, Miki offers the travel industry an unrivaled service

Associate Contract Project Manager

London, UK

- Managed contracts for the UK, France, and Greece..
- Coordinated and negotiated contracts with vendors, suppliers, and clients, ensuring strict compliance with legal and regulatory requirements.
- Reviewed, drafted, and optimized contracts, including defining comprehensive scopes of work, pricing structures, and payment terms
- Proficiently analyzed contract data and generated insightful reports to facilitate data-driven decision-making.

Travel Bike Tours

March 2017 – Aug. 2018

Project Management Associate- Travel Consultant

Madrid, Spain

- Efficiently managed project timelines and budgets, ensuring top-notch customer experiences
- Planned and executed motorbike tours across Europe and Morocco , as well as mass events.
- Successfully negotiated terms and pricing with partners, resulting in cost savings by up to 15%.
- Identified market opportunities and introduced new motorbike tour packages, driving revenue growth.
- Represented the company at trade fairs and events, allowing me to improve my communication skills.

EDUCATION

Rey Juan Carlos University

Sept. , 2018

Business Administration and Tourism - *Double Bachelor Degree*

Madrid, Spain

- Studied abroad in Kleve, Germany during winter 2017 semester (Rhein Waal Hochschule)

CERTIFICATIONS

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| ▪ Professional Scrum Product Owner (PSPO I) by Scrum.org | Jul. , 2023 |
| ▪ Professional Scrum Master (PSM I) by Scrum.org | Aug. , 2023 |
| ▪ Professional Scrum Master II (PSM II) by Scrum.org | Aug. , 2023 |
| ▪ ITIL 4 Foundation (IT Service Management) by Axelos | Jun. , 2023 |

SKILLS

Soft Skills: Communication, leadership, problem-solving, adaptability, strategic thinking, user-centricity, team-work

Hard Skills: Prod Development, Market Research, Data Analytics, A/B Testing, Agile Method. (Scrum), Prod Roadmapping

Tech Skills: Web Development (HTML, CSS, JavaScript ES&, JQuery, Node.js EJS) Front-Frameworks (React, Tailwind)

APIs (REST API, Postman) Back-end & DB (Node.js, MongoDB, SQL, MySQL) Hosting (AWS, Telekom Cloud)

Tools: Jira, Confluence , Miro, Google Suit, User Testing, Figma, Canva, GitHub, draw.io

LANGUAGES

Spanish : Native | **English:** Professional Working Proficiency | **German:** Professional Working Proficiency

